

## **ANNUAL REPORT**

Bangkok-Pattaya-Airport-Cha am







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## Message from Managing Director

In 2015, there are 29.88 million foreign tourists who visit Thailand, 20.44% growth comparing between 2014 and 2015. Chinese is the major visitors, made up 71.14% of the total visitors. Nation-wide revenue from tourism sector is 2.23 trillion baht, exceeding the government's forecast. Although there is a terrorism in the city center, nation-wide revenue is not lower, yet it is higher comparing with the previous year. Government always supports tourism industry with quality activities and promotions. It is forecasted that there will be approximately 32 million foreign visitors in 2016, which shall yield revenue around 2.3 trillion baht.

Hotel revenue from Asia Hotel and the subsidiaries is 753.03 million baht in 2015, it is 124.31 million baht higher from previous year. Revenue from rental business companies is 611.69 million baht, it is 29.16 million baht higher from previous year. The total revenue of the group is 1,364.72 million baht, 153.47 higher than last year, 12.67% growth. The profit of company and the subsidiaries is 368.19 million baht (361.07 million baht belongs to the equity holders of the parent, 161.04 million higher than previous year). There is 209.36 million baht of a reversal of allowance for doubtful account.

For the rental business, revenue from Zeer Property Public Co., Ltd. and the subsidiaries is 582.53 million baht in 2014 and 611.69 million baht in 2015, a 5% growth from IT Zeer Rangsit, The Hub Shopping Center, AA Town Apartment, and Glendale Shopping Mall in the United State. Zeer Property always shows a satisfied growth.

Nonetheless, the company has emphasized on the anti-corruption policy, procedure is launched and given to related party to put into action. In addition, the company is concerned on sustainable environment, it has established "Green ASIA Hotel" to promote resource conservation especially on water and participate in activity with people in the neighborhood to become a stronger peaceful community.

Asia Hotel Bangkok will reach the 50th anniversary in 2016. The company is sincerely appreciated to be a successful Thai hotel operator. Managements of the company and the subsidiaries will efficiently and effectively run the business to grow sustainably. Our business far to present with a quality operational employee, decent clients, most importantly every shareholders. I, on behalf of Asia Hotel Group, would to deeply thank you everyone who has supported the company all along.

Surapong Techaruvichit Managing Director



## **BOARD OF DIRECTOR**



นายอมร เตชะหรูวิจิตร MR. AMORN TECHARUVICHIT รองประธานกรรมการ VICE CHAIRMAN



นายสุรพงษ์ เตชะหรูวิจิตร MR. SURAPONG TECHARUVICHIT กรรมการผู้จัดการ MANAGING DIRECTOR



นางสุวิมล เตชะหรูวิจิตร MRS. SUVIMOL TECHARUVICHIT กรรมการ DIRECTOR



นางพรพรรณ ตันอริยกุล MRS.PORNPUN TANARIYAKUL กรรมการ DIRECTOR



นายสมบัติ ผู้พิพัฒน์หิรัญกุล MR. SOMBUT PUPIPATHIRUNKUL กรรมการ (กรรมการอิสระ) DIRECTOR ((INDEPENDENT DIRECTOR)



นายปิยะวุฒ เสนาภู่พิทักษ์ MR. PIYAWUDH SENAPOOPITAKSA กรรมการ (กรรมการอิสระ) DIRECTOR (INDEPENDENT DIRECTOR)



นายสุวัฒน์ ดุสิตโรจนวงศ์ MR. SUWAT DUSITROJANAWONGSE กรรมการ (กรรมการอิสระ) DIRECTOR ((INDEPENDENT DIRECTOR)



ดร.โชติมา พัวศิริ DR. CHOTIMA PUASIRI กรรมการ (กรรมการอิสระ) DIRECTOR (INDEPENDENT DIRECTOR)

# Asia Hotel Bangkok



## 1. Policy and the Overall picture of the business operation

The Company: Asia Hotel Public Company Limited (ASIA)

Business Type: There are two types of the business including Hotel and restaurant

business and area sub-contracting business.

## Hotel and Restaurant Business

Including the Asia Hotel Public Company Limited that manages "ASIA" located at Phayathai Road, Ratchathevi, Bangkok.

Asia Pattaya Hotel Company Limited (AP), a subsidiary company that manages "AP" located at Phra Tamnak Hill, Pattaya, Chonburi.

Asia Airport Hotel Company Limited (AA), a subsidiary company that manages "Asia Airport Hotel" located at Zeer Rangsit Building, Phaholyothin Roadside, Lamlukka District, Pathumthani and Asia Cha-am Hotel located at Cha-am seaside, Petchaburi Province.

## **Area Subleasing Business**

Includes the Zeer Property Public Company Limited (ZP), a subsidiary company that manages "Zeer Rangsit Shopping Center" located at Phaholyothin Road, Lamlukka Distric, Pathumthani. ZP has other 2 subsidiary companies running real estate business includes Zeer Asset Company Limited (ZA) and ZEER OVERSEA LLC (ZO) running the shopping center business at Los Angeles, USA.

## 1.1 Vision

The Company Policy on the hotel and restaurant business is to maintain the standard for a four star level, emphasize on providing the impress service to every level of clients with responsible for social and environment, continuously improve and develop knowledge and give precedence to all stakeholder groups for sustainable business success.

Hotel and Restaurant Business: the objective is to support targeted clients at business location of each hotel including:

Asia Hotel, Rajathevee: it was established in 1966. It is well known and popular for several years because it is located near high-end shopping centers such as Siam Paragon, Siam Center, Siam Discovery and Marboonkrong Shopping Center where you will find various stores for wholesale or retail, IT products at high price or second hand price. The Hotel building is also connected to the BTS at "Ratchathevi Station" making it most convenient and safe for tourist who traveling alone or with tourist group, clients who join catering and seminar or get dining service at the restaurant in the hotel.

Asia Airport Hotel: it is located at Zeer Rangsit Shopping Center, Pathumthani. It has catering, seminar and hotel rooms for tourists who use Donmuang Airport and support client groups locating at the northern area of Bangkok and all neighboring Provinces with continuously high economic growth.

Asia Pattaya Hotel: It is located at Phra Tamnak Hill with more than 44 Rai of the land. Its environment is peace and adjacent to beautiful seaside and beach making guests feel relaxed. It has meeting rooms for seminar market which are pleasing both foreign and Thai clients.

Asia Cha-am Hotel: It is located near Cha-am Beach, Petchburi Province. It supports Foreign and Thai clients who want relaxation. It is convenient, rustic and not far away from Hua Hin, a new tourist attraction opened nearby. It has meeting rooms for seminar market which are pleasing both foreign and Thai clients.

Area Subleasing Business (Real Estate): the objective is to develop communities locating at the northern area of Bangkok and all neighboring Provinces. It has facilities such as a large shopping center located on of more than 88 Rai of the land. Currently, it is promoted to be IT Shopping Center under the name of "Zeer Rangsit IT Shopping Center". In 2015, there are two extension projects of Zeer Rangsit, one is "The Hub Shopping Center". The concept of 'The Hub Shopping Center' is to be the wholesale and retail cloths destination for customers in the north and northeast of Thailand. The new building is built connectedly with Zeer Rangsit. The other project is "AA-Town Apartment", a residential project which comprised of 11 dormitary buildings, becomes apartments for worker groups at neighboring area are able to rent a room at reasonable price. The first building is launched and received a welcoming feedback of 100% occupancy.

In 2011, the subsidiary has expanded its business to United State of America, to run a shopping center business at Los Angeles. The major revenue from the investment is long-term rental fees from tenants.



## **1.2 Important Changes and Developments**

History of the Company and Subsidiaries: The Company has disclosed the history in 56-1 Form of 2014, subtitle 1.2 as shown in the website of the Company: <a href="www.asiahotel.co.th">www.asiahotel.co.th</a>., <a href="www.sec.or.th">www.sec.or.th</a>., and <a href="www.sec.or.th">www.sec.or.th</a>.

## <u>Important Changes over the Past Year</u>

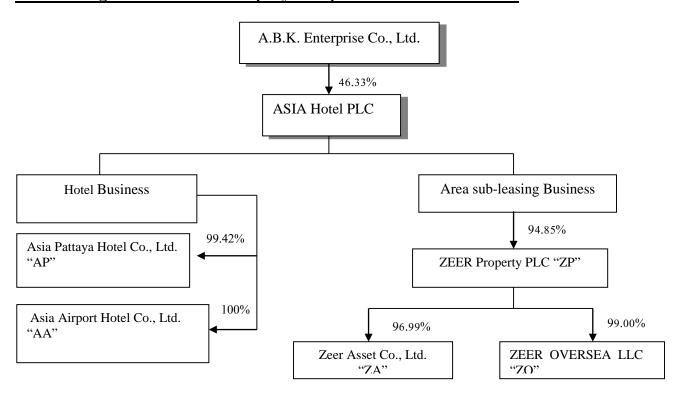
Zeer Property Public Co., Ltd, the owner of Asia Cha-am hotel in Petchburi has rented out their building to Asia airport hotel Co., Ltd. Asia Airport hotel Co., Ltd. corporates the hotel business both for Asia Airport hotel and Asia Cha-am Hotel. In 2015, Asia Cha-am hotel has renovated the front area and old building to swimming pool, garden and banquet room to serve needs of banquet-group customers.

The Hub Shopping Center has opened since June, 2016. The shopping center is constructed consecutively to Zeer Rangsit. There are connecting plazas to merge both buildings together. The 80 percent of the total operating gross building area is occupied by tenants. Besides, the first building of AA Town Apartment, with 130 rooms, is fully occupied.

## **Overall Picture of the Operating Results of the Company Group**

There are currently 2 business groups of the Company: Hotel and Restaurant business and Area Sub-contracting Business. The businesses are operated by the companies in the Group as follows:

## Shareholding Structure of the Company Group As At 31st December 2015



## Relation with the Company Group of Major Shareholders

A.B.K. Enterprise Company Limited (ABK) is a Holding Company held Asia Hotel Public Company Limited (ASIA) shares of 46.33% and got income from dividend provided by ASIA only not from any other business that might cause the conflict or necessary dependence. The ABK shares held by Techaruvichit Group who is executive of ASIA of 32.94% and others held 67.06% shares. Therefore, as at 31st December 2015, Techaruvichit Group who is current executive of ASIA directly held 14.49% shares and indirectly held shares through ABK. The total shares held directly and indirectly in ASIA of 61.94%

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## The separation of operations Policy between Asia Hotel Group and Zeer Group

As the resolution of the AGM no.48 on 9 April 2010, adopt the policy of separation of operations between the Asia Hotel Public Co., Ltd. (ASIA) and its subsidiaries. The business comprises of hotel business operated by ASIA and its subsidiaries Asia Pattaya Hotel Co. Ltd. and Asia Airport Hotel Co., Ltd. The property development business operated by Zeer Property Public Co., Ltd. (ZEER) and its subsidiary Zeer Asset Co., Ltd. and Zeer Oversea LLC. For a clearer picture of the separation resulting the benefits from expansion of ZEER and affiliated companies of Asia Hotel Group in the future the management has reviewed in the said policy and made some amendments in AGM no.50 on 12 April 2012. Lately, the content and principle were amended and both company groups agreed on the contract of business separation on 15<sup>th</sup> August 2013 that the business will not compete to each other and can be summarized as follows:

## **Policy of Asia Hotel Group**

## (A) Definition

"Asia Hotel Group" Asia Hotel Public Company Limited and 2 subsidiaries, Asia Pattaya Hotel

Co., Ltd. and Asia Airport Hotel Co., Ltd. are in the same business.

"Zeer Group" Zeer Property Public Company Limited. (subsidiary of Asia Hotel Public

Company Limited.) and other 2 subsidiaries – Zeer Asset Co., Ltd. and Zeer

Oversea LLC. are in the similar business.

## (B) Policies of Asia Hotel Group

## 1) Business Operation Policy

- 1.1 Asia Hotel Group operates hotel business and apartment including the management service for hotel and service apartment by owning, renting or managing the property. The services rendered for the followings:
  - Hotel, restaurants, banqueting and necessary facilities for tourists including marketing for the hotel.
  - Service apartment which provides the same facilities as the hotel, but under the long term rental basis.
  - Rendering management services for hotel and service apartment by making agreement with the property's owner regarding benefits in profit sharing basis or any other as agreed.
- 1.2 Asia Hotel Group operates the business as stated in 1.1 and will not engage in any property development business which will compete with Zeer Group.

## 2) Transaction Policy

Any transaction done by Asia Hotel Group with the related person, eg. Zeer Group, must follow the regulation of SET regarding the disclosure of information and procedures in the related items, year 2003 and amended in the capital market committee announcement, Tor Jor 21/2551 under the subject criteria in making list of related items.

## **Policy of Zeer Group**

## (A) Definition

"Zeer Group" Zeer Property Public Company Limited. (subsidiary of Asia Hotel Public

Company Limited.) and other 2 subsidiaries – Zeer Asset Co., Ltd. and Zeer

Oversea LLC. are in the similar business.

"Asia Hotel Group" Asia Hotel Public Company Limited and 2 subsidiaries, Asia Pattaya Hotel

Co., Ltd. and Asia Airport Co., Ltd. are in the same business.

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## (B) Policies of Zeer Group

- 1) Business Operation Policy
- 1.1 ZEER Group operates a business in property development by investing in the shopping center and shopping mall as an owner or renter to develop and improve the construction and/or provide the management which will add value to the investment. The benefits from property development come in form of renting out the property or selling the business owned or the right of renting.
- 1.2 Zeer Group does not operate the hotel business or service apartment and will not engage in any business which will compete with Asia Group.

## 2) Transaction Policy

Any transaction done by Zeer Group with the related person, eg. Asia Group, must follow the regulation of SET regarding the disclosure of information and procedures in the related items, year 2003 and amended in the capital market committee announcement, Tor Jor 21/2551 under the subject criteria in making list of related items.

## In case of any one does not comply with the agreement mentioning above:

- a) The objection informs an expostulation to the litigant in writing.
- b) The litigant must explains the objection within 30 days after being informed whether agreement is broken or not.
- c) If there are breaks of agreement, the divestiture of the litigant must be done within 180 days after being informed. Operation in accordance with announcement, regulation of related institute, and policies of the company must be followed.
- d) If the litigant does not comply with the agreement, the objection has a right to make a prosecution to the court in Bangkok. In addition, litigant's right of other related laws is not reserved.

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## 2. Nature of Business

Asia Hotel Public Company Limited (ASIA) was engaged in hotel and restaurant business by operating under the trade name "Asia Hotel" which was founded in 1966. The company has also invested in other three hotel properties, one is Asia Pattaya Hotel, located Pattaya Beach Chonburi, two is "Asia Airport Hotel", located at Lumluka district Pathumthani and another "Asia Cha-um Hotel" located Cha-um Beach, Petchaburi and the area rental business, IT Zeer Center, The Hub at Zeer Rangsit Shopping Complex and AA-Town Apartment, located at Lumluka Pathumthani and "Glendale Plaza" located Los Angeles, California, U.S.A. that run by its group of subsidiaries companies.

## **Types of Services**

## 1) Asia Hotel Public Company Limited – "Asia Hotel"

Asia Hotel, operated by Asia Hotel Public Co., Ltd., comprises of one of 16 stories building, two of 11 stories building and 12 stories car-park building, venders the services pertaining accommodations, food and drinks as well as other related services. Asia Hotel is located on Phyathai Rd, .Rachathevi district, Bangkok, on 6-0-6 Rais plot of land. The hotel is ranked as a four-star hotel which offers hotel services as follows:

- 1.1) Accommodation with total 594 rooms, the average room rate is between 1,600-3,500 Baht and occupancy rate is between 36.91-83.57% in the year 2015
- 1.2) Food and Beverage Services, Available for hotel customers and others in Thai and International Restaurant, bars, lounges and banquet rooms as follows:
  - 5 Restaurants and Coffee Shop, capacity 80-250 persons
  - 13 Banquet Rooms with the different sizes, for service customers such as seminar of government department and the private company, birthday party, wedding party, retirement party and etc., there are 5 rooms with capacity 10-20 persons, 2 rooms with capacity 30-50 persons, 2 rooms with capacity 60-100 persons, 3 rooms with capacity 150-300 persons and 1 room with capacity 600-1,500 persons
- 1.3) Other services consist of:
  - Health club
  - Two swimming pools on the 5<sup>th</sup> and 12<sup>th</sup> floor
  - Spa "Asia Spa" on 4th floor
  - Shops for rent
  - Others services such as Dress Maker, Leather, Souvenir- Gift Shop, Fortune Teller, Internet Center, Executive Center

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# Asia Spa









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# sia Hotel Bangkok

















## Banquet Room





















# Asia Pattaya Beach Hotel

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## 2) Asia Pattaya Hotel Company Limited

Asia Pattaya Hotel is a seven-stories building, located on 44-0-15.8 rais plot of land, is located in Pattaya, Bang Lamung District, Chonburi Province, providing three types of hotel and restaurant services as follows:

- 2.1) Accommodation with total 320 rooms, average room rate is between 1,800-3,050 Baht and occupancy rate is between 31.24%-87.83% in the year 2015.
- 2.2) Food and Beverage Service, Available for hotel customers and others in Thai and International Restaurant, bars, lounges and banquet rooms as follows:
  - 5 Restaurants and Coffee Shop, capacity 50 300 persons and Poolside Bar
  - 6 Banquet Rooms with the different sizes, for service customers such as seminar of government department and the private company, there are 4 rooms with capacity 50-120 persons,1 room with capacity 350 persons, 1 room with capacity 700 persons
- 2.3) Other Services consist of
  - Shop for rent
  - Beauty Salon
  - Health Club
  - Thai Massage Foot Massage
  - Nine Hole Golf Course
  - Tennis Court
  - Swimming Pool
  - Internet Center
  - Transfer taxi between hotel and tourist attraction in Pattaya.

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# 1sia Pattaya Beach Hotel























# Asica Airport Hotel

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## 3) Asia Airport Hotel Co., Ltd.

Asia Airport Hotel is on 9<sup>th</sup> -18<sup>th</sup> floor of Zeer Rangsit Building, with total space of 39,380 sq. meters., is located on Phaholyothin Rd., Kukot, Lumluka Pathumthani. The area mentioned is under leasing contract with Zeer Property Public Co., Ltd., which shall end by March 2039. Asia Airport Hotel provides three types of hotel and restaurant services as follows:

- 3.1) Accommodation with total 486 rooms, consist of
  - Hotel 402 rooms, average room rate is between Baht 1,450 2,350 and Occupancy rate is between 37.21% 68.82% in the year 2015
  - Service Apartment of 84 rooms, Average rental rate is between Baht 23,700 - 28,800 per month Occupancy rate is between 18% - 23% in the year 2015.
- 3.2) Food and Beverage Service, available for hotel customers and others in Thai and International Restaurant, bars, lounges and banquet rooms as follows:
  - 1 Restaurant and Coffee Shop, capacity at 50 200 persons
  - 6 Banquet Rooms with the different sizes, for service customers such as seminar of government department and the private company, there are 3 rooms with capacity 100-200 persons, 1 room with capacity of 150-300 persons, 1 room with capacity of 500-800 persons, 1 room with capacity of 500-800 persons
- 3.3) Other Services consist of
  - Beauty Salon
  - Swimming Pool
  - Fitness Room

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# Asia Cha Am Hotel

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## 4) Asia Airport Hotel Co., Ltd. (Asia Hotel Cha-am)

Asia Airport Hotel Co., Ltd is operating "Asia Cha-am Hotel". Asia Airport Hotel has leased "Asia Cha-am Hotel" from Zeer Property Plc Co., Ltd. since 2010, currently the lease is renewed to October 2016. Asia Cha-am Hotel is located on 3-3-46 Rai plot of land at Cha-Um beach, Petchaburi. The hotel comprises of 17-stories building and 2 of 4-stories buildings, with the total of 3 buildings, provides three types of hotel and restaurant services as follow:

- 4.1 Accommodation with total 214 rooms, the average room rate is between Baht 1,400 2,500 and Occupancy rate is between 25.42% 75.34% in 2015.
- 4.2 Food and Beverage Service, available for hotel customers and others in Thai and International Restaurant, bars, lounges and banquet rooms as follows:
  - -1 Restaurant and Coffee Shop, capacity at 50 200 persons
  - -9 Banquet Rooms with the different sizes, for service customers such as seminar of government department and the private company, there are 1 room with capacity 85-90 persons, 4 rooms with capacity of 100-200 persons, 1 room with capacity of 250-300 persons, 3 rooms with capacity of 100-300 persons.
- 4.3 Other Services consist of fitness, sauna, and swimming pool on 17<sup>th</sup> floor and infront of the Hotel

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# Asia

























# Zeer

Property

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## 5) Zeer Property Public Company Limited.

The company located on Vipavadee–Rangsit Road. 28 – 29, Khukhot Subdistrict, Lumlukka District, Pathumthani Province. Zeer Property Public Co., Ltd. operates IT Zeer Rangsit Shopping Center which has market position as IT Center. Zeer building is a mixeded-use development comprise of shopping center, hotel and service apartment with total area of 273,960 sq.m. Total gross leasable area is 135,297 sq.m., 49.38% of total area. In addition, the company also has rental area outside the building, which is into retail market area for food market and outdoor plaza. Total rental area is 4,953 sq.m.

Retail tenants in 6-stories complex are both short-term and long-term contracts, as same as in 12-stories tower, office rental space, hotel and serviced apartment.

Zeer Rangsit Shopping Center comprise of 3 main building IT Zeer Rangsit, the Hub Wholesale Trade Center, and AA Town Apartment.

- IT Zeer Rangsit has 6 stories shopping center, lease occupancy is approximately 76% of the total gross leasable area. Most of tenants in basement floor is restaurant, food center and super store. Computers and electronics accessories components are mainly on 1st, 2nd, 3rd floor. Office and storage tenants are on 4th floor. Major tenant on 5th floor is Asia Airport Hotel, being the banquet and function rooms.
- The Hub Shopping Center, with the total area of 48,231 sq.m, is located next to IT Zeer Rangsit. The project is an extension retail component to complete the unmet element as a whole. The main concept is being the wholesale destination for retailers, most of tenants are from Phatunam (Major wholesale center in Bangkok). There are 3 floors with a parking basement. The first and second floor has officially opened with 80% occupancy rate. The third floor is not open. The Hub start open from June 2015.
- AA Town Apartment is located at the back of IT Zeer Rangsit, 17-stories building, with 130 rooms, 4,500/4,800/5,500 baht monthly, has launched in November 2015. Occupancy rate is 100%.

Zeer Property Public Co., Ltd. has invested in Real Estate both domestic and overseas as follow:

## (1) Domestic Property – Hotel on beach

Zeer Property Public Co., Ltd. has invested in a land with hotel building on Cha-Am beach, Petchburi. The company renovated and developed the 214 rooms hotel buildings. The highest bid for rental fees to manage the hotel has been made by Asia Airport Co., Ltd. The name of the hotel is "Asia Cha-am Hotel". In 2013, the rental agreement between ZP and Asia Airport Hotel has extended to end by October 2016.

## (2) Overseas Property – Community mall in U.S.A

Zeer Oversea LLC (ZO), a subsidiary of ZP, has acquired the land and community mall. The property is located at Glendale Boulevard, Los Angeles, California, USA., 7 miles far from down town of Los Angles.

The Glendale Shopping Center is on a plot of land around 0.80 Acre (approx. 2 Rai), has two buildings, the total rental space of 11,735 square feet and presently occupied 91%. Tenant contract lasts more than 5 years.

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## Glendale shopping Mall









## Major Revenues from Hotel and Restaurant Business and Area Subleasing business In past 3 years:

Type of	Type of % of Share		2013		2014		2015	
Business	Operated by	Held	MB	%	MB	%	MB	%
- Hotel	Asia Hotel Public	Parent Company	224.87	17.08	169.21	13.97	221.67	16.25
- Restaurant	Company Limited	Listed Company	139.86	10.63	134.88	11.14	163.80	12.00
Total			364.73	27.71	304.09	25.11	385.47	28.25
- Hotel	Asia Pattaya Hotel	99.42%	99.56	7.56	84.16	6.95	85.99	6.30
- Restaurant	(Subsidiary Company)		56.18	4.27	49.95	4.12	53.75	3.94
Total			155.74	11.83	134.11	17.07	139.74	10.24
- Hotel	Asia Airport Hotel	Direct 100%	134.66	10.23	122.71	10.13	125.41	9.19
- Restaurant	(Subsidiary Company)		75.45	5.73	67.81	5.60	102.41	7.5
Total			210.11	15.96	190.52	15.73	227.82	16.69
Area	Zeer Property Public	D: +04.050/	585.64	44.50	582.53	48.09	611.68	44.82
Subleasing	Co., Ltd.	Direct 94.85%						
Business	(Subsidiary Company)							
	Total			44.50	582.53	48.09	611.68	44.82
Grand Total			1,316.22	100.0	1,211.25	100.0	1.364.71	100.0

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## 3. Risk Factors

## 3.1 Risks from External Factors

## • Risk from Terrorism in the Country and abroad.

From the 2<sup>nd</sup> Quarter of 2015, tourism and hotel business is affected from bombing situation in Ratchaprasong, happened in August. The situation has severely affected social and economic condition, especially tourism atmoshere in the country. Number of flight and hotel booking cancellation had been made. Moreover, the situation continued to the end of the year which is normally the high season. In high season of 2015, room occupancy rate of hotels are decreased. The situation also affected every shopping center, required strict security to customers.

Therefore, risk of unrest that occurred in the country has directly impacted on the income of Asia Hotel Group.

Not only domestic unrest, but also international terrorism has a major impact to the perspective and decision-making process of travelers.

## • Risk from Global Economic Recession

Major customers of the hotel from Europe. The subprime crisis of United States of America has had an impact on Europe and the world economy, resulted in a decline on European guests for many years. The Asia Hotel Group managed to expand target customer to focus on Asian market. Therefore, there were Chinese, Indonesian, and Isalael customers in 2014.

According to the company's changing of customer base to Asian market in 2015, the company has to reduce the average room selling price, even though an occupancy rate is higher.

## • Risk from the Government Policy

In Thailand, gross domestic income mainly relies on tourism. Government should seriously develop and support activities which are related to tourism. If the government has changed the policy to promote tourism that is not inconsistent with the business, this may cause risks. However, Thai government has always engaged tourism to be part of their policy such as developing promotion activities, install the rigid organizing plan for visitors, and maintain tourist attractions.

## 3.2 Risk from Business Operation

## • Risk from shortage of efficient service labor

The company is presently encountered the problem of lack of efficient staff due to the number of competitors in hotel business and restaurant has increased. Last year the turnover rate was quite high and the company had difficult time training and developing qualified personnel in order to maintain standard and sufficient supply to meet the demand.

## • Risk from not being able to increase the selling price to match with the increasing cost

The operation cost is higher due to the increase of the labor cost, including food and raw materials that have been increased by 5 to 10% from last year. The room rates and the sales of banquet functions cannot be adjusted accordingly due to the high competition in business. It, therefore, affected the company's revenue.

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## 4. General Information and Parties of References

Company ASIA HOTEL PUBLIC COMPANY LIMITED (ASIA)

Business Type 2 major business; Hotel Business and Area -Subcontracting Business

Company register no. 0107535000346

Telphone no. 0-2217-0808 fax no. 0-2215-2645

Home Page : //www.asiahotel.co.th

Address : 296 Phyathai Road, Thanon Petchari, Rajathevi, Bangkok 10400

Authorized share capital: 500 million baht consisting of 50 million shares with par value of Baht10 each

Paid up capital : 320 million baht consisting of 32 million fully paid shares with par value of

Baht 10 each

Shares Registrar

Name : Thailand Securities Depository Co., Ltd.

Address : The Stock Exchange of Thailand Building, 62 Rachadapisek Road, Klongtoey, Bangkok

Telephone No. : 02-359-1200-01

**Auditor** 

Name

Company's

: ANS Audit Co., Ltd.

Auditor's Name : Mr. Atipong Atipongsakul C.P.A (Thailand) No. 3500 or

: Mr.Sathien Vongsnan C.P.A (Thailand) No. 3495 or : Mr. Vichai Ruchitanont C.P.A (Thailand) No. 4054 or : Miss, Kultida Pasurakul C.P.A (Thailand) No. 5946

Address : 100/72, 22<sup>nd</sup> 100/2 Vongvanij B Bldg., Rama 9 Rd., Huaykwang, Bangkok 10310

Tel. (662) 645-0109 Fax. (662) 645-0110.

**Legal Advisor** 

Name/Address : Mr. Ruangsak Yongpatanajitara, Pattanajitara Law Office,

802/902 Moo 12 Kukot, Lum lukka, Pathumthani 12130

Telephone No. : (662)536-5273

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## Details of Juristic Persons Which Company held at least 10% of issued and paid-up capital

	Address	Type of Business	Type of Share	Issued and paid-up (MB)	No. of Shares Held	% of Shares Held
Asia Pattaya Hotel Co., Ltd. "AP" (Subsidiary Company)	352 Moo 2 Kao Pra Tumnuk Road Pattaya Beach Cholburi.	Hotel and Restaurant	Ordinary Shares	120.0	1,193	99.42%
Asia Airport Hotel Co., Ltd."AA" (Subsidiary Company)	99/2 Moo 8 Paholyothin Rd. Kukot Lumlukka Pathumthani	Hotel & Service Apartment and Restaurants	Ordinary Shares	495.0	4,949,993	100.00%
Zeer Property Co., Ltd. "ZP" (Subsidiary Company)	99 Moo 8 Paholyothin Rd. Kukot Lumlukka Pathumthani	Area Subcontracting Business	Ordinary Shares	225.0	213,412,200	94.85%
Zeer Asset Co., Ltd. "ZA" (Subsidiary Company) By ZP	165 Rungsit- Nokornnayok Rd. Prachatipat, Pathumthani	Real Estate	Ordinary Shares	1.0	10,000	96.99%
Zeer Oversea LLC"ZO" (Subsidiary Company) By ZP	2662 22 <sup>nd</sup> Avenue San Francisco, CA., USA 94116	Shopping Mall for Rent	Ordinary Shares	US\$ 5,760,000	US\$ 5,754,,000	99.90%

<u>Remarks:</u> ZP has established two subsidiaries, Zeer Asset Co., Ltd and Zeer Oversea LLC., holding the ordinary shares of 96.99% and 99.90% respectively, resulting ASIA hold the shares indirectly.

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## 5. The structure of shareholders and management.

## 5.1 Shareholders

## (A) Details of Top-Tenth Major Shareholders as at the latest closing dated for The Company share transfer (28 August 2015)

No.	Name	No. of Shares Held	% of Share Held
1	A.B.K. Enterprise Groups.	14,824,000	46.325
2	Mrs. Pornpun Tanariyakul and spouse	3,572,775	11.165
3.	Mr. Wutimate Lertvilai	1,152,999	3.603
4.	Mr.Kobsak Jarurungsan.	980,694	3.065
5.	Mr.Somsak Komvutichai	860,900	2.690
6.	Mr. Soh Chee Yong	765,000	2.391
7.	Mr. Vichai Tiyawongmana	675,000	2.109
8.	Mrs. Suvimol Techaruvichit	561,996	1.765
9.	Mr. Wichai Arunkamolsri	539,600	1.686
10.	Miss.Supavadee Boonsuntisuk	385,000	1.203
	Total	24,317,964	76.002

Remarks: Counting the total amount of shares of related shareholders according to the Section 258

## (B) The major shareholder group having behavior influences policy setting or management of company

Name list of major shareholder	No. of Shares Held	% of Share Held
1. Techaruvichit Family	4,927,136	15.40
Mrs. Suvimol Techaruvichit	561,996	1.76
Mr. Surapol Techaruvichit and spouse	1,025,833	3.20
Mr. Surapong Techaruvichit	226,666	0.71
Mrs.Pornpun Tanariyakul and spouse	3,572,775	11.16
Mrs. Oyetip Hayrabut	204,066	0.64
Mr. Amorn Techarivichit	70,000	0.22
2.A.B.K. Enterprise Co., Ltd.	14,824,000	46.32
3.Pattaya Hotel Trading Co.,	360,000	1.12
Ltd.	·	

The persons in Techaruvichit Family holds direct ASIA shares totaling 5,722,402 shares or 17.88%

As at December 31, 2015 Techaruvichit group, who is a current executive of ASIA, holds direct shares of the company of 14.49% and holds indirect shares via the company group of A.B.K. Enterprise Company Limited according to the note in item (a) of 47.45%, It is totally direct and indirect holding of 61.94% as follows:

A.B.K. Enterprise Company Limited is a Holding Company, 32.94% of shares are held by Techaruvichit Group, the executive of ASIA and others held 67.06% shares

<u>Pattaya Hotel Trading Company Limited</u> is a Holding Company, 65% of shares are held by Techaruvichit Group, the executive of ASIA and others held 35% shares

In addition, there's currently no shareholders' agreement about issuing and initial public offering of common stock as well as any agreement of the company's management.

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Director and Everytive	No. of Shares	% of Share	% of Share
Director and Executive	Held	Held in 2015	Held in 2014
Mrs. Suvimol Techaruvichit	561,996	1.76	1.76
Mr. Amorn Techarivichit	70,000	0.22	0.22
Mr. Surapong Techaruvichit	226,666	0.71	0.71
Mrs.Pornpun Tanariyakul and spouse	3,572,775	11.16	11.16
Mrs. Oyetip Hayrabut	204,066	0.64	0.64
Mr. Piyawudh Senapoopitaksa	26,666	0.08	0.08
Mr. Sombut Pupipathirunkul and spouse	52,999	0.17	0.17
Mr.Suwat Dusitrojanawongse	85,000	0.27	0.27
Dr. Chotima Puasiri	16,666	0.05	0.05
Mr. Theerarath Techaruvichit	0	0.00	0.00
Mr. Kriengsak Jumaree	0	0.00	0.00
Total Board of Director hold Asia stock	4,816,834	15.05	15.05

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# 6. Payment of Cash Dividend

#### - Asia Hotel Public Company Limited

: The company has a policy to pay the dividend to shareholders around 60% of the net profit after deduction of statutory reserves of particular company's financial statement. The dividend payout ratio depends on cash flow and investment of the company and its subsidiaries including the consideration of legal restriction and any necessary matters.

# Past 3 years record of dividend paid

<u>Period</u>	dividend/share	date paid
1 Jan - 30 Jun 2015	2.25	9 September 2015
1 Jul - 31 Dec 2014	1.25	19 May 2015
1 Jan - 30 Jun 2014	2.00	12 September 2014
1 Jan - 31 Dec 2013	2.00	16 May 2014
1 Jul - 31 Dec 2012	0.55	29 May 2013
1 Jan - 30 Jun 2012	0.85	10 October 2012

#### Payment of Cash Dividend of Subsidiary Companies

#### - Asia Pattaya Hotel Company Limited

: The policy for paying the dividend is in accordance with the company regulation. The company should reserve the money by not less than 5% until the reserved money is totally up to 10% of the company fund. There is not other regulation.

The company has a policy to pay the dividend not less than 60% of the net profit after deduction of statutory reserves.

#### - Asia Airport Hotel Company Limited

: The policy for paying the dividend is in accordance with the company regulation. The company should reserve the money by not less than 5% until the reserved money is totally up to 10% of the company fund. There is not other regulation.

The company has a policy to pay the dividend not less than 60% of the net profit after deduction of statutory reserves.

#### - Zeer Property Public Company Limited

: The policy for paying the dividend is in accordance with the company regulation. The company should reserve the money by not less than 5% until the reserved money is totally up to 10% of the company fund. There is not other regulation.

The company has a policy to pay the dividend not less than 40% of the net profit which is already statutory reserved.

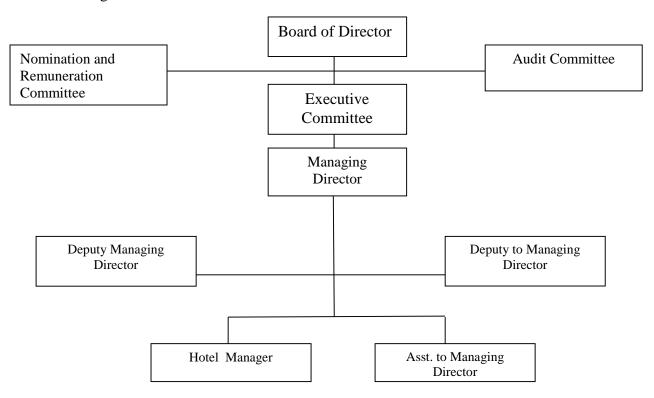
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# 7. Management

The company consisting with 4 committees, those are the company committee, executive committee, audit committee and the nomination and remuneration committee.

Management Structure as of 31 December 2015



#### 7.1 Board of Directors presently consists of 8 members

1. (Nominating in Process)		Chairman of the Board
2. Mr. Amorn	Techaruvichit	Vice Chairman
3. Mr. Surapong	Techaruvichit	Director
4. Mrs.Suvimol	Techaruvichit	Director
5. Mrs. Pornpun	Tanariyakul	Director
6. Mr, Piyawudh	Senapoopitaksa	Director(Independent Director)
7. Mr. Sombut	Pupipathirunkul	Director (Independent Director)
8. Mr. Suwat	Dusitrojanawongse	Director (Independent Director)
9. Dr. Chotima	Puasiri	Director (Independent Director)
Miss Sudaratana	Wisnuwatanakit	Secretary to the Board

Board of directors of the Company consists of persons with knowledge, competence and experience in business relating to the Company's operations. They are not persons who are in the list and not considered by the Securities and Exchange Commission (SEC) to be the management executives nominated by the nomination and remuneration committee through the board of director for approval and will be appointed in the shareholders meeting.

- The term of office is 3 years according to the company's regulations. In the shareholders annual meeting each year one third of the committee will leave the office and they can be re-elected again.
- The Company will propose to shareholder meeting to appoint at least 3 independent directors or not less than 1/3 of total company directors according to regulations of the Security and Exchange Commission (SEC) and the Stock Exchange of Thailand (SET). The qualifications of independent Directors are in item 8.3 Selection of committee and executives



- The ratio of directors who will represent each group of shareholders is not fixed, it depends on resolution of the Shareholder meeting
- The Shareholders' meeting shall elect directors according to the Article of Association of the Company no. 17, the shareholders shall elect the Directors according to the following criteria and methods:
  - (1) A shareholder has the vote of one share per one vote.
  - (2) Each shareholder must put all of his/her votes under (1) to elect a person or several persons as directors, but he/she is not allowed to split his/her votes.
  - (3) Those who receive the highest number of votes will be elected in descending order as directors, equaling the numbers of directors to have or to be elected at that time. In case of tie between runners-up, exceeding the numbers of directors to have or to be elected at that time, the Chairman shall make the casting vote.
- The directors are not allowed to be involved in any same business types that are competitors of the company even though to benefit others excluding if the director already notified in the shareholder's meeting before an appointment.
- The director can hold a position of the director of other company if it doesn't hinder the duty of the director. The director of the company shouldn't hold a position as a director of more than 5 listed companies.

Authorities of the company committee are tentatively specified as follows:-

- (1) Consider and approve the organizational structure and management of the Company and its subsidiaries.
- (2) Approve policy, strategy and operational goal proposed by executive committee. To govern and share opinion for making decision in executive for achieving operational goals as established.
- (3) Consider and approve the annual operating budget, capital expenditure budget and investment projects of the Company and its subsidiaries.
- (4) Appoint Independent director, executive committee, sub-committee groups and top executive of company and approve the remuneration proposed by the nomination and remuneration committee.
- (5) Consider and approve the issues of contingent liabilities, commitments and guarantees of the company and its subsidiaries.
- (6) Propose the director whose tenure will end and the new director in the Shareholders' Meeting and propose the meeting attendance remuneration, bonus for the Board members as well as dividend payment to shareholders.
- (7) Propose the appointment of company's auditor and audit fees in the Shareholders' Meeting in accordance with Audit committee's recommendation.
- (8) Consider and agree on Quarterly and Annual Financial Statements, Annual filing Form 56-1 and Form 56-2 according to the regulation of the Stock Exchange of Thailand (SET) and the Security and Exchange Commission (SEC).
- (9) Consider and approve the related transaction and conflict of interest relating to the purchase of disposal of assets according to the SEC.
- (10) Follow up the monthly and quarterly operating results and financial status of the Company and its subsidiaries
- (11) Consider and approve the agreement on purchasing, hiring servicing, renting and leasing with exceeding value of Baht 20 million
- (12) Consider the purchase of the out-of budget items which value more than Baht 20 million, and the over-budget expense exceeding 20% of approved value.
- (13) Consider on renting and leasing assets for period over 6 years.
- (14) Consider and approve on any matters presented by Executive Committee including legally-required matters to be presented to the Board.
- (15) Board may assign a director or any other persons to take action or have authority for the Board within an acceptable period of time under the Board's consideration. The Board may abrogate, change or revise the assigned person as appropriate, except for the acquisition and purchase of asset which shall follow the regulation of the SEC and the SET.
- (16) The Board Meeting shall be at least 1 time per 3 months with at least 50% of attendants



- (17) Any directors whose interest relating to the issue shall not be entitled to vote and shall leave the meeting
- (18) Board prepare the annual report of conflict of interest of director and related person or changing item in the report within 30 days, this report will be kept by the company secretary
- ❖ The Company's structure of directors comprises of 8 members:
  - Management executives 3 members (Mr.Amorn Techaruvichit, Mr.Surapong

Techaruvichit and Mrs. Pornpun Tanariyakul)

- Non-management executives 1 members (Mrs. Suvimol Techaruvichit)
- Independent 4 members (Mr. Piyawudh Senapoopitaks,

Mr.Sombut Pupipathirunkul,

Mr.Suwat Dusitrojanawongse and

Dr.Chotima Puasiri)

Therefore, to balance and to inspect the execution of the Company, structure of board of directors consists of 5 members of non-management executives that more than a half of total members of directors and the Company also appointed 4 members of independent as audit committee. (more than 1/3 of 8 members of board of directors).

The Audit committee and the nomination and remuneration committee are the independent committee, the Board of directors approved audit committee charter and nomination and remuneration committee charter. The duties and responsibilities of these committees can be searched for further information in *item* 8.2, *Committee*.

#### **❖** Committee's Meeting

Company arranges the meeting monthly on the date of 13<sup>th</sup>. In case of having the special case that the meeting has to be done, the letter of invitation of a meeting will be sent to notify the committees at least 7 days in advance so that they can make a careful discretion and arrange the time for making decision of the matter or subject proposed by the management team and discussing major problem carefully.

The committees well concern that they have to participate the meeting every time except in case of having a special reason the chairman will be informed. All this, the approved meeting will be record in writing and the meeting report which approved by the committee will be kept and audit by the related committee.

In 2015, there are totally 12 committees' meeting and the participants are as follows:

Name	Position	Tenure	Participate /Number of meeting
1.Nominating in Process	Chairman		
2.Mr.Amorn Techarucihit	Vice Chairman	APR.2013- APR. 2016	12/12
3.Mr.Surapong Techaruvichit	Director	APR.2013- APR. 2016	12/12
4.Mrs.Suvimol Techaruvichit	Director	APR.2015- APR. 2018	12/12
5.Mrs.Pornpun Tanariyakul	Director	APR.2014- APR. 2017	12/12
6.Mr.Piyawudh Senapoopitaksa	Director, ID, AC and NRC	APR.2014- APR. 2017	12/12
7.Mr.Sombut Pupipathirunkul	Director, ID, AC and NRC	APR.2015- APR. 2018	11/12
8.Mr. Suwat Dusitrojanawongse	Director, ID, AC and NRC	APR.2014- APR. 2017	12/12
9.Mrs.Chotima Puasiri	Director, ID, AC	APR.2015- APR. 2018	11/12

Remark: \* Chairman Nominating in process

ID = Independent Director, AC = Audit Committee, NRC = Nomination and Remuneration Committee



### **Shareholder Meeting participation**

Every director should participate in every shareholder meetings to explain the question from shareholders especially the committees including the audit committee, the nomination and remuneration committee and the executives except for any inevitable reasons which the directors have to notify the chairman in advance.

#### **Authorized Directors**

"Mr. Kumpol Techaruvichit sign with the Company's seal affixed, or Two of Mr. Amorn Techaruvichit or Mrs. Suvimol Techaruvichit or Mr. Surapong Techaruvichit jointly sign together with the Company's seal affixed, Except in case of legal acts concerning loan agreements must be two of Mr. Kumpol Techaruvichit or Mr. Amorn Techaruvichit or Mrs. Suvimol Techaruvichit or Mr. Surapong Techaruvichit jointly sign together with the Company's seal affixed, or any of Mr. Kumpol Techaruvichit or Mr. Amorn Techaruvichit or Mrs. Suvimol Techaruvichit or Mrs. Surapong Techaruvichit jointly sign with another director, totaling two directors together with the Company's seal affixed."

#### The Limit of the Authority of Directors: None

#### Scope of duties and responsibilities of Chairman of Directors

Chairman of Directors of the Company has to serve as the Chairman of the Board of Directors' Meeting and Chairman of Shareholders' Meeting. Chairman should be able to control the Meeting to comply with the rules and regulations of the Company in respect of the Meeting and to run the Meeting to be in accordance with the Meeting Agendas as specified in the meeting invitation letter.

## Scope of duties and responsibilities of Managing of Directors

Managing Directors will serve as the Chairman of Executive Director, be responsible for management to comply with the Company's policies as specified in the scope of duties and responsibilities of Board of Directors including not approving related items of his/herself or related persons (as definition mentioned in the announcement of the SEC, section 58 and close relatives) who have benefit or may have any conflict of interests in the Company or subsidiary companies.

### 7.2 Executive

### **Executive Committee as at December 31, 2015**

1. Mr. Surapong	Techaruvichit	Managing Director
2. Mrs. Pornpun	Tanariyakul	Deputy Managing Director
3. Mrs. Oyetip	Hayrabut	Deputy to Managing Director
4. Mr. Theerarath	Techaruvichit	Assistant to Managing Director

#### **Duties and Responsibilities of Executive committee as follows:**

- (1) Setting strategy, goal and plan and proposing to Board of Directors. Controlling the operation to be in according to the strategy and goal and appointing individuals at every level to be responsible to the goal and policy approved by the Board of Directors.
- (2) Proposing the operating result and financial status of the group of Company, inspection and summarizing important matters to propose to Board of Directors.
- (3) Administer and control individuals for operation, set salary and remuneration to all employees.
- (4) Governance to be in accordance with the government law and regulations.
- (5) Approval of procurement, service, rent and leasing with the budget not exceed than Baht 20 million.
- (6) Approve buying assets with no budget valued not exceed than Baht 20 million and expenses that over budget of not more than 20%.
- (7) Approve renting and leasing with the contract period of not more than 6 years.
- (8) Approve any other matters propose by executive directors.
- (9) Do any other task assigned by Board of Directors.



### Management Team as 31 December 2015

1. Mr. Surapong	Techaruvichit	Managing Director
2. Mrs. Pornpun	Tanariyakul	Deputy Managing Director
3. Mrs. Oyetip	Hayrabut	Deputy to Managing Director
4. Mr. Theerarath	Techaruvichit	Assistant to Managing Director
5. Mr. Kriengsak	Jumaree	Hotel Manager
6. (Nominating in pro	ocess)	Director of Sales (Room)
7. Miss Ganlayanee	Roungrayubchai	Director of Sales (F&B)
8. Miss. Somsri	Tungstatpongsathorn	Financial & Accounting Manager
9. Mrs. Sudjai	Topol	Acting Housekeeping Manager
10. Mr. Atiwat	Opaswatkul	Front Office Manager
11. Mr. Suporn	Srisuthunyavong	Food and Beverage Manager
12. Miss Patcharanee	Techaruvichit	Assistant Personnel Manager
13. Miss Nutcha	Techaruvichit	Public Relations Manager
14. Mr.Chairat	Thamvichit	Engineering Manager
15. Mr. Vaiyawudh	Samakkarn	Security Manager

#### Four executive levels below the chief executive (MD) according to the regulation of the SEC.

1. Mrs. Pornpun	Tanariyakul	<b>Deputy Managing Director</b>
2. Mrs. Oyetip	Hayrabut	Deputy to Managing Director
3. Mr. Theerarath	Techaruvichit	Assistant to Managing Director
4. Mr. Kriengsak	Jumaree	Hotel Manager

#### 7.3 Company Secretary

The Board of Director has appointed Miss Sudaratana Wisnuwatanakit as Company Secretary effective from 18 May 2011 onwards. Qualification of Company Secretary see Attach No. 1

<u>Secretary of the Company</u> appointed since August 2008 has responsibilities to co-ordinate between the Company and Board of Directors, Sub-Committee and the Company's shareholders, facilitate directors and related persons to always receive current information such as announcement and new regulations of the SEC and the SET, prepare and arrange Shareholder Meeting. In addition, Secretary also has to act on behalf of the Company and Board of Directors for the following:

- (1) Prepare and filing the following document:
  - a) Registry record of directors
  - b) Appointment Letter for Board of Directors' Meeting, Minutes of the Board of Directors' Meeting and the Annual Report of the Company.
  - c) Appointment Letter for Shareholders' Meeting and Minutes of Shareholders Meeting
- (2) Keep equity items reported by directors or management
- (3) Operate other task according to the Announcement of Capital Market Committee

In case that the Secretary of the Company resigned or cannot perform the duty, Board of Directors shall appoint a new secretary within 90 days starting from the date of resignation or cannot perform the duty. Board of Directors is authorized to assign any director to act on instead Secretary during that time.

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#### 7.4 Remuneration and Benefits to Board and Management

#### (1) Remuneration in Cash

Remuneration in cash is paid in term of meeting allowance and bonus. The company currently doesn't have the compensation policy excluding the salary and bonus which executives are the only one who received.

In 2015, Nomination and Remuneration Committee has considered the remuneration and benefits to Board and Management, has compared with operating of company and economics status, give the opinion of remunerations to the Board of Directors, has considered that remuneration to directors by proposing to the Ordinary Shareholders' Meeting for approval, its same as last year as follows:

- Pay Bonus to Board of Directors at a total of Baht 800,000 for operation of 2014
- Meeting allowance per meeting time for the Chairman of Board of Directors is at 15,000 Baht, Vice Chairman is at Baht 1,250 and Director is at Baht 7,500 per person. If at any time, director is not available to attend the meeting, the meeting allowance will not be given. The director shall not receive shares, debentures or rights in receipt/purchase of extra shares from the company anymore.

<u>Remuneration of Audit Committee</u>, the Nomination and Remuneration Committee has considered and proposed to the committee meeting and shareholder meeting for approval with annual remuneration to be paid in May yearly:

Chairman of Audit Committee Baht 45,000

Audit Committee member Baht 30,000 per person

<u>Remuneration of Nomination and Remuneration Committee</u>, the Nomination and Remuneration Committee has considered and proposed to the committee meeting and shareholder meeting for approval. Their remuneration was approved at the same rate to be given at each meeting as follows:

Chairman of Nomination and Remuneration committee Baht 11,250 per meeting Nomination and Remuneration Committee member Baht 7,500 per meeting

In addition to remuneration as mentioned above, meeting allowance and bonus of the company's directors and committees are in accordance with the principle of good corporate governance in 2012. The board of director represent to shareholders' meeting for consideration and approval in annual shareholders' meeting.

**Remuneration of Subsidiary Companies;** is the remuneration of director who serves as a director in subsidiary companies:

#### Asia Pattaya Hotel Co., Ltd. and Asia Airport Hotel Co., Ltd.

#### **Meeting Allowance for Directors** per meeting time:

Chairman of the meeting is Baht3,000, Vice Chairman is Baht2,250 and Director is Baht1,500. If at any time, director is not available to attend the meeting, the meeting allowance and other bonus will not be paid.

## Zeer Property Public Company Limited.

In year 2015, the company has separated the operation of the business and the company does not send any representative to be a director in this subsidiary.

As at 31 December, 2015

- a) Total remuneration for 8 directors: Bonus and meeting allowance # Baht 1,899,500.00
- b) Total remuneration for 6 executives and management \*\*

Bonus and meeting allowance, salary Baht 6,383,760.00

<u>Remark</u> \*\* 6 Executives are MD and 4 persons in the next four executive levels below Managing Director according to the regulation of the SEC. (Mr.Amorn Techaruvichit, Mr.Surapong Techaruvichit, Mrs. Pormpun Tanariyakul, Mrs.Oyetip Hayrabut, Mr.Theerarat Techaruvichit and Mr.Kriengsuk Jumaree)

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Table shows the remuneration received by each director in fiscal year 2015

Name	Meeting Allowance	Meeting allowance for subsidiary* AP, AA	Director Bonus	Bonus for Audit Committee	Bonus for Nomination/ Remuneration Director	Total Remuneration
1.Mr.Amorn Techaruvichit	135,000	54,000	126,320	-	-	315,320
2.Mrs.Suvimol Techaruvichit	90,000	36,000	84,210	-	-	210,210
3Mr.Surapong Techaruvichit	90,000	36,000	84,210	-	-	210,210
4.Mrs.Pornpun Tanariyakul	90,000	36,000	84,210	-	-	210,210
5.Mr.Piyawudh Senapoopitaksa	90,000		84,210	30,000	15,000	219,210
6.Mr.Sombut Pupipathirunkul	82,500		84,210	30,000	22,500	219,210
7.Mr. Suwat Dusitrojanawongs	90,000		84,210	45,000	15,000	234,210
8.Mrs.Chotima Puasiri	82,500	-	84,210	30,000	-	196,710

Remuneration for subsidiary companies is the meeting allowance and bonus (if any) provided to committees who are in charge as directors of subsidiary companies.

#### (2) Other remuneration (If any)

- Other remuneration of director -none-
- Other remuneration of Executives: Provident Fund for executives, company support proportion 5% of salary. The company pays for 5 executives (Mr.Amorn Techaruvichit, Mr.Surapong Techaruvichit, Mrs.Pornpun Tanariyakul, Mrs. Oyetip Hayrabut and Mr.Theerarath Techaruvichit) total amount Baht 238,830.00

# 7.5 Employee

In 31 December 2015, the company (Asia Bangkok) has a total of 575 employees.

Within these 3 years the company doesn't have any serious labor dispute and any significant change in number of employees.

<u>Net compensation of employees</u> includes salary, overtime earning, bonus, social security fund, and provident fund.

<u>Provident fund</u>: in 2011, the company has started the provident fund for employees who have worked for at least 4 months. A part of salary of the registered employees will be contributed to the provident fund define the terms as follows:

6 months to 3 years working age: the registered pay for 3 percents and the company pay for 3 percents 3 years or more working age: the registered pay for 5 percents and the company pay for 5 percents If employees terminate the registered state, they will earn their portion and interests as follows:

1 year to 3 years as a fund member: the member earns 100 percents of their portion and 50 percents of company's portion.

3 years to 5 years as a fund member: the member earns 100 percents of their portion and 75 percents of company's portion.

5 years or more as a fund member: the member earns 100 percents of their portion and 100 percents of company's portion.

Unit: Baht Year 2013 Year 2015 Year 2014 Salary: 131,788,875.00 121.966.507.00 130.111.861.00 Bonus: 3,971,026.00 2,982,117.00 2,166,225.00 Provident Fund: 3,430,074.00 3,390,149.00 3,581,589.00

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**Remuneration consideration:** the company has proper elementary remuneration procedure by consider remuneration information of other companies of same industry and similar size and the company's turnover as well. For directors, the company will presents to the shareholders' meeting as a final consideration.

Furthermore, subsidiaries' remuneration procedure is similar to the company totaling of 178,143,614.94 Baht. Details are as follows:

Year 2015	Asia Pattaya Co., Ltd. (AP)	Asia Airport Co., Ltd. (AA)	Zeer Property PLC (ZP)
Total Employee (person)	268	265	418
Employee's Remuneration (Salary and Bonus): Baht	44,894,037.00	53,876,508.00	75,163,312.00
Provident Fund : Baht	1,153,900.00	1,465,461.00	1,590,396.94

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# 8. Governance

## 8.1 Policy on Corporate Governance

The company sees the influence of operation and performance of good quality governance since 2004 by using information from the former 15 sections of principle of governance to draw up the governance policy conducted in writing and promulgate in the company's website (www.asiahotel.co.th).

Later in 2008, classification of governance has been adjusted into 5 categories and at this time, has developed to ASIAN Corporate Governance Scorecard (ASIAN CG Scorecard) which is a tool to measure "the governance of the listed company" for country within ASEAN in purpose to improve a standard of the listed company and in 2016 the company has reviewed Corporate Governance Policy to support the Anti-corruption policy as the board of director approved to participate in an alignment of private cooperation against corruption (Collective Anti – Corruption) "CAC" in the year 2013.

The company is currently adjusting the regulation to match up with the principle of the company governance in 2012 which is a guideline according to ASIAN CG Scorecard. The regulation is composed of 2 sections which are principle and guideline of the company governance and can divide into 5 categories including:

- 1. <u>Rights of shareholders</u>: Shareholders own the company, controlling it by appointing the board of directors to act as their representatives. Shareholders are eligible to make decisions on any significant corporate changes.
- 2. <u>Equitable treatment of shareholders</u>: All shareholders, including those with management positions, non-executive shareholders and foreign shareholders should be treated fairly and equally. Minority shareholders whose rights have been violated should be redressed.
- 3. Role of stakeholders: stakeholders of a company should be treated fairly in accordance with their legal rights. The board of directors should provide mechanisms to promote cooperation between the company and its stakeholders in order to create wealth, financial stability and sustainability of the firm.
- 4. <u>Disclosure and Transparency</u>: The board of directors should ensure that all important information relevant to the company, both financial and non-financial, is disclosed correctly, accurately, on a timely basis and transparently through easy-to-access channels that are fair and trustworthy.
- 5. <u>Responsibilities of the Board</u>: The board of directors plays an important role in corporate governance for the best interests of the company. The board is accountable to shareholders and independent of management.

## The Board has self assessed in Corporate Governance for the year 2015 as follow:

#### 1. Rights of shareholders and Equitable treatment of shareholders

The Company has taken into account on the importance of the good governance for benefiting the management to be more efficiency and reliability to shareholders. In the year 2004 The Company has established of the policy of such governance by covering the Right and equality of shareholders. Shareholders will be acted equally and have fundamental rights according to the law, for example:

- 1. To obtain shared profit and have right to sell and transfer shares of the company etc.
- 2. To be provided business disclosure information. The Company has taken into account on shareholders and investors that they should be quarterly provided information regarding the business status, liability progress and operational result of all activities of the Company through "Straight Through" system. These will be included in daily news on website of SET (www.set.or.th) for equally and transparently distributing to all investors (shareholders) The quarterly report and minute of shareholder's meeting will be added to Investor Relation of the company's website.
- 3. The shareholder's meeting in 2013, The meeting documents were sent to shareholders not less than 10 days in advance, the meeting information were also presented on the Company's website; <a href="https://www.asiahotel.co.th">www.asiahotel.co.th</a>. For the next years, the Company has a target to complete the meeting information 30 days before the meeting according to the corporate governance
- 4. The Company gave right to shareholders to study the company's information that wanted to be disclosed according to the rule and regulations. Annual Report was made in CD Rom for the shareholders and made in documents if they request. When the meeting needed to be held suddenly, no additional document distributed to shareholders, no meeting agenda added or no important information changed without prior notice. The Company gave shareholders right to



- have questions in the meeting and did not limit shareholders right to attend the meeting when they came late. The Company informed how to attend the meeting in advance by sending meeting invitation letter.
- 5. In case of appointing the proxy to attend the meeting, The Company has prepared 3 Proxy Forms according to the rule and regulation of the Ministry of Commerce and they are available on the Company's website. The Company recommends shareholders to use the Proxy Form (Form B) as it can put opinion for voting. This Form is attached with invitation letter. Moreover, the Company provides an additional option to shareholders to give the proxy to the Chairman of the audit committee and independent committee to attend the meeting.
- 6. In October 2015 Company considered giving chance to the minor shareholders to propose the meeting agenda in advance including nominating qualified persons to be director according to specified criteria. Forms can be downloaded from the company website under topic Investor Relation. Complete forms to be submitted at the end of fiscal year, within 31 December 2015 to company secretary, email address: <a href="mailto:sudarat@asiahotel.co.th">sudarat@asiahotel.co.th</a>, to allow enough time for the Board of Directors to consider before proposing in the shareholders meeting 2016.

Company has not had a procedure or a policy to send related questions prior to the meeting.

- On 31 December 2015, no one of shareholder propose any agenda and the person who nominating qualified persons to be director for annual general meeting for the year 2016.
- 7. The Company provided sufficient information of each meeting agenda in invitation letter for considering.
- 8. In 2015, total 8 directors (include 2 sub-committees) participated in the meeting together with the auditor the legal consultant and also the director of Zeer company, the subsidiary, to participate in the meeting so that when the shareholders have any questions, they can get explanation.
- 9. Chairman of the meeting provide opportunity to shareholders to give their opinion and have questions regarding activities and operating result in the past year and that the Company and subsidiaries expected in the future. Time is provided sufficiently and equally for example the shareholder enquired about the investment plans of ZEER, subsidiary "ZEER Street Project (The Hub and AA Town Apartment)" which was well explained how the project is progressed and filing to be listed company in the SET.
- 10. The Company uses card for voting in the meeting. Before starting the meeting, the secretary informs the meeting how to use the voting card. It depends on opinion of the quorum that "Agree" or "Not Agree" or "No Vote" with the opinion of directors. If any shareholders not agree or no vote, use this card and inform to the Company for deducting the vote from the total number of quorum then get the total "Agree" or "Not Agree" or "No Vote", summarize and inform the meeting. This method agreed by the meeting and the Company has applied it every meeting, especially, for the important agenda such as continuing connected transaction, acquisition and sale of asset. After getting the explanation, before voting, the secretary will inform the meeting again how to vote and if any member of the committee should conflict of interest from any agenda he will not be allowed to participate in that agenda.
- 11. The Company takes minute of shareholder meeting and record information and important matters such as name of directors participated, company information, name of independent financial consultants (if any) as well as summarizes the opinion and questions from shareholders, how to vote and count the vote and the meeting resolution separately by "Agree", "Not Agree" and "No Vote" for each agenda and send information to the Stock Exchange of Thailand and the registrar of Ministry of Commerce according to the law within 14 days after the meeting completed. The minute of meeting is planed to present to shareholders for giving opinion and verify through the Company's Website within 15 days for thai version and within 30 days for English version after the meeting completed.
- 12. The Company has the control on the use of inside information. Especially, board of directors and management executives established a policy to examine and supervise the operational results regularly. In other words, directors and executives are not allowed to trade the stock of the company before the financial statement disclosure for 1 month.
- 13. The Company secretary discloses information of stakeholders who related with directors, management executives and related persons to directors to the first Board Meeting of the year. For the new director will sent this information to Company Secretary within 30 days from date of appointment and every directors will discloses information such as security holding (Form246-2, Form59-1 and Form59-2), change of security holding, resigning and commencing



so that the Securities and Exchange Commission (SEC) Office and the SET distribute information to shareholders and investors.

#### 2. The Role of Stakeholders

The Board of Directors defines the governance policy, is aware on the right of stakeholders according to the law and supervises to ensure that their rights will be protected and well treated. For example:

#### 1) Employees:

- The Company treats all employees equally. Yearly assessment has been done fairly. Opinion box is provided should there be any complaints or information to notify the management. Besides that the company provided the yearly physical examination, supports the employees saving project, Provident Fund for employees and executives which is beyond the requirement by law.
- 2) Clients: There are regulations to follow. Employees will be trained how to treat the clients fairly, render the best service, keep the client's secret and follow up with the complaints immediately.
- 3) **Debtors**: The Company has performed according to the condition of loan contract of every financial institute.
- **4) Competitors:** Company supports the free trade competition policy and against destroying the competitors unethically.
- 5) **Supplier:** Company treats all suppliers and contractors justly and equally which will never damage the company's reputation and always take into account the equality in doing business and profit sharing. Consider that suppliers are the main factor to help add value of confidence to the customers.
- **6) Communities**: The Company would not do any thing to damage the communities especially at the area nearby the business establishment of the Company.
- 7) **Environment**: The Company realizes the importance of environment and engaged in many environmental projects, giving knowledge to employees and monitoring the environmental quality continuously.

In 2013, the company has focused on the implementation of anti-corruption policy by participating in an alignment of private sector of Thailand against corruption (Collective Anti-Corruption) "CAC" to benefit both inside and outside of the organization. Currently, the company begins to prepare policies in accordance with the procedures. The board approved Anti-Corruptions Policy for Asia Hotel and subsidiaries and inform the staff about this act in company on 15 July 2015.

### 3. Disclosure and Transparency

The Company discloses important information of the Company including financial and non-financial information correctly, completely, timely, and transparently and in accordance with the regulation of the SEC Office and the SET both in Thai and English language through SCP System which has been developed to pass information straight through to the shareholders and SETSMART or in news title, <a href="www.set.or.th">www.set.or.th</a> of the SET. At present the company added one more website to obtain information through www.asiahotel.co.th

The information is also disclosed in form of the annual report (Form  $\overline{56-1}$ ) and the annual report (Form  $\overline{56-2}$ ) for example:

- The performance of Board of Directors, Audit Committee, Nomination and Remuneration Committee in the past year.
  - The annual remuneration that directors received from the Company and Its subsidiaries.
  - The report of audit committee and report of the nomination and remuneration committee.
- The report of the board of directors' responsibilities to the annual financial report that has been performed in accordance with the certified accounting principle, suitable with the business and contain correct, complete and real information.

Company has an officer who can provide all the company's information to those who are interested and has an office responsible for disclosure of company's important information correctly, transparently and timely, but has not yet established as the Investor Relations. The company's marketing information can be obtained from our website at <a href="www.asiahotel.co.th">www.asiahotel.co.th</a>. Investors who are interested in financial and investment information, advanced appointment can be made to get the information from the management at tel. no. 02-217-0808.

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#### 4. Board Responsibilities

- The Company's structure of directors comprises of 8 members:
  - Management executives 3 members (Mr.Amorn Techaruvichit, Mr.Surapong Techaruvichit and Mrs. Pornpun Tanariyakul)
  - Non-management executives 1 members (Mrs. Suvimol Techaruvichit)
  - Independent 4 members (Mr. Piyawudh Senapoopitaks, Mr.Sombut Pupipathirunkul, Mr.Suwat Dusitrojanawongse and Dr.Chotima Puasiri)

Therefore, it currently has 8 members of directors, 4 audit committee members and 3 nomination and remuneration committee member as subcommittee and 15 members of management.

However, to balance and to inspect the execution of the Company, structure of board of directors consists of 5 members of non-management executives that more than a half of total members of directors and the Company also appointed 4 members of independent as audit committee. (more than 1/3 of 8 members of board of directors). The company also appointed nomination and remuneration committee that is the independent committee, responsible for selecting director or Managing Director and proposing to the Board of Directors Meeting, supporting the Good Governance Policy.

However, the company does not have the policy about the term and retirement of the directors and the independent directors since the policy is opposed to the culture of organization.

Selection of directors as well as defining qualification of directors and independent directors, duties and responsibilities of board of directors and company secretary referred in *Item 7 Management*; *Item 7.1 Authorities in the Management Structure and item 7 Committee Information*. Regarding the biography, education, work experience, share holding and term commencing from the date of appointment to be directors in other companies of each directors are showed in enclosed document of Form 56-1 and annual report.

#### 8.2 Committee

The company consisting with 2 committees, those are the audit committee and the nomination and remuneration committee

#### - Audit Committee

: The Audit Committee was formed and appointed by company directors to be independent body supporting the company directors to perform efficient audit on the reliability of the financial statements. Nevertheless, there must be at least 1 audit committee who has sufficient knowledge and experience to review the reliability of the financial statement. The term of office of the committee member is three years. The committee members may be re-appointed for another term.

Qualifications of Audit Committee: Apart from being independent, must also possess the followings:

- Must not be assigned by the Board of Directors to make decision relating the business operation of the registered company, major company, subsidiary companies, affiliated companies or juristic persons that may have conflicts.
- Must not be director of major company, subsidiary company or affiliated of other registered company.
- Possess enough knowledge and experience and also devote enough time to carry out the duties assigned as the Audit committee.
- Should not be director in more than 5 registered companies since it might affect duties in any of the companies.

Audit committee reached its full 3-year term in May 2015. Thus, the nomination and remuneration committee considered to requalify the previous audit committee. On the Board of Directors meeting no.5/2015, which held on May  $14^{th}$  2015, Board of Directors has reappointed audit committee for another term.

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#### Audit Committee as at 31 December 2015

1. Mr. Suwat	Dusitrojanawogse	Chairman (Independent Director)
2. Mr, Piyawudh	Senapoopitaksa	Member (Independent Director)
3. Mr. Sombut	Pupipathirunkul*	Member (Independent Director)
4. Dr. Chotima	Puasiri	Member (Independent Director)

Mrs. Pornpun Tanariyakul Secretary

Remark: \*Mr. Sombut Pupipathirunkul, director, graduated in financial and accounting and holds the expertise in reviewing the Financial Statement. Every member of audit committee has also attended Financial Statements for Director course by IOD.

Duties and responsibilities report to the company committee as follows:-

- (1) Review the accuracy and adequacy of the Company's financial statements.
- (2) Review the appropriateness and effectiveness of internal control systems, and internal audit functions and determine the independence of the Internal Audit Office, as well as to approve the appointment, rotation and removal, and performance development and appraisal of the Chief Internal Audit or the Internal Auditor.
- (3) Monitor the Company's compliance with the Securities and Exchange Acts and Regulations of the SET, and any other laws relevant to the Company's business.
- (4) Recommend the Board of Directors an independent person to be the Company's auditor as well as the audit fees for appointment by the shareholders to audit the Company's financial statements.
- (5) Attend a meeting with external auditors without the presence of the Company's Management at least once a year.
- (6) Consider connected transactions or transactions with potential conflict of interests to ensure full compliance with relevant regulations and requirements of the SET for reasonableness and the best interests of the Company.
- (7) Review the Internal Audit Charter prior to submission to the Board of Directors for approval.
- (8) Approve the annual audit plan, scope of audit and internal audit budgeting.
- (9) Review the internal audit reports and follow up the significant issues from the reports.
- (10) Review the Code of Conduct prior to submission to the Board of Directors for approval.
- (11) Review jointly with the Management the risk management policy, the practice compliance with such policy, as well as the Company's risk management guidelines.
- (12) Review jointly with the Management the Management's Discussion and Analysis or MD&A section which is disclosed in the Company's annual report.
- (13) Prepare the Audit Committee's Report, signed by the Chairman of Audit Committee, promulgated in the Company's annual report and contained the information required by the SET.
- (14) Inspect any suspiciousness reported by the company's auditor, that the Chairman, the Management or any person responsible for the company's operation commits an offence under the Securities and Exchange Act (No. 4) B.E. 2551 and report the result of preliminary inspection to the Office of the Securities and Exchange Commission and the auditor within thirty days after being informed by the auditor.
- (15) Any other tasks assigned by the Board of Directors and agreed by Audit Committee.

The Charter of Audit Committee was reviewed according to the regulations of the Security and Exchange Commission and the newly revised edition is effective as of 18 May 2011 onwards.

<u>The meeting of audit committee</u> according to its charter shall be arranged at least once in a quarter. In 2014, there were 10 meetings arranged by audit committee and the result of the meeting and auditing including the consideration of financial statement of the company and subsidiaries every quarterly have been reported to the board of director for making conclusion and proposing to the committees' meeting of the company.



Meeting Participation of Audit Committee Table in the year 2015

Name	Position	Participate /Number of meeting
1.Mr. Suwat Dusitrojanawongs	Chairman of Audit Committee	9/9
2.Mr.Piyawudh Senapoopitaksa	Audit Committee member	9/9
3.Mr.Sombut Pupipathirunkul	Audit Committee member	8/9
4.Dr.Chotima Puasiri	Audit Committee member	8/9

#### - Nomination and Remuneration Committee

:The company formed the Nomination and Remuneration Committee to set up criteria and process of selecting appropriate person for executive committee and top executive of the company whose tenure will end and ensure the approved Charter is followed. The committee consists of 3 directors and at least 2 must be independent directors. The term of office of each Nomination and Remuneration Committee member is 3 years and may be reappointed after term of office ends.

Nomination and Remuneration Committee reached its full 3-year term in January 2016. On the Board of Directors meeting no.1/2016, which held on January 13th, 2016. Board of Directors has reappointed Nomination and Remuneration Committee for another following term.

#### Nomination and Remuneration Committee as at 31 December 2015

1. Mr. Sombut	Pupipathirunkul	Chairman (Independent Director)
2. Mr. Piyawudh	Senapoopitaksa	Member (Independent Director)
3. Mr. Suwat	Dusitrojanawogse	Member (Independent Director)
Mrs.Pornpun	Tanariyakul	Secretary

Responsibilities of the Nomination and Remuneration Committee as follows:

- (1) To recommend the structure and composition of the Board and committee together with the qualification of its members.
- (2) To recommend policy and process to recruit knowledgeable and capable persons suitable to nature of business of the company as directors and executives positions.
- (3) To recommend the list of nominees for the Board of Directors to be proposed to the shareholders' annual general meeting in case of vacancies by rotation and to the board in case of casual vacancies.
- (4) To recommend the list of directors for the committee members of the Company's.
- (5) To scrutinize the list of nominees for the Managing Director, Deputy Managing Director and Assistant Managing Director of the Company in case of vacancy including the establishment of the succession plan for executives.
- (6) To recommend the remuneration structure of the directors and Managing Director of the Company
- (7) To set up the performance evaluation of Management and propose to the Board.
- (8) To evaluate the performance of Managing Director and propose to the Board.
- (9) To recommend the remuneration structure of the directors and senior executives of the Company including meeting allowances, bonus, welfare and other benefits both in monetary and non-monetary terms.

The nomination and remuneration committee meeting according to its charter has not been specified but must be arranged as suitable in order to gather information on committees whose term will be ended and name list of the individuals to be advanced nominated by shareholders within 31st December of every year. In 2012 the above committee held two meetings and submitted a report to the Board of Director on the suitable persons nominated for committee. Committee remuneration to be concluded and proposed to the Board of Director's meeting before proposing to the shareholders' meeting for approval.



Meeting participation of Nomination and Remuneration in the year 2015 Table

Name	Position	Participate /Number of meeting
1. Mr.Sombut Pupipathirunkul	.Sombut Pupipathirunkul Chairman of Nomination & Remuneration Committee	
2.Mr.Piyawudh Senapoopitaksa	Nomination & Remuneration Committee Member	2/2
3. Mr. Suwat Dusitrojanawongs	Nomination & Remuneration Committee Member	2/2

#### **8.3** Selection of committees and executives.

# (1) Independent Director

Qualifications of Independent Directors are equal as the Securities and Exchange Commission's condition as follows:

- Hold shares of not more than 1.00% of the voting shares of the company, holding company, subsidiaries company, associated company, major shareholder or person control over the company, including shares held by related persons of such independent director.
   The shareholding is in accordance with the Securities and Exchange Commission's Condition.
- Must not be nor have ever been a director with participation in management, a hired worker, an employee, an advisor with fixed salary, or a person control over the company, subsidiaries company, associated company, the same level of subsidiaries, major shareholders or a person control over the company unless having been relieved from such title for not less than 2 years before the date of appointment.
- Must not be a person related by blood or by legal registration as father, mother, spouse, sibling, and offspring including spouse of offspring of an executive or major shareholder, controlling person or person who will be nominated as executive or controlling person of the Company and subsidiary companies.
- Must not have nor ever had any business relationship with the company, holding company, subsidiaries company, associated company, major shareholder or person control over the company, to the extent that may obstruct the using of his/her independent discretion, and is not nor ever have been a shareholder or controlling person with business relationship with the company, holding company, subsidiaries company, associated company, major shareholder or controlling person unless having been relieved from such title for not less than 2 years before the date of appointment.
- Must not have nor ever been an auditor of the company, holding company, subsidiaries company, associated company, major shareholder or person control over the company and is not major shareholder, controlling person or a managing partner of the audit firm where the auditors of the company, holding company, subsidiaries company, associated company, major shareholder are working for unless having been relieved from such title for not less than 2 years before the date of appointment.
- Must not have nor ever been a provider of any professional service, including legal consultant of financial consultant, with the remuneration in excess of Baht 2 million per annum from the company, holding company, subsidiaries company, associated company, major shareholder or person control over the company and is not major shareholder, controlling person or a managing partner of such professional service provider, unless having been relieved from such title for not less than 2 years before the date of appointment.
- Must not be a director appointed as the representative of the Company director, major shareholder or any shareholder who are connected persons of the major shareholder.
- Must not operate the similar business that will compete with the business of the company or its subsidiaries or not holding shares or be a committee member, employee, staff, consultant with salary or holding more than 1% of other company's or its subsidiaries' shares with the similar business and competition.



- Must not possess any other characteristics that will prevent the independent expression of opinions in respect of the operations of the company.
- Independent Directors may be assigned by Board of Directors to make a collective decision regarding the business operation of the Company, major company, subsidiary companies, affiliated companies and sub-companies at the same level or juristic persons that may have conflictions.
- Disclose information of being independent director of other group of companies including remuneration obtained from the group in the form 56-1 and annual report (remuneration from each individual company is not required)

Nonetheless, company can not legitimate independent director to be in charge to maximum for 9 years (3 times of 3-year full term), in order to meet the Principles of Corporate Gorverance, the company culture has not yet supported as well as independent directors are experts in different fields, which the company is confident that each one can act freely and efficiently.

#### (2) Selection of committees

Nomination of the directors and executives: Assigning the nomination and remuneration committee to determine the policies and markedly nomination procedures including an initial inspection of the nominee's attribute to match up with the qualification of the committee and accuracy of selection process. Invited the nominee to take a position and request the appointment from the committee and/or approve the qualifications of the directors who is retired by rotation to serve for more term of the shareholders' meeting. The qualification is concluded by the performance evaluation of the committee while the director is in a position.

The Company has given a chance to minor shareholders to propose individuals to be considered as director and also propose meeting agenda in advance which criteria and qualifications are stated in the company's website under Investor Relation heading. The proposals were to made to the Secretary of Board of Directors for the 2014 Ordinary Shareholder Meeting within December 2013. The Secretary of Board of Directors will compile individual names proposed to Nominating Committee for verifying and proposing to Board of Directors for consideration before proposing to the Shareholder Meeting for appointment approval.

The nomination of directors and executives is independent and is not influenced by anyone including the management. Managing directors will hold an orientation meeting for directors or executives by briefing for 2 hours to make them understand the business and duty, guidelines on business operation, and the organization's strategic plan.

According to Regulations of the company no. 16, the company committee has number of member at least 9 persons but not more than 15 persons. At present the committee consist of 9 members of company committee, and 4 qualified independents, the proportion is more than 1/3 of the committee, to propose the list of persons who are fully qualified as specified by law.

The board appoints the nomination and remuneration committee to recruit and prepare the succession plan of executive position including directors and managing directors in order to run the performance of the position continuously. This can avoid an interruption of the company's operations which is in the process of preparation of successor plans.

Except the Managing Director, the company prepared a succession plan for every level operation management. Because of the nature of hotel business, head of every department is very important.

The Shareholders' meeting shall elect directors according to the Article of Association of the Company no. 17, the shareholders shall elect the Directors according to the following criteria and methods:

- (1) A shareholder has the vote of one share per one vote.
- (2) Each shareholder must put all of his/her votes under (1) to elect a person or several persons as directors, but he/she is not allowed to split his/her votes.
- (3) Those who receive the highest number of votes will be elected in descending order as directors, equaling the numbers of directors to have or to be elected at that time. In case of tie between runners-up, exceeding the numbers of directors to have or to be elected at that time, the Chairman shall make the casting vote.

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In the case the directorship is vacated by other than rotation, the board of directors shall select a person with the qualification as prescribed by law as a substitute director in the next board meeting except the term of the director is less than two months. The substitute director shall remain in the directorship for the remaining term of the substituted director.

The resolution of the board as refers to the first paragraph shall consist of a minimum of three-fourths of the votes of the remaining directors.

#### 8.4 Subsidiary company governance

Since the company and subsidiary company are running two different types of business, the board of director has set administrative policy to let each company to operate by oneself with some conference appointment together started in 2011.

Later in 2013, the company has reviewed the policy of separation of operations for each subsidiary company. Types of business in the company's network are divided into 2 groups to distinguish the administration in each group of business distinctly. The first group is hotel and restaurant business and the second group is area subcontracting business (rental).

1. Hotel and restaurant business: the company sends more than a half of the entire committee to be representatives in each subsidiary company. Also, the company assigns the management to plan annual operation, report the operative results in the committee conference every month, and follow up the result closely by adjusting the operative plan in every trimester. The internal control system is regulated in hotel business of the company.

As the company hold shares of two hotel business group of subsidiary company for 99-100%, regulation about committee nomination as well as voting on each agenda is not determined. However, the shareholders, the committee and the executive are the same group of people in both main and subsidiary company. Therefore, the group of people has the right to manage and operate the subsidiary company freely. The company and subsidiary company set a regulation about any related transaction, acquisition and disposal of assets, and any major items of the company for the purpose of revealing information and related items. Furthermore, information storages and accounting records of subsidiary company are determined for traceability and preparation of financial statement.

2. Area subcontracting business (rental): the company formerly sent the committee to be a representative in order to operate, manage, and govern subsidiary company. Later in 2013, the company set policies to distinctively separate the business for preventing redundant benefits and for independently administration. As a result, redundancy between executives of different types of business is excluded. However, the company regulates by inviting managing director and appointing the conference to report the result of operation, annual estimate and trimester follow up.

### 8.5 Control on the use of inside information

From the regulation of assets holding of company's management executive, the Office of the Security and Exchange Commission and Stock Exchange should assign management executive to report when amount of assets changed. Policy of company is to supervise, take care and prevent management executives, their spouses and children who are minor from using inside information for self benefit, stock transaction or accept transfers of securities issued by the company before disclosing the information to the public for 1 month. Audit committee and management executive are required to report to the company within 3 days counted from the date of stock transaction, transfer or accept transfer of securities. Copy of document should also be sent to the office of management for it to file reports further.

In practice, all committees are the same understanding that if one of them transacts the company securities, committees or management executive will use the means of telephone to inform the authorities at office of management informally and in the next morning day it will be informed in written immediately.

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# **8.6** Auditor Remuneration

## (1) Audit Fee

The company and subsidiary companies pay the audit fee to:

- Audit and Consultant Office that auditor occupied, person or business related to the auditor and audit and consultant office that the auditor occupied in last fiscal with total amount of ...4,715,000.00.... Baht.

		Unit:Baht
<u>Name</u>	<u>Audit</u>	
	Fee year 2014	
Asia Hotel Public Co., Ltd.	1,300,000.00	
Subsidiaries		
1. Asia Pattaya Hotel Co., Ltd.	900,000.00	
2. Asia Airport Hotel Co., Ltd.	780,000.00	
3. Zeer Property Public Co. Ltd.	1,420,000.00	
4. Zeer Asset Co., Ltd.	80,000.00	
5. ZEER OVERSEA LLC	235,000.00	
Total Audit Fee	4,715,000.00	

(2) Other Service Fees (Non-Audit Fee)

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# 9. Corporate Social Responsibility

# 9.1 Overall Policy

Making a report of social responsibility or corporate sustainability report is a compilation of social and environmental activities and also activities inside and outside of the company by using existing resource of the company and outsourced resources. This can lead to the coexistence in the society with happiness. The company believes that these activities can enhance the development of both the company and the society enduringly.

Consequently, the company's board of directors have prepared a policy in responsible for every group of stakeholders under the corporate governance policy which has been drawn up in 2004. Further information about the corporate governance is already said in topic 8 and is also disclosed in <a href="https://www.asiathotel.co.th">www.asiathotel.co.th</a> and annual reprt.

Nevertheless, the company currently does not report in accordance with the framework of GRI (Global Reporting Initiative), which require preparation in the organization, communication with stakeholders both inside and outside the organization, targeting and defining the goal, monitoring the data collection to ensure its reliability, and reporting. All of these may take time.

Because the company is divided into 2 business groups which are hotel and restaurant business group and area subcontract business group (real estate), major stakeholders of business, in addition to the company's shareholders, are employees, customers, partners, surrounding environments, and societies. At present, the company focuses on the business operations of the company and its subsidiaries on corporate social responsibility as following:

- 1. Fair Operating Practice The company promotes and enhances a free and fair trade competition policy, not monopolize the trade or require traders to specifically supply goods for the company only and no policy to obtain the competitors' information illegally and unethically. Dealing with business partners should not cause the damage of the company's reputation or conflict of the relevant laws. Equality and mutual benefits should be considered and Business partners should be selected fairly. By the way, the Company considered that partners are an important factor to create value and reliability for customers.
- 2. Anti Corruption The Company determines directors, executives and employee act with integrity, honesty and transparency by considering the highest benefits of the Company and related persons. Must not accept or offer gifts or presents from customers, partners, contractors, vendors, service providers or government officials. If employee accepts gift of more than nominal value, given on traditional occasions, employee must inform supervisor. Accepting to do any task for any business activities by receiving payment directly or indirectly, employee must report to supervisor about the relationship. Accepting or entertaining customers, partners, contractors, vendors or service providers must only be done for benefiting the Company business deal. Entertaining must not cause damages to reputation of the Company and its stakeholders.

In 2013, the company focuses on anti corruption policy. 12<sup>th</sup>/2013 committee meeting on 13<sup>th</sup> December 2013 considers the approval of paticipating in an alignment of private cooperation against corruption (Collective Anti – Corruption) "CAC". This is to provide benefits to both inside and outside organization.

In July 2014, the Board of Directors meeting No. 9/2014 has approved the Anti-Corruption Policy and are adopted in the company and its subsidiaries. The company has reviewed Corporate Governance Policy, prepared Guide of the Anti-Corruption Policy, as well as A Whistle-Blowing and Protection of the Complainant Policy, Regulations of Give and Receive a gift, which will be consistent and support Anti-Corruption Policy. In addition, there has been a communication to all concerned parties. In particular, training employees to have knowledge, understanding, and awareness of the policy. The Audit Committee is reviewed for completeness and correctness of the implementation of the Anti-Corruption Policy.

3. Respect for Human Rights The Company give a respect to basic human rights categorized into 2. The first category is the civil and political rights and rights of freedom in expression and the second category is socio-economic and cultural rights, right to work or right to receive food, and right in health. The Company support social activities which doesn't affect or damage to the reputation or interest of the Company or doesn't

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polished any duties of people. Use political right according to the law and avoid actions that can cause misunderstanding that the Company involved in any political parties.

4. <u>Fair Labour Practice</u> Employees are the most valuable resource and a key to the success of the company business. The company, therefore, creates a good work culture and environment as well as enhances teamwork, treats to employees gently and respects each individual's right to privacy. Employment, appointment and transfer of employees will be considered, based on ethical conduct and human resource will be utilized to gain the most benefit for the company.

The company will treat employees equally and fairly without regard to gender, race, nationality, religion and creed.

The company has a responsibility to create a good work environment and safety for life and assets of employees and persists to follow labor law strictly as follow:

- 1. Children of employees are encouraged to come to hotel with their parents during their school break, to read or enjoy their day in a provided area. Moreover, employees are allowed to look after their children during lunch break.
- 2. The Company also supports the employees saving project by approving the Asia Hotel Saving and Credit Cooperative Limited to be founded more than 15 years and operated by their own committee. It is well established and recently received a certificate of a high standard from the Cooperative Promotion Bangkok Metropolitan Office (year 2012).
- 3. The company set up the welfare directors including the hotel manager and the head of several sections to monitor the welfare of employees such as cremation fund and helping the flooding victim.
- 4. Provident Fund managed by Thanachart Fund Management Co., Ltd. has been provided for employees' and executives' security since 2011.
- 5. The management has set up a project to benefit the employees and extended to their relatives and friends to book accommodations in all 4 hotels: ASIA Bangkok, Asia Airport, Asia Pattaya, and Asia Cha-am at special prices. The bookings need to be verified by Personnel Department.
- 5. <u>Consumer Responsibility.</u> The company is willful to provide the satisfactory and reliable service to customers with quality rooms, foods and beverages at reasonable price as well as maintain a good relationship. The company, therefore, establish a code of conduct <u>Quality rooms, food and beverage service</u> The Company is willful to raise the standard to a higher position continuously and disclose information regarding the location and service completely, correctly and accurately.
- 6. <u>Care of Environment</u> Regarding the environment, the Company recognizes that the environment relates to the balance and living together among humans, animals and trees. Protecting the environment is therefore, the Company's responsibility to the society and a duty of all employees with the following objectives:
  - To protect from pollution
  - To control air condition, wastewater and waste material from the operation to be better than the standard required by law
  - To use the resource economically
  - To comply with the existing and future applicable law
  - To improve the environmental quality continuously

#### Occupational Health and Safety Policy

The Company recognizes that the occupational health and safety management system is a part of the business which is important. It is the direct responsibility of all executives and employees to ensure that the operations are in accordance with the occupational health and safety plan and comply with The Thai law and international standard and to improve the prevention of hazards that might affect to employees, clients and related persons continuously according to the objectives set up from risk assessment as follows:

- To prevent accidents caused by fire and explosion.
- To prevent chemical hazards
- To prevent injuries caused by mechanical works
- To prevent dangers from electrical works

In order that, executives shall inform all employees about objectives, provide adequate and sufficient resources for achieving defined objectives and goal, set up proper training for employees at every level to be able to perform their duties and responsibilities as well as review management policy, execute the audit periodically and support employees to share their opinions.



The Company realizes the importance of environment and engages in many environmental projects, as well as gives knowledge to employee and improves the environmental quality continuously such as

- 6.1 Producing micro organism water from the fruit skin and use it to clean fat residue in the kitchen, use as fertilizer for plants and spray to keep away insects. Those help reduce the use of chemical and the waste from food scraps.
- 6.2 For energy conservation the light bulbs have been changed to energy saving bulbs. Glass windows and doors are heat protected. Light sensors have been installed at the car park building. Also automatic door was installed to keep the cool air inside and water saving type of bathroom appliances are used in the guestrooms.
- 6.3 To help reduce the waste the cancelled bed sheets and towels are made and used as hand towels replacing paper towels in the public toilets.
- 6.4 "Save natural resources campaign" has been set and invite guests to join by not changing bed sheets and towels everyday if guests stay more than one night. Besides that company has joined Green Leaf Project
- 6.5 The company has participated in Green Leaf Project to develop the efficiency of the energy usage and also to develop the tourism and hotel business environment. The aim is to focus on the energy and resource usage with realization.
- 6.6 The company has established "Green ASIA Hotel" project since 2013 supported by GREENER BUSINESS ASIA (ILO/ILO Japan). This project is a main activity of the corporate social responsibility (CSR in process) and is affecting societies and environments if the company continues the project incessantly. In year 2014-2016 Asia hotel has already supported this project continuously by establishing the Green ASIA committee including restaurant personnels, housekeepers, mechanic personnels, stewards, and accountants which are add up to around 40 persons. These committees together with outside consultants are brainstorming and established 3 issues to improve including energy, waste materials sorting, and safety. In 2014, Asia hotel has been selected to be an operative model of "Green Hotel" for other hotels who are participated in. The model of operation including
  - 1. Every stewards in the hotel to understand the objective of sorting waste materials in accordance with Green Improvement Plan. The content for stewards to understand also includes scoping where to improve and follow up the plan.
  - 2. To train the associated personnels
  - 3. To record the quantity by weight and sorting the type of wasted material
  - 4. To set rules for mechanic personnels and chefs to always wear shoes during their works.
  - 5. Set up a plan to reduce the electricity usage by using energy conserving light bulbs, recording the electric usage of light bulbs, set up time for dish cleaning due to its high water and electricity usage.
  - 6. Arrange Green hotel slogan contest for all levels of Asia hotel personnels.
- 7. <u>Involvement in society and community</u> The Company currently doesn't determine the policy about participation in community, society but has performed society and community activities as follows
  - 7.1 On 11 January 2015, the company invited neighbors to join food offering to 108 monks. The activity is scheduled annually and it has been done for over 9 consecutive years.
  - 7.2 On 9 January 2015, the company joined activities with the community and schools nearby Sammachevasil School and Kingpetch School on the National Children's Day by hosting lunch and provided some activities.
  - 7.3 On 28 April 2015, the executives and employees joined the blood donation activity at Siriraj Hospital. It is done at least once a year. While in this year there're plenty of seminar's guests and renters that participated in the activity as well.
  - 7.4 On 12 August and 5 December 2015, the executives and employees have invited neighbors around the area to felicitate the king and the queen due to his and her birthday in order to show respect together with the local neighbors.
  - 7.5 On 15 November 2015, the executives, employees and their families have participated in Katin dedication at Lum temple (Phra Aramluang) which is at Rayong province to promote Buddhism religion. The company also tries to arrange this activity with its subsidiaries every year.
- 8. <u>Innovation and CSR innovation propagating from social responsibility</u> The Company currently doesn't determine the policy about innovation and CSR innovation propagating from social responsibility

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Human resource is one of the key in order to operate hotel business successfully. The company participates in a program of human resource development for hotel and tourism with renouned institutions, to develop bachelor, and vocational and high-vocational certificate graduate.

### 1. Bachelor Degree

Human resource development for hotel and tourism program has established with the participation of University of Thai Chamber of Commerce, Thai Hotel Association (THA), Association of Thai Travel Agent (ATTA), Dusit Thani PCL, Erawan Group PCL, Hotel and resort under Centara, Siam @ Siam Hotel group, Regent Cha-am beach resort, and Asia Hotel PCL.

Project Objective: To allow students in University of Thai Chamber of Commerse to participate in hotel and tourism industry with highly experienced professionals. Student shall graduate to become a quality professional worker, appropriate to the needs of business and increase the ability to complete with international substainable.

The project outline and agreement are the followings:

- 1.1 Requirement for Hotel participated in the program
  - 1.1.1 Management and Service Policy Standard
  - 1.1.2 Responsible people to cooperate and give advice for students
  - 1.1.3 Prepare sufficient resource and budget for students
  - 1.1.4 Propose a job description to the university prior to the program
  - 1.1.5 Present legitimate critieria of student selection to the program
- 1.2 Academic standard
  - 1.2.1 Preparation process, orientation training session and the company regulation to acknowledge students
  - 1.2.2 Students need to work full-time with employee, the hotel assign the taxk to match the course of study
- 1.3 A mentor, have to expertise in the work, be consulting, take care, advice and evaluate the performance of student, present to the institution. The hotel must inform mentor's name in advance.
- 1.4 Evaluation standard and audit process will be made by hotel.

The above project, the student will work is at least 3 star-hotel according to THA standard. The program lasts for 3 year from August 1, 2016 to July, 31<sup>st</sup> 2019. The agreement will be reviewed every year to update and evaluate the program. This agreement has established since December 16<sup>th</sup>, 2015.

#### 2. <u>Vocational and high-vocational certificate</u>

There are 2 programs established with 2 schools as the followings:

# 2.1 Sukhothai Commerce Technological College, Dusit Bangkok

The program has started since September 2015

Objective: To support and develop students in high-vocational level of hotel and business program in accordance with the requirement of the enterprises in systematic and continuous.

To develop the curriculum. To develop teacher practice. To get the graduate to work in the company.

Participation includes teacher from the college and 2 hotel representatives to cooperate and run the program together. It has started since 2014. Yet, the timeline of program is openended. It needs a year notice either from hotel or school to end the program. However, hotel need to responsible for students participated to graduate.

## 2.2 Khemarat Industrial And Community Education College, Ubonratchathani Thailand

The program has started since May 2015

Objective: To support and train student in vocational level.

To develop semi-skilled technician, technician for hotel and tourism business.

To develop the potential of student to be higher professional qualification with Asia Hotel.

To develop vocational teaching course, so that the student can work effectively in accordance with the requirement of enterprises in systematic and continuous.



The program has started since September 2015. The program consists of 3 semesters, started from April 1, 2014 to March, 31 2015. Uniform, travelling fees, medical fees, and accommodation are absorbed by hotel. There will be mentor to take care of the students. The contract is made year by year.

In addition, Asia Hotel Group have a cooperation wih many education institute regularly, the student are interested in various disciplines in hotel to increase knowledge and work experience before their graduation and doing actual work.

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# 10. Internal Control and Risk Management

Board of Directors committee sees the importance of a good internal control system and it is the company's policy to have internal control management system that is adequate and suitable for the internal control of the Company including the inspection for the operational control and good governance in accordance with the related law, rule regulation and policy.

The company has appointed Mrs. Linda Roongfangarm to be an Internal Auditor of the Company. Her duty is to be a consultant of the company, evaluate the internal control system, and follow up the risk management and governance of the company to be arranged sufficiently and efficiently according to the objective established. She also performs a role of inspecting the company to ensure that the practice of the company is under the rules, regulations and laws relating to the business of the company according to annual internal audits plan. Mrs.Linda Roongfangarm has performed her duty satisfactorily according to the internal audit procedure of 2015.

In the Year 2015 The adequacy of the internal control system finds that the company has a concise, appropriate and adequate control system. Each of the system in the company is controlled with enough efficiency and effectiveness. The operations have been carried out according to the rules, regulations and laws without any significant faults in the internal control system.

Audit Committee has audited according to the audit form of adequacy and suitability for internal control of the SEC of Thailand and SET by considering 5 aspects for internal control and proposed to the meeting of board of directors No. 2/2559 that held on 26 February 2016. The conclusion was that the Company has adequacy and suitability for internal control of the existing operation according to 5 aspects and 17 sub aspects for the internal control as follows:

- 1. <u>Control Environment</u>: the board of director of the company has established the operation policies, which were conducted in writing based on ethical provision and integrity. The committee has the role of surveillance, monitoring the administrative section and follow up the business performance respecting the particular objectives. The committee can also develop the internal control system continuously in accordance with their discretion and knowledge of the company. The company also has a policy to develop and preserve the competent personnel. The personnel evaluation is assessed through the performance based on the Code of Conduct.
- 2. <u>Risk Management</u>: The Company lends significance to the risk management by forming the risk management team to conduct the assessment on risks that might affect the Company's operation significantly from both internal and external risk factors. The company has assessed risk factors whether it is acceptable or not and also evaluated if the risk factors can be reduced, avoided or shared to find out measures for preventing or reducing the risk by considering a chance of corruption within the company. Another prupose is to consider the situation related to risk factors for evaluating the tendency of any effect on the company.
- 3. Control activities: The Company has clearly defined the scope of duty and amount shall be authorized by each level of management executives in writing. Duties are separated to protect racketeering activities. The company has set the follow up measure according to SET and SEC regulation to inspect the related documents in order to maintain the benefits of the company. The Company continuously monitors the operations of subsidiaries and sets the direction to the person who has been appointed by the Company to be directors or management executives to follow. Moreover, Audit Committee has placed great emphasis on assessing the compliance to the rules and regulations relating to the business activities of the Company to diminish the risk in the business and maintain the fame of the Company.
- 4. <u>Information and Communication</u>: The Company provided effective internal and external communication, accounting and financial information system as well as providing enough useful information for the board directors for consideration and making decision. Conference proceedings and documentaries also provide if any retrospective examining is required. Communication between committees, auditors, and internal auditors is also consented besides the conference. Moreover, the company provides the notification center for any compliments and complaints through the company's website.

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5. <u>Monitoring activities</u>: The Company provided the measure to follow up internal control system continuously. The auditing result will be reported to the Audit Committee and its copy will be proposed to the management executives and inspectors for acknowledgement and taking the opinion of internal auditor to improve defects or weakness found from auditing as well as reporting the follow-up result for improvement of each department to Audit Committee.

From the auditing result of internal control of the Company in many aspects above, board of directors has opinion that the Company has follows the direction set by the SEC of Thailand and SET sufficiently and suitably. Moreover, board of directors has opinion that the Company has sufficient internal control system for any transaction relating to major shareholders, directors, management executives or related persons as mentioned above.

Audit Committee has an opinion that the internal control of the Asia Hotel Public Co., Ltd. is effective enough. This helps ensure that the assets of the Company are well protected from any corruption and damage. The accounting items are recorded suitably and the resources are utilized efficiently as well.

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# 11. Related Parties and Transactions

### Standard and procedure of entering into connected transaction

Standard of entering into connected transaction between the Company and its subsidiaries and connected parties who have conflict of interest or may have in the future are determined to be in accordance with related regulations and/or notifications of the Securities and Exchange Commission (the SEC) and/or the Stock Exchange of Thailand (the SET).

The Company's audit committee will provide opinions regarding the necessity of entering into the transactions and the properness of the prices by considering if the transactions contain common agreements and the prices can be compared to market prices. In case that the prices cannot be compared to market prices, both parties will consider together to determine a mutually agreeing price of the transaction.

In case that the audit committee does not have expertise to consider connected transactions occurred, the Company will provide an independent specialist or auditor to give opinions regarding the said connected transactions so that the Board of Directors and/or audit committee and/or shareholders can consider. Note that persons who have conflict of interest in each transaction will not be eligible to vote for the transaction.

In addition, the Company will disclose information of connected transactions and disposal or acquisition transactions for the Company or its subsidiaries to comply with the regulations of the SEC and/or the SET as well as the accounting standards issued by Institute of Certified Accountants and Auditors of Thailand

#### Policy or tendency of entering into connected transaction in the future

The Company and its subsidiaries may enter into connected transactions in the future. If the transactions are common business transactions which have common business conditions, agreeing persons who may have conflict of interest, especially with a company in Asia Hotel Group, such as space rental, or service between each other, the Company has determined a policy of entering into connected transaction to contain common business agreements and standard price which can be compared with market price. In case that the transaction price cannot be compared to market price, both parties will consider for mutually agreed price. This is in accordance with the concept that the Board of Directors has determined, and Securities and Exchange Act B.E. 2535, that the Company must strictly follow the agreeing contract.

Note that in case that the Company renews or makes changes about price and condition in the contract, it must report to the Company's audit committee to consider and provide opinions regarding the fairness of the price and the properness of the transaction every quarter.

The company will follow the procedure of entering into connected transaction indicated above before entering into connected transaction which has common conditions and agreements.

In year 2015, The company and its subsidiaries had 15 connected transactions as follows:-

ASIA Asia Hotel Public Co., Ltd.

AP Asia Pattaya Hotel Co., Ltd.

ABK A.B.K.Enterprised Co., Ltd.

AA Asia Airport Hotel Co., Ltd.

ZP Zeer Property Public Co., Ltd.

DM Don Muang Grand Plaza Co., Ltd.

NSI Num Seng Insurance Public Co., Ltd.

1. Name and Relationship AA, a subsidiary (in the proportion of shares of 100%) and ASIA, the

registered company

**Description** Inter-transaction of loan and accrued interest payable

**Value (Million Baht)**Baht 46.57 Million for the year 2014
Baht 53.70 Million for the year 2015

**Importance and Reasons** AA had granted loan to the ASIA for supporting the operation.

The interest was calculated and the current interest rate is at 7.25%.

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2. Name and Relationship AP, a subsidiary (in the proportion of shares of 100%) and ASIA, the

registered company

**Description** Inter-transaction of loan and accrued interest payable

**Value (Million Baht)** Baht 254.35 Million for the year 2014

Baht 200.87 Million for the year 2015

**Importance and Reasons** AP had granted loan to the ASIA for supporting the operation. The

interest was calculated and the current interest rate is at 7.25%.



**Description** 

**3.Name and Relationship** ASIA, a registered company and AP, a subsidiary of ASIA held share in

proportion 99.42%

**Description** Income from rental

**Value (Million Baht)** Baht 1.20 Million for the year 2014

Baht 1.20 Million for the year 2015

Importance and Reasons AP rented the ASIA area for setting the office at the rental rate of

Baht100,000/month.

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4.Name and Relationship ASIA, a registered company and ABK, a holding company. Some

members of board of directors (Mr. Kumpol Techaruvichit, Mr. Amorn Techaruvichit, Mrs.Suvimol Techaruvichit, Mr. Surapong Techaruvichit and Mrs.Pornpun Tanariyakul) hold shares in these two companies. It was the accrued interest receivable from debt restructuring of loan

**Description** It was the accrued interest receivable from **Value (Million Baht)** Baht 280.33 Million for the year 2014

Baht 0.00 Million for the year 2015

**Importance and Reasons** It was the item that the ASIA provided financial support to the ABK

since 1995-2000 with the total capital of Baht998.62 million. The debt structure had been adjusted since the year 2000. It was the fund that used by the ASIA for holding the ZP shares indirectly in the proportion of 74%. And for the accrued interest payable of Baht472 million, it had to be paid within 15 years. This item was approved by the resolution of the extraordinary meeting of the

shareholders No. 1/2543.

During the year 2015, ASIA has received the entire amount from ABK.

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**5.Name and Relationship** ASIA, a registered company, AA, AP, ZP, a subsidiary company and

Namseng Insurance Public Company Limited "NSI" has 2 members on the

board of directors of ASIA, AA, AP and hold shares in the ASIA, NSI

(Mr.Kumpol Techaruvichit and Mrs.Chotima Puasiri)
Made property risk insurance with the third party insurance.

The period of insurance was 1 year. NSI - The insurer

and ASIA, AA, AP, ZP - The insured

**Value (Million Baht)** ASIA = Baht 1.85 million for ASIA premium :Baht 1,850.0 million

AA = Baht 1.21 million for AA, premium: Baht 1,316.0 million AP = Baht 0.72 million for AP, premium: Baht 750.0 million ZP = Baht 5.07 million for ZP, premium: Baht 5,077.0 million

**Importance and Reasons** It was the insurance made for supporting normal business with the general

trading conditions and the remuneration can be calculated from the assets

and referred values.

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**6.Name and Relationship** AA, a subsidiary of ASIA held share in the proportion 100% and ZP

subsidiary of ASIA (in the proportion of shares of 94.85%)

**Description** AA rented 5<sup>th</sup> floor area from ZP to use as function room

**Value (Million Baht)** Baht 9.80 million for the year 2014

Baht 9.80 million for the year 2015

**Importance and Reasons** AA rented area on 5<sup>th</sup> floor with an area of 9,072 square meters from ZP to use

as function room. Rental period is 3 years from  $1^{\text{st}}$  April 2013 to  $31^{\text{st}}$  March

2016 by using the same rate as the other clients in nearby area.

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**7.Name and Relationship** AA, a subsidiary of ASIA held share in the proportion 100% and ZP

subsidiary of ASIA (in the proportion of shares of 94.85%)

**Description** AA extending rental contract period of area 39,380 square meters with ZP

**Value (Million Baht)** Baht 390 Million as the end year 2014

Baht 390 Million as the end year 2015

**Importance and Reasons** AA has leased some areas of G floor, the 6<sup>th</sup> floor and the 9<sup>th</sup> floor and entire

area of the 10th -17<sup>th</sup> floor, with a total area of 39,380 square meters from ZP. The contract period will be expired on Mar 31, 2023 or 12 years remaining. On Dec 18, 2009, AA renewed the lease contract for extension of the contract period for another 16 years that is from April 1, 2023 to Mar 31, 2039 or 28



years remaining. ZP charges the lease rate at Baht 390 Million, it will be paid in 3 installments; Baht 170 Million in December 2009, Baht 180 Million in February 2010 and Baht 40 Million in June 2010. These lease rate included the monthly service fee of Baht 0.59 million (starting April 2023), the rate will be adjusted of 10% increasingly at every 3 years. The value of lease rate is concordant with the value evaluated by valuers approved by the Thai Valuers Association (TVA) and the Valuers Association of Thailand (VAT) that is Agency for Real Estate Affairs Co., Ltd. valued at Baht 425 Million.

8. Name and Relation AA (A subsidiary of ASIA holding 100% of its shares) and ZP (A subsidiary of

ASIA holding 94.85% of its shares)

**Nature of Transaction** Income from rental area and service fee AA received from ZP

Value (Million Baht) Baht 1.56 Million for the year 2014 Baht 1.64 Million for the year 2015

ZP rented the area on 8th floor with area 520.4 square meters with a 3-year **Necessity and Rationality** 

> contract from 1 July 2012 to 30 June 2015 and this contract is extended for 3 years from 1 July 2015 to 30 June 2018 at the same rate as the other clients in the

nearby area.

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9. Name and Relation AA (A subsidiary of ASIA holding 100% of its shares) and ZP (A subsidiary of

ASIA holding 94.85% of its shares)

**Nature of Transaction** Income from area rental AA received from ZP

Value (Million Baht) Baht 1.28 Million for the year 2014 Baht 1.28 Million for the year 2015

**Necessity and Rationality** ZP rented 6<sup>th</sup> floor area from AA with 3 years contract from January 1<sup>st</sup>, 2013 to

December 31st, 2015. This contract is extended for 3 years from 1 January 2016 to 31 December 2018 with the same rate as the other clients in the nearby area

10.Name and Relation AA (A subsidiary of ASIA holding 100% of its shares) and ZP (A subsidiary of

ASIA holding 94.85% of its shares)

**Nature of Transaction** Income from Maintenance Fee ZP received from AA

Value (Million Baht) Baht 2.36 Million for the year 2014

Baht 2.53 Million for the year 2015

**Necessity and Rationality** AA hired personnel from ZP for maintenance service of electrical tools and devices

in the hotel area. AA pays for the service fee to ZP monthly. The maintenance service contract is 3 years (1 January 2015 – 31 December 2017) with service fee start from Baht210,618 for the first year and each higher 7% for the second and

third year.

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11. Name and Relation AA (A subsidiary of ASIA holding 100% of its shares) and ZP (A subsidiary of

ASIA holding 94.85% of its shares)

**Nature of Transaction** Rental transaction "Asia Cha-am Hotel" running hotel business (AA is a rentee

and ZP is a renter)

Baht10.58 Million for the year 2014 Value (Million Baht)

Baht14.68 Million for the year 2015

**Necessity and Rationality** ZP is the owner of property Asia Cha-am Hotel, Petchaburi Province. The bid

for rental fee and managing hotel business has been made and AA has been selected to operate the hotel business by using the name "Asia Cha-am Hotel". The rental contract is 3 years (1 November 2013 – 31 October 2016). In 2015 AA rent a new building as banquet rooms from ZP in Project Asia Cha-um Hotel,

the new rental lasts until October 2016.



**12.Name and Relation** AA (A subsidiary of ASIA holding 100% of its shares) and ZP (A subsidiary of

ASIA holding 94.85% of its shares)

Nature of Transaction Income from rental area for parking, ZP received from AA

**Value (Million Baht)**Baht 0.57 Million for the year 2014
Baht 0.63 Million for the year 2015

Necessity and Rationality AA rented parking area from ZP for the convenience of hotel clients with 3 year

contract from March 1<sup>st</sup>, 2013 to February 29<sup>th</sup>, 2016 at the rate of Baht 43,923.per month for the 1<sup>st</sup> year, 48,315 baht/month for the 2<sup>nd</sup> year and 53,147

baht/month for the 3<sup>rd</sup> year.

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**13.Name and Relation** AA (A subsidiary of ASIA holding 100% of its shares) and ZP (A subsidiary of

ASIA holding 94.85% of its shares)

Nature of Transaction Value (Million Baht) Income from management service for parking income, ZP received from AA

Baht 0.68 Million for the year 2014 Baht 0.75 Million for the year 2015

Dant 0.75 Ivinnon 101 the year 2015

Necessity and Rationality AA uses the parking management service from ZP with 3 years contract period

from June  $1^{st}$ , 2014 to May  $31^{st}$ , 2017 at the rate of 59,320 baht/month for the  $1^{st}$  year, 65,250 baht/month for the  $2^{nd}$  year and 71,770 baht/month for the  $3^{rd}$  year.

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14.Name and Relationship ZP, a subsidiary of ASIA, held share in proportion 94.85%. And DM, a

related company. Some members of board of directors held shares in ZP and DM. These directors are Mr. Surapong Techaruvichit and Mr. Tospol

Vachiradecha

**Description** ZP rented the land and building from DM **Value (Million Baht)** Baht 22.34 Million for the year 2014

Baht 22.34 Million for the year 2015

Importance and Reasons It was that ZP had made subleasing the land from DM, which was the location of

the ZEER project. The leasing contract period is 30 years, from year 1993-2023. The resolution of EGM in 2<sup>nd</sup> quarter of 2007 approved extension of lease agreement for another 25 years. Total remaining period is 33 years according to

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15.Name and Relationshi p ZP, a subsidiary of ASIA, held share in proportion 94.85%. And DM, a

related company. Some members of board of directors (Mr. Amorn

Techaruvichit and Mr. Surapong Techaruvichit) held shares in ZP and DM.

**Description** Debt guarantee transaction of ZP secured by DM

**Value (Million Baht)** Amount of Baht 1,230 Million to guarantee for credit line

**Importance and Reasons** It is a condition of Financial Institution that ZP is given a credit with DM

security because ZP sub-leased the land and construction from DM and

without any payment used as a guarantee.

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# 12. Summary of Financial Information

# **12.1 Consolidate Performance**

# Summary Status of Asia Hotel Public Company Limited and its subsidiaries

Unit: Million Baht

	<u>2015</u>	<u>2014</u>	<u>2013</u>
Income from hotel business	753.03	628.72	730.58
Rental and Service Income	611.69	582.53	585.64
Total Revenues	1,364.72	1,211.25	1,316.22
Gross Profit	518.79	458.93	525.39
Other Income	88.69	114.87	62.01
Earning before interest and tax-EBIT	530.67	408.76	313.01
Reversal of provision for doubtful-net	201.36	74.55	0.91
Net Profit (Loss) (Equity holder of the Parent)	361.07	200.03	130.92
Net profit (loss) per shares-EPS	11.28	6.25	4.09
Summary Status			
Total Assets	9,260.32	8,483.34	7,877.59
Total Liabilities	3,667.73	3,745.99	3,200.45
Shareholders' Equity	5,592.59	4,737.35	4,677.14

# 12.2 Financial Ratio

# Financial Ratios of Asia Hotel Public Company Limited and its Subsidiaries

	<u>2015</u>	<u>2014</u>	<u>2013</u>
Gross Profit Margin (%)	38.01	37.89	39.92
Net Profit (loss) Margin(%)	24.84	15.08	9.50
Return on Assets (%)	4.08	2.45	1.65
Return on Equities (%)	7.00	4.27	2.82
Debt on Equity –D/E (times)	0.66	0.79	0.69
Book Value per share (Baht) Weight average number of common	174.77	147.45	145.56
shares	32,000,000	32,000,000	32,000,000

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## 13. Analysis and explanations by the management

# 1. Overall picture of the business operations

In the year 2015, the company and subsidiaries had total revenue of 1,364.72 million baht (in the year 2014 had total revenue of 1,211.25 million baht), an increase of 53.47 million baht, or 12.67% from last year, consist of revenue from hotel business increased 19.77% from last year and revenue from rental and service increased 5.01% caused by the affect from political situation in the first quarter of year 2014 and affected the number of tourists declined, public customer request to cancel and postpone. However, it become to normal situation in the year 2015 and affected the number of tourists increased. The company and its subsidiaries had total gross profit 518.80 million baht, increase from the previous year by 59.87 million baht or 13.05% higher, and had net profit (the net worth of the parent company) amount to 361.07 million baht, increased from last year 161.04 million baht, higher 80.51%

Overall picture of Revenue and gross profit from operating result in 2014

	Revenue				Cost			Gross Profit				
	2015	2014	Increase (decrease)	%	2015	2014	Increase (decrease)	%	20	15	20	14
Hotel Revenue												
Room	433.08	377.26	55.82	14.80	270.81	246.54	24.27	9.84	162.27	37.5%	130.72	34.6%
F&B	319.95	251.46	68.49	27.24	201.63	191.05	10.58	5.54	118.32	37.0%	60.41	24.0%
	753.03	628.72	124.31	19.77	472.44	437.59	34.85	7.96	280.59	37.3%	191.13	30.4%
Rent&Service Revenue												
Domestic	592.32	561.85	30.47	5.42	365.17	307.24	57.93	18.85	227.15	38.3%	254.61	45.3%
Overseas	19.37	20.68	(1.31)	-6.33	8.31	7.49	0.82	10.95	11.06	57.1%	13.19	63.8%
	611.69	582.53	29.16	5.01	373.48	314.73	58.75	18.67	238.21	38.9%	267.80	46.0%
TOTAL	1,364.72	1,211.25	153.47	12.67	845.92	752.32	93.60	12.44	518.80	38.0%	458.93	37.9%

In the part of leasing space operated by Zeer Property PCL which is its subsidiary, had total revenue of 611.69 million baht in the year 2015, an increase of 29.16 million baht or 5.01% from last year, caused by new shopping center project "The Hub" which was opened in the mid year 2015.

In the beginning of the 2014, the tourism industry of the country has been affected by political situation which leaded to a mass decrease in foreign tourists. At present, the political situation is stable, so a tension of higher growth in the number of tourists is predicted in 2015, after its downturn in 2014, which is a very good sign for tourism industry.

## 2. Operation results and profitability

In an analysis of the operation results for 2015 and profitability of the company and its subsidiaries classified according to the revenue structure, cost of sale and service, expense on the operations and financial cost as follows:

#### **Revenue from the hotel business**

The company and its subsidiaries had revenue from the total hotel business for 2015 in the amount of 753.03 million baht, an increase from the previous year by 124.31 million baht or 20% higher. The revenue from the hotel business consisted of income from rooms and serviced apartments and income from the cost of food and beverages as follows:

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Details on Revenue from Hotel	Room		Food & beverages		Total Hotel	
Business (Unit: Million baht)					Business	
	2015	2014	2015	20134	2015	2014
Revenue						
Revenue from hotel business	433.08	377.26	319.95	251.46	753.03	628.72
Proportion of room : F&B	57.5%	60.0%	42.5%	40.0%	100.0%	100.0%
Cost of sale	270.81	246.54	201.63	191.05	472.44	437.59
Cost ratio (Cost of Sale/ Revenue)	62.5%	65.4%	63.0%	76.0%	62.7%	69.6%
Gross Profit	162.27	130.72	60.41	60.41	280.59	191.13
GP margin (Gross profit/Revenue)	37.5%	34.6%	37.0%	24.0%	37.3%	30.4%

#### a) Income from the rooms

The company and its subsidiaries operated four hotels consisted of Asia Hotel, which situated in Rajathevee district, Bangkok; Asia Pattaya Hotel at Pattaya city; Asia Airport Hotel in Rangsit, Pathum Thani province, and Asia Hotel Cha-am at Cha-am Beach, Phetchaburi province. The company and its subsidiaries had revenue from rooms in 2015 totaled 433.08 million baht, an increase from the previous year by 55.82 million, or 15% higher. It was resulted from all the hotels had increased occupancy rate with the average occupancy rate of four hotels in 2015 equaled to 66.22%. While the previous year had the average rate of occupancy equaled to 53.39%. The Asia Pattaya Hotel, Pattaya beach had the highest occupancy rate among foue hotels. While the hotel with the least occupancy in 2015 was in Asia Hotel Cha-um due to its last opening, so it takes some time to build up the customer base. However, Asia Hotel Cha-um had more occupancy rate in 2015 than in 2014.

However, the average room rate of the four hotels in 2015 decreased from the previous year a little with the average room rate in 2015 equaled to 1,171.43 baht. While in the previous year had the average room rate equaled to 1,253.01 baht.

Other than the revenue from the guest rooms in the hotels as mentioned above Asia Airport Hotel, which is a subsidiary also had incomes from serviced apartments, a long-term rent of rooms with the same service as a hotel. This revenue is not much compared with the room income of the hotels. In 2015 it had the revenue from the serviced apartments was 5.42 million, or about 5.21% of the guest room income of Asia Airport Hotel Rangsit.

### b) Income from food and beverages

The company and its subsidiaries had the income from food and beverages from restaurants and banquets in 2015 amounted to 319.95 million baht, increased from the previous year in the amount of 68.49 million baht, or 27% higher. They had the ratio of income from the room compare to food and beverage in 2015 was 57.5:42.5 which is nearly the same thing in 2014, or 60:40

The income from food and beverages are from the restaurants in the hotel and the general banquets. The income from food and beverages from the restaurants usually related to the room income. Thus, the more hotel customers, the more income from food and beverages. There is a decline in the food and beverage segment in 2015. Income from the banquets usually depended on a company's marketing to have customers of a meeting, seminar or banquet. In 2015 income from banquets has increased from 2014 in the amount of 19.57 million baht or 14.0% higher.

#### **Income from rent and services**

Income from rent and services came from the income from leasing space of Zeer Property and the subsidiaries in three areas. They are at Zeer Rangsit Shopping Center, Asia Hotel Cha-um Building, and the commercial building "Glendale & Glenhurst" in California, the USA, operated by Zeer Overseas LLC, which is a subsidiary of Zeer Property, incorporated in the USA.

The rental business of the company had higher revenue in 2015. The company and its subsidiaries had income from rent and service amounted to 611.69 million baht, increased from the previous year by 29.16 million baht, or 5.01% higher.

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#### Other Income

Details on other income of the company are shown in the table belowed:

	2015		20	14	Increase (decrease)		
Details on other incomes	Million Baht	%	Million Baht	%	Million Baht	%	
Health club and car parking Rental, Service and Electricity Gain on Exchange rate Gain from sale of assets Income on insurance compensation Others	5.26 53.38 6.80 0.22 3.95 19.08	3.51 60.19 7.67 0.25 4.45 21.51	4.02 43.11 0.97 0.45 46.66 19.66	3.50 37.53 0.84 0.39 40.62 17.11	1.24 10.27 5.83 (0.23) (42.71) (0.58)	30.85 23.52 601.03 -51.11 -91.53 -2.95	
Total	88.69	97.58	114.87	99.99	(26.18)	-22.79	

In 2015 the company and its subsidiaries had other incomes totaling 88.69 million baht, decreased from the previous year 22.79% lower due to the 2014 subsidiary company had received income on insurance compensation of decline building and other compensation at the amount of 46.66 million baht while the subsidiary company had received income on insurance compensation of fire at the amount of 3.95 million in 2015.

#### Cost of sale and service

Cost of sale and service consists of two main items according to the type of revenue from the operations are the cost of sale from hotel operations and cost of rentals and services.

In 2015 the company and its subsidiaries has a cost of sale and service totaled for 845.92 million baht, increased from the previous year by 93.60 million baht, or 12.4% higher, due to total income of the company and its subsidiaries has increased. However, the cost of sales increased at a rate lower than the rate of increase of income which is 12.7%, the gross profit margin is 38.0% in 2015 and reduced to 37.9% in 2014.

Cost of sale and sample	Room		Food &		Rent and		Total Hotel	
Cost of sale and service			koom beverages		service		Business	
(Unit: Million baht)	2015	2014	2015	2014	4 2015 2014		2015	2014
Cost of sale	270.81	246.54	201.63	191.05	373.48	314.73	845.92	752.32
Cost Ratio	62.5%	65.4%	63.0%	76.0%	61.1%	54.0%	62.0%	62.1%
Gross Profit	162.27	130.72	118.32	60.41	238.21	267.80	518.80	458.93
GP Margin	37.5%	34.6%	37.0%	24.0%	38.9%	46.0%	38.0%	37.9%

In 2015 and 2014 the company and its subsidiaries has the cost ratio and Gross Profit Margin was nearly the same ratio which the year 2015 and 2014 equaled 62.0% and 62.1% respectively. The company has gross profit margin in 2015 for 38.0%, while the previous year had the gross profit of 37.9%. The cost of sale and service can be classified as following:

### a) Cost of room sale

In 2015 the company and its subsidiaries had the cost of room sale of 270.81 million baht, increased from the previous year by 24.27 million baht, or 9.84% while income from room in 2015 was rised to equaled 14.8% from last year, it is resulting gross profit margin of room revenue higher, with the cost ratio for room for 2015 and 2014 equaled to 62.5% and 65.4%. Gross Profit Margin for 2015 and 2014 equal to 37.5% and 34.6% respectively.

## b) Cost of food sale and beverages

In 2015 the company and its subsidiaries had the cost of food and beverage sale of 201.63 million baht, or increased by 10.58 million baht, or 5.54% increase from the previous year. They had the ratio of the



cost of food and beverage sale for 2015 and 2014 equaled to 63.0% and 76.0% and the gross profit margin for 2015 and 2014 equaled to 37.0% and 24.0% respectively. The cost ratio of food and beverage sale decreased in 2015, comparing to 2014, is because an adjustment in the sale price, thus yields more gross profit.

#### c) Cost of rental and service

In 2015 the company and its subsidiaries earned the cost of rent and service at 373.48 million baht, or increased by 58.75 million baht, or 18.67% higher from the previous year due to depreciation cost and reduced operations cost. While income from rent and service was higher by 29.16 million baht or 5.01% so the the gross profit margin for rental and service income is higher. The Cost ratio for 2015 and 2014 equaled to 61.1% and 54.0%, and the gross profit margin for 2015 and 2014 equaled to 38.9% and 46.0% respectively.

## Expenses on the sale, administration and others

In 2015 the company and its subsidiaries incurred the expense on sale and service and other expenses totaled 76.82 million baht, decreased from the last year by 88.22 million baht, or 53.45% lower, which resulted from the administrative expense from the operations increased and the reversal of provision for doubtful debtnet from provision for doubtful debt in 2015. It has details on the increase or decrease from the previous year on the expense of each type as follows:

Expenses on the sale, administration and others	2015	2014	Increase (decrease)			
(Unit: Million)	2013	2014	Amount	%		
Selling expense	84.68	43.55	41.13	94.44		
Administrative expense	183.72	175.18	8.54	4.87		
Management benefit expense	14.52	13.78	0.74	5.37		
Directors' remuneration	3.52	3.48	-0.23	-6.61		
Reversal of provision for doubtful debt	(209.35)	(74.55)	(134.80)	180.82		
Loss on guarantee of other company	-	3.60	(3.60)	-100.00		
Total Other Expense	76.82	165.04	(88.22)	-53.45		

The Company gave loans to A.B.K. Enterprise Co., Ltd. and they entered into a debt restructuring agreement with its major shareholder, A.B.K. Enterprise Co., Ltd. according to the minutes of the extra ordinary shareholders' meeting No. 1/2000 dated November 27, 2000 as follows:

The remaining accrued interest of Baht 471.84 million as follows:

- The repayment year cover 15 years from January 1, 2001 with the first 3 years grace year. The first repayment started on the last operating date of December 2004.
- A.B.K. Enterprise Co., Ltd which is the Company's interest receivable submitted letter of guarantee issued by financial institution to be collateral of its outstanding debt. During the year 2015, the Company has reversed provision for doubtful debt on interest receivable in the amount of Baht 209 million, due to the Company has received the entire amount from the debtor.

#### Profit before the financial cost and the income tax

In 2015, the company and its subsidiaries had the earnings before interest and taxes (EBIT) of 530.67 million baht, increased from the previous year by 121.91 million baht, or 29.82% higher. It resulted from increased profit margin of operation and reversal of provision for doubtful debt in 2015 was 209.35 million baht, in 2014 was 74.55 million baht, increased from last year 134.80 million baht.

#### **Financial cost**

In 2015 the company and its subsidiaries had the financial cost amounted to 113.26 million baht, increased from the previous year by 7.49 million baht, or up by 7.08%, from the subsidiary had loaned from financial institution to invest "The Hub Shopping Center" project.

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# **Earnings before Income Tax and Income Tax Expense**

In 2015 the company and its subsidiaries had the earning before income tax totaled 417.41 million baht, or increased from the previous year of 114.42 million baht, or 37.76% higher, and the company incurred a tax expense in 2015 totaled 49.22 million baht, decreased from the previous year by 41.88 million, or 45.97% lower.

#### **Net Profit**

# **Ratio of profitability**

		<u>2015                                    </u>	<u>2014</u>	<u>2013</u>
Net profit margin	percentage	24.84	15.08	9.50
Return on equity (ROE)	percentage	6.99	4.27	2.82
Return on assets (ROA)	percentage	4.07	2.45	1.65

In 2015 the company and its subsidiaries had a net profit (net worth of the parent company) totaled 361.07 million baht, increased from the previous year by 161.04 million baht, or 80.51% and erning per share equaled to 11.28 baht (in 2014 earning per share equaled to 6.25 baht). The company had the net profit margin equaled to 24.84%, which higher from the previous years (2014 and 2013 had the net profit margin equaled to 15.08% and 9.50% respectively). It shows they had profitability increased continuously with the return on equity (ROE) in 2015 equaled to 6.99% and the return on assets (ROA) equaled to 4.07%, higher from the previous years as well.

# 3. Capability of Asset Management

The change in assets, liabilities, and shareholders' equity in 31 December 2015 compared to 31 December 2014

	31/12/2015	31/12/2014	Increase	Portion
Total Assets	9,260.32	8,483.34	776.98	9.16%
Total Liabilities	3,667.73	3,745.99	(78.26)	-2.09 %
Total shareholders' equity	5,592.59	4737.35	855.24	18.05%

#### Structure of the assets

As of 31 December 2015 the company and its subsidiaries had the consolidated assets amounted to 9,260.32 million baht, increased over the previous year by 776.98 million baht, or 9.16% higher. It has details on the increase or decrease from the previous year of each type of assets as follows:

The company and its subsidiaries had the consolidated current assets of 249.51 million baht, decreased from the year before by 38.41 million baht, or 13.34% lower. Since the company had cash and cash equivalents decreased from the last year by 27.28 million baht, consisted of cash at bank decrease by 27.36 million baht, cash on hand decrease by 0.23 million baht and non-clearing cheques increased by 0.31 million baht.

The company and its subsidiaries had non-current assets totaled 9,010.81 million baht, increased over the previous year by 815.39 million baht, or 9.95% higher due to property, plant and equipment was increased amount 875.66 million baht due to the Hub Project was increased from last year and Asia Pattaya Hotel Co., Ltd., revalued its property according to the report of the independent appraiser, as a result, the surplus increased by 813 million baht and Long term Loan and accrued interest income from A.B.K. Enterprise Co., Ltd. reduced 70.59 million baht.

The structure of the assets of the company and its subsidiaries on 31 December 2015 compared with 2014 can be summarized as follows:



List of Assets	2015		2014		Increase (decrease)	
	Million Baht	%	Million Baht	%	Million Baht	%
Current assets						
Cash and the equivalent	104.01	1.12	131.29	1.55	(27.28)	-20.78
Temporary investment	0.68	0.01	0.63	0.01	0.05	7.94
Trade debtors and other debtors	102.38	1.11	115.54	1.36	(13.16)	-11.39
Inventory	42.44	0.46	40.46	0.48	1.98	4.89
Total Current assets	249.51	3.41	287.92	3.40	(38.41)	-13.34
Non-current assets						
Deposits with financial institution for	4.00	0.04	4.00	0.05	-	-
guarantee	-	-	70.59	0.83	(70.59)	-100.00
Long-term loan for related business						
Land, building and equipment	8,827.74	95.33	7,952.08	93.74	875.66	11.01
Intangible asset	2.73	0.03	1.71	0.02	1.02	59.65
Deferred tax assets	18.30	0.22	19.39	0.23	(1.09)	-5.62
Prepaid rent	145.81	1.57	141.27	1.67	4.54	3.21
Other non-current assets	12.23	0.13	6.38	0.08	5.85	91.69
Total non-current assets	9,010.81	96.59	8,195.42	96.60	815.39	9.95
Total assets	9,260.32	100.00	8,483.34	100.00	776.98	9.16

In the above table can be seen that the company and its subsidiaries had the same structure of the assets as before, there were current assets of about 3% and the non-current asset of about 97%. The company had the return of assets in 2015 equaled 4.07% increasing from the year 2014 equaled 2.45%.

# A) Inventory

As of 31 December 2015 the company and its subsidiaries had net inventory of 42.44 million baht, increased from the previous year just 1.98 million. It consisted of inventory of the restaurant business amounted to 9.67 million baht and the inventory of the hotel business of 32.89 million baht. The company and its subsidiaries had the current inventory ratio in 2015 equaled to 20 times and the duration of average goods sold equaled to 19 days, which was closed to 2014 with the current inventory ratio and the average selling time equaled to 17 times and 21 days respectively.

The company and its subsidiaries had the policy on allowance for obsolete, slow-moving and defective inventories decreased at the end of 2015 for 0.136 million baht, which was close to the previous year (0.139 million baht).

# B) Land, Building and Equipment

As of 31 December 2015 the company and its subsidiaries had the net book value of the land, buildings and equipment valued at 8,827.74 million baht, up from the previous year by 875.66 million baht, or 11.01% higher. The company and its subsidiaries had the rate of asset turning in 2015 equaled to 0.16 times, which the same rate of the previous year. The increase or decrease of land, buildings and equipment in 2015 and depreciation charge of the asset value can be summarized according to the table below.

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Land, Building and	31 De	ec.2014		d Purchase Transfer	31 De	ec.2015
Equipment	Historical	Revaluation	Increase	Decrease	Historical	Revaluation
(Unit: Million Baht)	cost	surplus			cost	surplus
Cost/increased price						
Land and cost of land	386.98	2,237.60	766.98		399.97	2,991.59
improvement						
Building and its improvement	3,295.19	3,456.90	1,033.94	-	4,264.80	3,521.23
Work under construction	853.45		247.08	1,098.53	2.00	
Equipment, vehicle and others	1,685.87		163.92	9.62	1,840.17	
Total cost and appreciated	6,221.49	5,694.50	913.39	1,108.15	6,506.94	6,512.82
price	11,9	915.99			13,0	19.76
Accrued depreciation cost Land improvement Building/improvement-	1.54 1,936.75	642.31	70.16		1.54 2,006.91	
Historical cost Building/improvement-		012.31	89.85			732.16
Revaluation surplus	1,383.31		78.47	10.37	1,451.41	
Equipment, vehicle and other	3,321.60	642.31	238.48	10.37	3,459.86	732.16
Total accrued depreciation	3,9	63.91			4,192.02	
Net accounting value Land and cost of improvement Building and its improvement Work under construction Equipment, vehicle and others	385.44 1,358.44 853.45 302.56	2,237.60 2,814.59			398.43 2,257.89 2.00 388.76	2,991.59 2,789.07
Total net accounting value	2,899.89	5,052.19			3,047.08	5,780.66
	7,9	52.08			8,82	27.74

The company has land, building, and equipment for 8,827.74 million baht in 2015 which is 875.66 million baht more than the previous year.

- Land and cost of improvement the historical cost is 398.43 million baht which is 13.0 million baht or 3.37% increased.
- Land and cost of improvement the revaluation surplus is 2,991.59 million baht which is 753.99 million baht or 33.37% increased.
- Building and its improvement the historical cost is 2,257.89 million baht which is 899.44 million baht or 66.21% increased.
- Building and its improvement the revaluation surplus is 2,789.07 million baht which is 25.52 million baht or 1.72% decreased.
- Work under construction 2.00 million baht which is 851.45 million baht or 99.77% decreased.
- Equipment, vehicle and others 388.76 million baht which is 86.20 million baht or 28.49% increased.

Revaluation surplus of land, building, and its cost of improvement is recorded according to fair value which is evaluated by an independent appraisal and the depriciation cost was calculated according to the remaining age of usage. The independent appraisal is appointed by the company to evaluate the asset cost in every 5 years or before if any significant effect that influence the asset cost is found during the period.

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# C) Trade debtors and other debtors

As of 31 December 2015 the company and its subsidiaries had trade debtors and other debtors amounted to 102.38 million baht, decreased over the previous year by 13.16 million baht. It consisted of trade debtors – net decrease by 1.78 million baht and other debtors decreased by 11.38 million baht.

Details on trade debtors and other	20	15	2014		Increase (decrease)	
debtors	Million Baht	%	Million Baht	%	Million Baht	%
Trade debtors – net						
Trade debtor – hotel business	28.76	33.14	30.36	34.28	(1.60)	-5.27
Trade debtor-leasing business	<u>58.30</u>	<u>66.86</u>	<u>58.21</u>	<u>65.72</u>	(0.18)	<u>-0.31</u>
	<u>86.79</u>	100.00	88.57	100.00	(1.78)	-2.01
Other debtors	0.72		( (0		(5.00)	90.00
Construction prepayment	0.73		6.69		(5.96)	-89.09
Advance payment and other debtor	14.86 15.59		20.28 26.97		(5.42) (11.38)	<u>-26.73</u> -42.20
Total trade debtors and others	102.38		115.54		(13.16)	-11.39

In 2015 the company and its subsidiaries had the average debt collection of about 36 days. It has details on analysis of the debtors of Asia Hotel (AS) and two subsidiaries (AP & AA) that operated the hotel business and Zeer Property (ZP) that operated the shopping center as follows:

	AS, AP, AA Hotels		ZP Space	Leasing	Total
Analysis of trade debtor life	Million	%	Million	%	Million
On 31 December 2015	Baht		Baht		Baht
Before the due debt	14.43	49.30	11.23	16.38	
Debt owed 1-30 days	12.76	43.59	20.30	29.61	
Debt owed 31-60 days	0.96	3.28	7.68	11.20	
Debt owed 61-90 days	0.20	0.68	3.02	4.40	
Debt owed 91-365 days	0.30	1.02	7.28	10.62	
Debt owed more than 1 year	0.62	<u>2.13</u>	<u>19.05</u>	<u>27.79</u>	
	29.27	100.00	68.56	100.00	97.83
<u>Deduct</u> – Allowance for bad debts	0.51		<u>18.16</u>		18.67
Trade debtor – net	28.76		50.40		79.16
Prepaid check	-		7.63		7.63
Total trade debtor – net	28.76		58.03		86.79

#### Policy on setting up doubtful debts

The company and its subsidiaries that operated the hotel business set up the doubtful debts for the whole amounts of the close-down businesses or while filing a lawsuit and the debtors owed by more than one year. Moreover, the trade debtors that did not meet the above conditions the company and its subsidiaries would consider from the results on collection in the past and the financial status of each debtor.

Zeer Property that operated the shopping center business and space leasing has set up the cost of doubtful debts from the trade debtors equaled to the amount expected to be bad debts. It considered from the results of debt collection in the past and the financial status of each debtor. As for the debtors that owed more than 180 days, so they would be set up for the doubtful debts in full from the balance after deducting the security deposit.

In 2015 the company and its subsidiaries set up the net doubtful debts additionally amounted to 0.5 million baht. So the company had doubtful debts increased from 26.0 million baht at the end of 2014 to 26.5 million baht at the end of 2015, the company believed the doubtful debts set up would be suitable and sufficient.

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#### **Commitments in Liabilities**

The consolidated liabilities of the company and its subsidiaries as of 31 December 2015 had 3,667.73 million baht compared with the total consolidated liabilities on 31 December 2014 valued at 3,745.99 million baht. The liabilities were decreased by 78.26 million baht, as a result from the company and its subsidiaries has the commitment to repay the loan to financial institutions, as at 31 December 2015 the company and subsidiaries may have liabilities as follow:

- Letters of guarantee issued by banks Letters of guarantee issued by banks total equals 26.30 million baht.
- The Company guarantees liabilities of its two subsidiaries in the amount of 989.50 million baht.
- The subsidiary Asia Pattaya Hotel Co., Ltd. guarantees liabilities of the Company and two subsidiaries in the amount of 2,185 million baht.
- The subsidiary Asia Airport Hotel Co., Ltd. guaranteed liabilities of the Company and another subsidiary in the amount of 1,645 million baht.
- The subsidiary—Zeer Property Plc. has credit line for foreign exchange of Baht 180 million from a bank which has not been withdrawn yet. Such credit lines were guaranteed by land leasehold of a related company, partial land leasehold in Zeer Rungsit of the subsidiary, land with construction on Cha-am project, a related company and the director of the subsidiary.
- The subsidiary— Zeer Property Plc. has obligation to pay for construction project in the future as at December 31, 2015 in the amount of 23.95 million baht.

# 4. Liquidity and Sufficiency of the Capital of the Company

# Ratio of liquidity

		<u>2015                                    </u>	<u>2014</u>	<u>2013</u>
Liquidity ratio	(time)	0.59	0.61	0.73
Ratio of quick ratio	(time)	0.49	0.52	0.62

As of 31 December 2015 the company and its subsidiaries had liquidity ratio and ratio of quick ratio were decline from the previous year, resulted in the cash and cash equivalents was decreased 27.28 million baht and trade receivable was decreased 13.16 million baht.

# **Debt Management Ratios**

		<u>2015                                    </u>	<u>2014</u>	<u>2013</u>
Debt to equity ratio	(time)	0.66	0.79	0.69
Interest coverage ratio	(time)	5.28	6.45	5.12

In 2015 the company and its subsidiaries had total liabilities 3,667.73 million baht, 78.26 million lower from the previous year. The shareholder's equity of net worth gradually increased from 4,737.35 million baht in 2014 to 5,592.59 million baht at the end of 2015 because the ratio of share holders' equity has increased more than total liabilities, D/E ratio decreased from 0.79 to 0.66 times from 2014 to 2015.

Interest coverage ratio was 5.28 to 6.45; between 2015 to 2014, cashflow from operation lowered when interest repayment has increased.

### **Cash Flow**

The company and its subsidiaries had a cash flow statement from various activities according to the cash flow statement in the past three years as follows:

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(Unit: Million Baht)

2015	2014	2013
435.53	485.27	434.38
(116.59)	(647.35)	(165.66)
(366.79)	(199.82)	(265.22)
47.85	37.74	3.50
20.56	(0.87)	(1.40)
131.29	92.68	90.58
104.00	131.29	92.68
	435.53 (116.59) (366.79) 47.85 20.56 131.29	435.53 485.27 (116.59) (647.35) (366.79) (199.82) 47.85 37.74 20.56 (0.87) 131.29 92.68

In 2015 the company and its subsidiaries had net cash from operating activities by 435 million baht decreased from the year equaled 50 million baht. The company paid net cash in the investment activities amounted to 116 million baht, which was a purchase of fixed assets and intangible assets. It also paid net cash from financing activities for 367 million baht, which is the long term loan from the financial institutions.

#### **Sources of Investment Funds**

#### **Loans from financial institutions**

As Zeer Property had investment in the project construction of AA-Town Apartment building and The Hub Project, which is a new shopping center building on the side area of Zeer Rangsit shopping center building at present, the company received credit approval for construction from a financial institution amounted 950 million baht equal 100% of construction budget and received the loan for 1 building of AA Town Apartment Project amounted 50 million baht, so it had sufficient financial sources with appropriate conditions to repay the loan suitably.

# 5. The Change in Accounting Treatment on Fixed Assets and Correction of Error

The Company has restated its financial statements regarding the account of property, plant and equipment and revaluation surplus of assets with no effect on the statements of profit or loss and other comprehensive income.

The effects to consolidated financial position as at December 31, 2014 and January 1, 2014 are as follows:

	Consolidated financial statements						
	I	December 31, 2014	1		January 1, 2014		
	As previously Adjustment and After A			As previously	Adjustment and	After	
	reported	reclassification	adjustment	reported	reclassification	adjustment	
STATEMENTS OF FINANCIAL PO	SITION						
Property, plant and equipment - net	7,927,895	24,180	7,952,075	7,311,821	24,180	7,336,001	
Deferred tax liabilities	978,104	5,115	983,219	982,273	5,115	987,387	
Legal reserve	20,576	594	21,170	14,728	594	15,322	
Unappropriated retained earnings	202,675	(49,586)	153,089	126,836	(49,586)	77,250	
Other components of equity	3,889,073	63,093	3,952,166	3,916,370	63,093	3,979,463	
Non-controlling interests	135,674	4,964	140,638	129,861	4,964	134,825	



# 6. Factors affecting the operation and financial statement in the future

# 1. External factors affecting hotel business

- 1.1 Economic factor: Main revenue of hotel is from room and food and beverage service for foreign guest and business persons. And revenue also come from banquet and seminar group of domestic guest, corporate and government sector. The public debt in European region and the political instability within the country are the main factors affecting the tourism industry. Since the hotel business is very sensitive to several influences. Since the problem is uncontrollable, the company tries to target the customer from European to more Asian tourists.
- 1.2 Competition factor: The hotel business in the country is highly competitive, especially in Bangkok. Income and profit is inevitably affected from pricing competition. Customers tend to prefer new kinds of restaurants, lead to a decreasion in restaurant market share. The company policy is to maintain the service operation to keep existing customers, yet establish promotions and packages via TV, radio, and social media to attract new customers. At the same time, the company control operation cost to increase competitiveness.

### 2. Internal factors affecting hotel business

The company has emphasized in human development by training the personnels to have adequate quality as well as giving a chance for personnels to represent their self development latest technology and IT. The company are also set for the continuously improvement of service and operation. The company strongly believe that the personnels' knowledge and ability is necessary for the growth of the company

# 3. External factors affecting shopping center business

- 3.1 Competition factor: Besides shopping center for IT and electronics, the company has launched "The Hub Shopping Center" to complete the unmet needs in Zeer Rangsit Shopping Center. It will also increase the market share in retail business.
- 3.2 Economic factors both inside and outside the country. The main factores that affect business operation such as exchange rate fluctuate (especially coummnity Mall project in USA). Purchasing power and consumption of customers in Shopping center which will affect revenue. The company is aware of the uncontrollable risk, therefore, increase AA-Town Apartment and The Hub Shopping Center Project to avoid risk and increase the income of the company.

# 4. Internal factors affecting shopping center business

From the expansion of shopping center business continuously, the company have much invested in IT, marketing and personnel development. The company also set the strategy plan and management to align with the business growth and for the efficiency in operation continuously.

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# 14. Report of the Audit Committee

At present the company audit committee comprises of 4 members of independent directors. They are Mr. Suwat Dusitrojanawongse, Chairman of the committee, Mr. Sombut Pupipathirunkul, Mr. Piyawudh Senapoopitaksa and Dr. Chotima Puasiri. In 2015 Audit Committee held a total of 9 meetings and all members of Audit Committee attended the meeting every time for auditing and taking care of the Company according to the scope of duties and responsibilities that can be summarized as follows:

- Audit Committee verified the quarterly, annually and consolidated financial statement of the company and its subsidiaries with Auditor of the Company regarding audit result and opinion of auditor and to consult regarding accounting system every quarter before proposing to board of directors of the company. After auditing the financial statement, the audit committees believe that the financial statement was made in accordance with the accounting standard and it was disclosed with correct and sufficient information to the shareholders, investors and financial statement users.
- Audit Committee reviewed the internal control audit report and monitor the operation of the internal auditors of the company and subsidiaries and found no significant faults or errors. The audit committees regularly propose the internal audit report to the board of directors and ensure that all are done in accordance with the regulation of the Stock Exchange, laws or rules related to the company business.
- Audit Committeemonitors the implementation of risk management plan quarterly and reports to Board of Director periodically. The committee needs to follow up procedure of Anti-Corruption policy for risk management plan to be accurate and transparent.
- Audit committees followed up the report of inter-transactions, control and check the inter-transactions of related person or business to be in proper way and will disclose that information into the note to the financial statement, annual information report (Form 56-1) and annual report (Form 56-2) continuously for the efficiency and transparence.
- Audit committee proposes the director of the company to propose to the shareholders' meeting for considering the election of Mr. Atipong Atipongsakul or Mr.Satien Vongsanun or Mr. Wichai Rujitanont or Miss Kultida Pasurakul the certified auditor of the ANS Audit Co., Ltd. to be an auditor of the company for the year ended as at December 31, 2016.

Audit committee believed that the company operate the business according to the law and related regulation and adequately and suitably set the internal control system and also openly and correctly report reliable financial statement of the company.

Mr. Suwat Dusitrojanawongse Chairman of the Audit Committee 14 March 2016

Done

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# 15. Report of the Nomination and Remuneration Committee

To Shareholders.

The Nomination and Remuneration Committee comprises of three independent directors who are not executives of the company as follow:

Name	Position	Participate in the 2015 Meeting
Mr. Sombut Pupipathirunkul	Chairman	2/2
Mr. Piyawudh Senapoopitaksa	Member	2/2
Mr. Suwat Dusitrojanawongse	Member	2/2

In nominating members of the Board of Directors, the Committee takes into consideration the individuals' specific qualifications, knowledge, abilities, skills, experience, range of expertise, and leadership, as well as their vision and attitude toward the organization, with the view that such qualities would be able to contribute to the organization's operations. Furthermore, in nominating members of the Board of Directors, the Committee also takes into consideration to promote good corporate governance and efficient management.

The Committee determines the remuneration for the members of the Board of Directors to be commensurate with the duties and responsibilities assigned to, including the organization's performance comparing within the same industry, as well as other factors that may affect the organization's business or overall economic situation.

The Committee is currently in the process of recruitment of the new chairman due to the company has policy of chairman qualification, is independent director, as of December 31, 2015, the Board of Directors, total of 8 members, comprised of four independent directors, one non-executive director, and three executive directors. The remuneration for the directors is indicated in the section of this Annual Report entitled 'Item 7.3 The Remuneration and Benefits for the Board of in 2014'. The Committee is of the opinion that such remuneration for the 2016 year will increase after not adjust for many years. The said remuneration has already been considered and approved by the Board of Directors.

(Sombut Pupipathirankul)

Chairman of the Nomination and Remuneration Committee
March 14, 2016

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# 16. Statement of Directors Responsibilities

The Board of Directors of Asia Hotel Public Company Limited reviewed the company financial statements for the year ended 31 December 2015 in coordination with the management and the external auditor and concluded that the company's financial report has conformed in accordance with generally accepted accounting standards including use of appropriated accounting policies applied on a consistent basis. In addition, the report is supported by reasonable judgment and estimates.

The Board of Directors is also responsible for the presentation of accurate and appropriate financial position and performance by having correct and adequate financial information. In addition, it ensures the company has relevant policy to maintain the company's net asset value and internal control system to prevent any fraud of mismanagement and maximum benefit to the shareholders.

Mr. Surapong Techaruvichit Managing Director

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ANS

ANS Audit Co., Ltd.

Member Crowe Horwath International 100/72, 22nd Floor, 100/2 Vongvanij Building B, Rama 9 Rd., Huaykwang, Bangkok 10310, Thailand

Telephone: (662) 645 0109 Fax: (662) 645 0110 http://www.ans.co.th

To the Shareholders and the Board of Directors of

Asia Hotel Public Company Limited and its subsidiaries

I have audited the accompanying consolidated and separate financial statements of Asia Hotel Public Company Limited and its subsidiaries and of Asia Hotel Public Company Limited respectively, which comprise the consolidated and separate statements of financial position as at December 31, 2015, and the related consolidated and separate statements of profit or loss and other comprehensive income, consolidated and separate statements of changes in shareholders' equity and consolidated and separate statements of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Thai Standards on Auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

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**Opinion** 

In my opinion, the consolidated and separate financial statements referred to above present fairly, in all material respects,

the consolidated and separate financial position of Asia Hotel Public Company Limited and its subsidiaries and of Asia

Hotel Public Company Limited respectively as at December 31, 2015, and the consolidated and separate financial

performance and the consolidated and separate cash flows for the year then ended in accordance with Thai Financial

Reporting Standards.

**Emphasis of Matter** 

Without modifying of my opinion, I draw attention to Note 36 to financial statements. The Company has restated its

financial statements regarding the account of property, plant and equipment and revaluation surplus of assets with no effect

on the statements of profit or loss and other comprehensive income.

A. A.

Atipong AtipongSakul

Certified Public Accountant Registration Number 3500

ANS Audit Company Limited

Bangkok, February 26, 2016

# ASIA HOTEL PUBLIC COMPANY LIMITED AND SUBSIDIARIES ${\bf STATEMENTS} \ {\bf OF} \ {\bf FINANCIAL} \ {\bf POSITION}$

AS AT DECEMBER 31, 2015

Unit: Baht

				omii buni	Separate financial statements			
		Conso	lidated financial state	ments	Separate finan	cial statements		
		December 31,2015	December 31, 2014	January 1, 2014	December 31, 2015	December 31, 2014		
	Notes		"Restated"	"Restated"				
ASSETS								
Current assets								
Cash and cash equivalents	5	104,007,097	131,291,674	92,687,856	10,840,669	7,485,018		
Current investments		682,194	626,384	626,384	-	-		
Trade and other receivables - net	6, 7	102,378,770	115,535,803	132,369,888	15,866,564	18,951,032		
Inventories - net	8	42,443,371	40,462,281	40,808,242	18,991,814	18,990,944		
Total current assets		249,511,432	287,916,142	266,492,370	45,699,047	45,426,994		
Non-current assets								
Long-term investments in subsidiary companies	9	-	-	-	1,140,593,700	1,140,593,700		
Long-term investments with other company - net	10	-	-	-	-	-		
Restricted deposit with financial institution	11	4,000,000	4,000,000	4,000,000	-	-		
Long-term loan to related company and								
accrued interest income - net	7	-	70,588,235	80,380,999	-	70,588,235		
Property, plant and equipment - net	12	8,827,735,997	7,952,075,027	7,336,001,361	2,118,399,196	2,156,930,152		
Intangible assets - net	14	2,731,315	1,706,284	1,403,956	538,190	293,801		
Deferred tax assets	15	18,303,289	19,394,952	44,570,191	-	-		
Prepaid rental - net	7, 16	145,808,474	141,268,985	137,467,812	10,739,568	11,951,981		
Other non-current assets								
Deposits and guarantee		1,303,835	1,052,463	3,088,705	713,578	300,622		
Prepaid withholding income tax		8,595,978	4,304,187	3,329,876	7,574,346	3,347,063		
Others		2,329,787	1,032,006	857,120	-	-		
Total non-current assets		9,010,808,675	8,195,422,139	7,611,100,020	3,278,558,578	3,384,005,554		
Total assets		9,260,320,107	8,483,338,281	7,877,592,390	3,324,257,625	3,429,432,548		

The accompanying notes are an integral part of the financial statements.

# ASIA HOTEL PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION AS AT DECEMBER 31, 2015

Unit: Baht

				Unit. Dani				
		Conso	lidated financial state	ments	Separate financial statements			
		December 31,2015	December 31, 2014	January 1, 2014	December 31, 2015	December 31, 2014		
	Notes		"Restated"	"Restated"				
LIABILITIES AND SHAREHOLDER'S EQUIT	Y							
Current liabilities								
Bank overdrafts and short-term loans								
from financial institutions	17	25,990,615	33,069,836	66,486,038	7,649,327	26,022,157		
Trade payables		32,877,638	34,260,989	34,294,811	13,836,814	13,995,954		
Other payables	18	96,797,873	108,323,004	70,779,608	22,806,429	20,866,992		
Current portion of long-term loan from financial ins	19	229,182,067	160,191,631	131,678,694	90,000,000	76,500,000		
Current portion of liabilities under financial lease a	20	230,466	162,284	230,895	230,466	-		
Current portion of deferred income	22	8,278,199	8,278,199	8,278,200	-	-		
Short-term loans and accrued interest expense								
- related companies	7	-	-	-	254,568,162	300,924,776		
Assets payable		25,889,603	99,723,355	35,479,366	882,649	793,080		
Accrued income tax		466,984	27,423,768	19,552,911	-	-		
Total current liabilities		419,713,445	471,433,066	366,780,523	389,973,847	439,102,959		
Non-current liabilities								
Long-term loan from financial institutions - net	19	1,812,399,469	2,012,028,231	1,566,763,326	657,500,000	897,500,000		
Liabilities under financial lease agreements - net	20	787,857	-	162,284	787,857	-		
Deferred tax liabilities	15	1,147,037,454	983,218,870	987,387,165	304,129,329	306,122,501		
Employee benefit obligations	21	61,067,097	54,777,703	60,376,446	32,743,181	30,471,583		
Guarantee for rental	22	180,629,288	171,826,990	159,281,902	11,371,157	11,451,264		
Deferred revenue - leasehold rights	23	41,529,226	48,757,983	55,986,739	-	-		
Other non-current liabilities		4,564,683	3,949,732	3,710,821	1,510,800	1,416,800		
Total non-current liabilities		3,248,015,074	3,274,559,509	2,833,668,683	1,008,042,324	1,246,962,148		
Total liabilities		3,667,728,519	3,745,992,575	3,200,449,206	1,398,016,171	1,686,065,107		
						-		

The accompanying notes are an integral part of the financial statements.

# ASIA HOTEL PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION AS AT DECEMBER 31, 2015

Unit: Ba
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		Unit. Dant								
		Conso	lidated financial state	ments	Separate financial statements					
		December 31,2015	December 31, 2014	January 1, 2014	December 31, 2015	December 31, 2014				
	Notes		"Restated"	"Restated"						
Shareholders' equity										
Share capital										
Authorized share capital										
Common shares Baht 10 par value 50,000,0	00 shares	500,000,000	500,000,000	500,000,000	500,000,000	500,000,000				
Issued and fully paid-up										
Common shares Baht 10 par value 32,000,0	00 shares	320,000,000	320,000,000	320,000,000	320,000,000	320,000,000				
Capital surplus										
Premium on share - sale of parent's common s	share held									
by subsidiaries		112,743,250	112,743,250	112,743,250	-	-				
Surplus on change of proportion interest in su	bsidiary	37,539,076	37,539,076	37,539,076	-	-				
Retained earnings										
Appropriated										
Legal reserve	24	36,221,592	21,170,043	15,322,019	36,221,592	21,170,043				
Unappropriated		387,105,632	153,089,153	77,250,556	274,875,089	100,895,048				
Other components of equity		4,552,247,783	3,952,166,438	3,979,463,118	1,295,144,773	1,301,302,350				
Total equity of the parent company		5,445,857,333	4,596,707,960	4,542,318,019	1,926,241,454	1,743,367,441				
Non-controlling interests	9	146,734,255	140,637,746	134,825,165						
Total shareholders' equity		5,592,591,588	4,737,345,706	4,677,143,184	1,926,241,454	1,743,367,441				
Total liabilities and shareholders' equity		9,260,320,107	8,483,338,281	7,877,592,390	3,324,257,625	3,429,432,548				
						·				

The accompanying notes are an integral part of the financial statements.

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# STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

# FOR THE YEAR ENDED DECEMBER 31, 2015

Unit: Baht

	•	Consolidated fina	ncial statements	Separate financial statements		
	Notes	2015	2014	2015	2014	
REVENUES	7, 27, 30	•				
Income from hotel business		753,031,957	628,723,447	385,473,286	304,085,734	
Rental and services income		611,685,751	582,530,913	-	-	
Total revenues	•	1,364,717,708	1,211,254,360	385,473,286	304,085,734	
COST OF SALES AND SERVICES	•					
Cost of hotel business		(472,440,113)	(437,591,101)	(240,591,333)	(226,111,705)	
Cost of rental and services		(373,484,860)	(314,728,536)	-	-	
Total cost of sales and services	•	(845,924,973)	(752,319,637)	(240,591,333)	(226,111,705)	
GROSS PROFIT	•	518,792,735	458,934,723	144,881,953	77,974,029	
Dividend income	9	-	-	81,918,660	106,706,100	
Other income	29	88,692,802	114,867,461	56,372,932	50,284,649	
Profit before expenses	•	607,485,537	573,802,184	283,173,545	234,964,778	
Selling expenses		(84,676,813)	(43,545,658)	(23,681,694)	(18,588,045)	
Administrative expenses		(183,723,278)	(175,180,253)	(93,883,402)	(88,686,441)	
Management benefit expenses	32	(14,523,760)	(13,783,110)	(6,456,360)	(6,089,160)	
Directors' remuneration	31	(3,247,435)	(3,482,935)	(1,712,935)	(1,855,435)	
Reversal of provision for doubtful debt - net	7	209,357,215	74,550,888	211,101,683	90,712,389	
Loss on guarantee of other company		-	(3,600,000)	-	-	
Financial cost		(113,258,779)	(105,769,840)	(67,963,624)	(77,524,891)	
Profit before income tax	•	417,412,687	302,991,276	300,577,213	132,933,195	
Income tax (expense) revenue	15	(49,224,798)	(91,104,678)	453,777	(15,972,702)	
Net profit for the year	•	368,187,889	211,886,598	301,030,990	116,960,493	
	•					

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

# FOR THE YEAR ENDED DECEMBER 31, 2015

- 1	nit:	R	hí
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		Consolidated finan	icial statements	Separate financial statements		
	Notes	2015	2014	2015	2014	
Other comprehensive income						
Items that will not be reclassified to profit or los	ss.					
Acturial gain (loss)		-	12,134,198	-	(1,400,230)	
Changs in revaluation surplus	13	727,758,815	(35,854,011)	(7,696,971)	(7,696,971)	
Income tax on other comprehensive income						
relating to items that will not be reclassified	13	(145,710,363)	4,743,963	1,539,394	1,819,440	
Items that may be reclassified subsequently to p	profit or los	S				
Difference on exchange rate from currency trans	lation	20,590,281	1,080,074	-	-	
Other comprehensive gain (loss) for the year		602,638,733	(17,895,776)	(6,157,577)	(7,277,761)	
Total comprehensive income for the year		970,826,622	193,990,822	294,873,413	109,682,732	
Attributable to:						
Equity holders of the parent		361,067,428	200,029,286	301,030,990	116,960,493	
Non-controlling interests		7,120,461	11,857,312	-	-	
		368,187,889	211,886,598	301,030,990	116,960,493	
Total comprehensive income attributable to:						
Equity holders of the parent		961,148,773	182,384,341	294,873,413	109,682,732	
Non-controlling interests	9	9,677,849	11,606,481	-	-	
		970,826,622	193,990,822	294,873,413	109,682,732	
BASIC EARNINGS PER SHARE						
Basic earnings per share (Baht)		11.28	6.25	9.41	3.66	
Number of weighted average share (Shares)		32,000,000	32,000,000	32,000,000	32,000,000	

The accompanying notes are an integral part of the financial statements.

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# STATEMENTS OF CASH FLOWS

# FOR THE YEAR ENDED DECEMBER 31, 2015

Unit: Baht

	Consolidated finar	ncial statements	Separate financial statements			
	2015	2014	2015	2014		
Cash flows from operating activities :						
Net profit before corporate income tax	417,412,687	302,991,276	300,577,213	132,933,195		
Adjustment to reconcile net profit to cash provided						
by (used in) operating activities						
Employee benefit provision	10,010,590	8,924,072	5,376,898	4,470,608		
Depreciation	146,799,483	117,716,736	43,518,959	43,105,358		
Amortized prepaid rental	23,548,090	23,548,090	1,212,413	1,212,413		
Amortized computer software	746,201	646,012	111,758	90,249		
Reversal of provision for doubtful debt - net	(209,357,215)	(75,026,905)	(211,101,683)	(91,188,406)		
Bad debt	-	476,017	-	476,017		
Reversal of provision for devaluation of inventory	(2,712)	(1,188)	(2,712)	(1,188)		
Gain on sale of fixed assets	(221,645)	(447,341)	(68,726)	(247,815)		
Interest income	(55,810)	-	-	-		
Income on leasehold rights	(7,228,757)	(7,228,756)	-	-		
Dividend income	-	-	(81,918,660)	(106,706,100)		
Financial cost - interest expense	113,258,779	105,769,840	67,963,624	77,524,891		
Profit from operations before changes in operating						
assets and liabilities	494,909,691	477,367,853	125,669,084	61,669,222		
Operating assets (increase) decrease						
Trade accounts receivable and other receivable	12,772,964	16,358,068	4,444,867	(1,419,233)		
Inventories	(1,978,378)	347,149	1,842	329,926		
Other non-current assets	(1,549,153)	1,861,355	(412,956)	656,291		

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

# FOR THE YEAR ENDED DECEMBER 31, 2015

Unit: Baht

		Omt. 1	Juni		
	Consolidated finar	ncial statements	Separate financial statements		
	2015	2014	2015	2014	
Operating liabilities increase (decrease)					
Trade accounts payable	(1,383,351)	(33,822)	(159,140)	830,515	
Other payable	(11,671,077)	38,292,732	2,042,089	1,061,853	
Guarantee for rental	8,802,298	12,545,088	(80,107)	1,978,825	
Other non-current liabilities	614,951	238,911	94,000	(29,800)	
Cash received from operating activities	500,517,945	546,977,334	131,599,679	65,077,599	
Cash paid for employee benefit	(3,721,196)	(2,388,617)	(3,105,300)	(1,754,986)	
Corporate income tax receipt	-	1,198,780	-	1,198,780	
Corporate income tax paid	(61,260,935)	(60,520,869)	(4,227,283)	(2,081,024)	
Net cash provided by operating activities	435,535,814	485,266,628	124,267,096	62,440,369	
Cash flow from investing activities:					
Dividend income from investments	-	-	81,918,660	106,706,100	
Cash received from long-term loan - receivable and					
accrued interest income - related parties	280,329,519	84,819,669	280,329,519	101,310,000	
Cash received from sale of fixed assets	566,225	481,500	77,129	260,607	
Cash paid for purchase of fixed assets and intangible assets	(295,564,188)	(769,547,700)	(11,809,356)	(16,577,619)	
Cash paid for prepaid rental	(28,087,579)	(27,349,263)	-	-	
Assets payable increase (decrease)	(73,833,752)	64,243,989	89,569	(61,308)	
Net cash provided by (used in) investing activities	(116,589,775)	(647,351,805)	350,605,521	191,637,780	

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

# FOR THE YEAR ENDED DECEMBER 31, 2015

Unit: Baht

	Consolidated finar	ncial statements	Separate financial statements			
	2015	2014	2015	2014		
Cash flow from financing activities:						
Bank overdrafts and short term loans from						
financial institution increase (decrease)	(7,079,221)	(33,416,202)	(18,372,830)	6,342,527		
Cash paid for short-term loans						
and accrued interest expense - related parties	-	-	(84,800,000)	(45,500,000)		
Cash received for short-term loans						
and accrued interest expense - related parties	-	-	27,800,000	44,500,000		
Cash paid for financial cost	(113,112,833)	(106,519,176)	(57,422,890)	(65,510,202)		
Cash paid for dividend	(115,580,740)	(133,788,300)	(111,999,400)	(127,994,400)		
Cash paid for long-term loans	(420,315,510)	(132,922,159)	(226,500,000)	(70,500,000)		
Cash received from long-term loans	289,677,185	606,700,000	-	-		
Cash paid for liabilities under financial lease agreement	(384,129)	(230,895)	(221,846)	-		
Net cash provided by (used in) financing activities	(366,795,248)	199,823,268	(471,516,966)	(258,662,075)		
Cash and cash equivalents increase (decrease) - net	(47,849,209)	37,738,091	3,355,651	(4,583,926)		
Difference from currency translation	20,564,632	865,727	-	-		
Cash and cash equivalents at the beginning of year	131,291,674	92,687,856	7,485,018	12,068,944		
Cash and cash equivalents at the ending of year	104,007,097	131,291,674	10,840,669	7,485,018		

The accompanying notes are an integral part of the financial statements.

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# STATEMENTS OF CHANGE IN SHAREHOLDERS EQUITY

#### FOR THE YEAR ENDED DECEMBER 31, 2015

Unit: Baht

			Consolidated financial statements										
									ıs				
			Equity attributable to equity holders of the Company										
					Retaine	d earnings		Other compon	ents of equity				
						_	Other co	mprehensive in	come				
			Premium on share	Surplus on change						Total other	Total parent		
		Paid-up	- sale of parent's	in shareholding	Legal		Revaluation	Acturial	Currency	component of	shareholders'	Non-controlling	
	Notes	share capital	common share held	proportion	reserve	Unappropriated	surplus of assets	gain	translation	equity	equity	interest	Total
Balance as at January 1, 2014													
- as previously reported	36	320,000,000	112,743,250	37,539,076	14,727,575	126,836,070	3,902,020,933	-	14,349,039	3,916,369,972	4,528,215,943	129,861,327	4,658,077,270
Cumulative effects of corrections of errors		-	-	-	594,444	(49,585,514)	63,093,146	-	-	63,093,146	14,102,076	4,963,838	19,065,914
Balance as at January 1, 2014													
- as restated		320,000,000	112,743,250	37,539,076	15,322,019	77,250,556	3,965,114,079	-	14,349,039	3,979,463,118	4,542,318,019	134,825,165	4,677,143,184
Changes in equity for the year:													
Devidends	25	-	-	-	-	(127,994,400)	-	-	-	-	(127,994,400)	(5,793,900)	(133,788,300)
Legal reserve	24	-	-	-	5,848,024	(5,848,024)	-	-	-	-	-	-	-
Transferred to retained earnings		-	-	-	-	9,651,735	-	(9,651,735)	-	(9,651,735)	-	-	-
Comprehensive income (loss) for the year		-	-	-	-	200,029,286	(28,162,407)	9,651,735	865,727	(17,644,945)	182,384,341	11,606,481	193,990,822
Balance as at December 31, 2014		320,000,000	112,743,250	37,539,076	21,170,043	153,089,153	3,936,951,672	-	15,214,766	3,952,166,438	4,596,707,960	140,637,746	4,737,345,706
Changes in equity for the year:													
Devidends	9, 25	-	-	-	-	(111,999,400)	-	-	-	-	(111,999,400)	(3,581,340)	(115,580,740)
Legal reserve	24	-	-	-	15,051,549	(15,051,549)	-	-	-	-	-	-	-
Comprehensive income for the year		-	-	-	-	361,067,428	580,575,791	-	19,505,554	600,081,345	961,148,773	9,677,849	970,826,622
Balance as at December 31, 2015		320,000,000	112,743,250	37,539,076	36,221,592	387,105,632	4,517,527,463		34,720,320	4,552,247,783	5,445,857,333	146,734,255	5,592,591,588

The accompanying notes are an integral part of the financial statements.

# ASIA HOTEL PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CHANGE IN SHAREHOLDERS EQUITY FOR THE YEAR ENDED DECEMBER 31, 2015

Unit: Baht

			Separate financial statements								
		Retained earnings Other component of equity									
		_			Other comprehens	ive income	_				
	Notes	Paid-up share capital	Legal reserve	Unappropriated	Revaluation surplus of assets	Acturial loss	Total other component of equity	Total			
Balance as at January 1, 2014		320,000,000	15,322,019	118,897,163	1,307,459,927	-	1,307,459,927	1,761,679,109			
Changes in equity for the year:											
Devidends	25	-	-	(127,994,400)	-	-	-	(127,994,400)			
Legal reserve	24	-	5,848,024	(5,848,024)	-	-	-	-			
Transferred to retained earnings		-	-	(1,120,184)	-	1,120,184	1,120,184	-			
Comprehensive income (loss) for the year		-	-	116,960,493	(6,157,577)	(1,120,184)	(7,277,761)	109,682,732			
Balance as at December 31, 2014		320,000,000	21,170,043	100,895,048	1,301,302,350	-	1,301,302,350	1,743,367,441			
Changes in equity for the year:											
Devidends	25	-	-	(111,999,400)	-	-	-	(111,999,400)			
Legal reserve	24	-	15,051,549	(15,051,549)	-	-	-	-			
Comprehensive income (loss) for the year		-	-	301,030,990	(6,157,577)	-	(6,157,577)	294,873,413			
Balance as at December 31, 2015		320,000,000	36,221,592	274,875,089	1,295,144,773	-	1,295,144,773	1,926,241,454			



#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2015

#### 1. GENERAL INFORMATION

- 1.1. The Company and its five subsidiaries,
  - a) The Company and two of its subsidiaries, Asia Pattaya Hotel Co., Ltd. and Asia Airport Hotel Co., Ltd. are involved in the hotel business, with their principal activities consisting of room service and operating restaurants.
  - b) A Subsidiary, Zeer Property Plc., is involved in rental shopping complex business.
  - c) A Subsidiary, ZEER OVERSEA LLC., is involved in rental shopping complex business.
  - d) A Subsidiary, Zeer Asset Co., Ltd., is involved in real estate development business.
- 1.2. The Company was incorporated on March 24, 1964, and has been listed on the Stock Exchange of Thailand since 1989. Its office is located at 296 Phayathai Road, Rajathevee, Bangkok.
- 1.3. A.B.K. Enterprise Co., Ltd., the Company's major shareholder, held about 46% of the Company's share capital.

#### 2. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The accompanying financial statements are prepared in accordance with Thai Financial Reporting Standards ("TFRS") including related interpretations and guidelines promulgated by the Federation of Accounting Professions ("FAP") and applicable rules and regulations of the Securities and Exchange Commission.

The presentation of the financial statements has been made in compliance with the stipulations of the Notification of the Department of Business Development dated September 28, 2011, issued under the Accounting Act B.E. 2543.

The accompanying financial statements have been prepared in the Thai language and expressed in Thai Baht. Such financial statements have been prepared for domestic reporting purposes. For the convenience of the readers not conversant with the Thai language, an English version of the financial statements has been provided by translating from the Thai version of the financial statements.

The preparation of the financial statements in conformity with Thai Financial Reporting Standard requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying amounts of assets and liabilities that are not readily apparent from other sources. Subsequent actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, and in the period of the revision and future periods, if the revision affects both current and future periods.

#### **Basis of consolidation**

a) The consolidated financial statements include the financial statements of Asia Hotel Public Company Limited and the following subsidiary companies (together referred to as the "Group").

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Company's name	Nature of business	Incorporation	of shareholding		
			<u>2015</u>	<u>2014</u>	
			Percent	Percent	
Subsidiaries directly held by th	e Company				
Asia Pattaya Hotel Co., Ltd.	Hotel and restaurant	Thailand	99.42	99.42	
Asia Airport Hotel Co., Ltd.	Hotel and restaurant	Thailand	100.00	100.00	
Zeer Property Plc.	Rental shopping complex	Thailand	94.85	94.85	
	business and utility services				
Subsidiaries held by Zeer Property Plc.					
Zeer Asset Co., Ltd.	Management property	Thailand	96.99	96.99	
ZEER OVERSEA LLC.	Rental shopping complex	USA	99.90	99.90	

- b) Subsidiary is an entity controlled by the Company. Control exists when the Company has the power, directly or indirectly through other subsidiaries, to govern the financial and operating policies of an entity so as to obtain benefits from its activities.
- c) Subsidiaries are fully consolidated as from the date on which the Company obtains control, and continue to be consolidated until the date when such control ceases.
- d) The financial statements of the subsidiaries are prepared using the same significant accounting policies as the Company.
- e) Assets and liabilities denominated in foreign currencies in the financial statements of the subsidiary in US Dollar are translated into Thai Baht at exchange rates at the end of reporting period. Revenue and expenses are translated into Thai Baht at exchange rates using monthly average exchange rates. The difference from currency translation is presented in "Difference on exchange rate from currency translation" in the Statements of Changes in Shareholders' Equity.
- f) Material balances and transactions between the Company and its subsidiaries have been eliminated from the consolidated financial statements.
- g) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.

The separate financial statements present investments in subsidiaries under the cost method.

# New financial reporting standards

Below is a summary of financial reporting standards that became effective in the current accounting year and those that will become effective in the future.

# (a) Financial reporting standards that became effective in the current year

The Company and its subsidiaries have adopted the revised (revised 2014) and new financial reporting standards issued by the Federation of Accounting Professions which become effective for fiscal years beginning on or after 1 January 2015. These financial reporting standards were aimed at alignment with the corresponding International Financial

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Reporting Standards, with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the financial statements of the Company and its subsidiaries. However, some of these standards involve changes to key principles, which are summarized below:

#### TAS 19 (revised 2014) Employee Benefits

This revised standard requires that the entity recognize actuarial gains and losses immediately in other comprehensive income while the existing standard allows the entity to recognize such gains and losses immediately in profit or loss, or in other comprehensive income, or to recognize them gradually in profit or loss.

At present, the Company and its subsidiaries immediately recognize actuarial gains and losses in other comprehensive income in the period in which they occur. The assessment of the management of the Company and its subsidiaries is that when the revised standard is applied in 2015 and the method of recognizing those gains and losses is changed to immediately recognize them in other comprehensive income, there will be no impact to provision for long-term employee benefit liabilities and brought forward retained earnings in the financial statements.

#### **TFRS 10 Consolidated Financial Statements**

TFRS 10 prescribes requirements for the preparation of consolidated financial statements and replaces the part dealing with consolidated financial statements as included in TAS 27 Consolidated and Separate Financial Statements. This standard changes the principles used in considering whether control exists. Under this standard, an investor is deemed to have control over an investee if it has rights, or is exposed, to variable returns from its involvement with the investee, and it has the ability to direct the activities that affect the amount of its returns, even if it holds less than half of the shares or voting rights. This important change requires the management to exercise a lot of judgement when reviewing whether the Company and its subsidiaries have control over the investees and determine which entities have to be included for preparation of the consolidated financial statements.

The management of the Company and its subsidiaries believes that the standards will not have any significant impact on the Company and its subsidiaries' financial statements.

#### **TFRS 12 Disclosure of Interests in Other Entities**

This standard stipulates disclosures relating to an entity's interests in subsidiaries, joint arrangements and associates, including structured entities. This standard therefore has no financial impact to the financial statements of the Company and its subsidiaries.

#### **TFRS 13 Fair Value Measurement**

This standard provides guidance on how to measure fair value and stipulates disclosures related to fair value measurements. Entities are to apply the guidance under this standard if they are required by other accounting standards to measure their assets or liabilities at fair value. The effect of the change from the adoption of this standard is to be recognized prospectively.

Based on the preliminary analysis, the management of the Company and its subsidiaries believes that this standard will not have any significant impact on the Company and its subsidiaries' financial statements.



#### (b) Financial reporting standard that will become effective in the future

During the current year, the Federation of Accounting Professions issued a number of the revised (revised 2015) and new financial reporting standards and accounting treatment guidance which is effective for fiscal years beginning on or after 1 January 2016. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards. The management of the Company and its subsidiaries believe that the revised and new financial reporting standards and accounting treatment guidance will not have any significant impact on the financial statements when they are initially applied.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

#### Revenues and expenses recognition

Incomes from room service and other related services are recognized when services have been rendered.

Incomes from food and beverage sales are recognized when food and beverage sales have been serviced.

Building rental income and area rental income are recognized over the lease period according to the rate specified in the agreement except for income from Long-Term contract which is recognized by the straight line method over the lease period.

Service income is recognized when service has been rendered.

Deferred income on leasehold rights is recognized as income by the straight line method over the leasehold period.

Other incomes and expenses are recognized on an accrual basis.

#### Cash and cash equivalents

Cash and cash equivalents represent cash on hand and deposits with bank with maturities of less than three months without restriction of usage or obligation.

#### Accounts receivable and other receivable

Trade accounts receivable are carried at anticipated realizable value. An estimate is made for doubtful receivables based on a review of all outstanding amounts at the year end. Bad debts are written-off during the year in which they are identified.

#### **Inventory**

The Company and subsidiaries stated inventory at the lower of cost or net realizable value. The Company determined cost by using weighted average method and the subsidiaries determined cost by using the first-in, first-out method. Cost comprised of product price and other direct expenses for acquiring the product.

The Company and subsidiaries provided allowance for impairment of inventories for quality-deteriorated, damaged, obsolete stock.

#### **Investments**

Long-term investments in the subsidiaries are stated at cost less provision for declining in value (if any).

Long-term investments in non-marketable equity securities, which were classified as general investments, are stated at cost less provision for devaluation (if any).

Loss on impairment of long-term investments will be recorded in the statements of comprehensive income if the book value is higher than the recoverable amount.

Cost of investment is calculated by weighted average method.

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#### Property, plant and equipment

Land is stated at the new revaluation.

Building and building improvement are stated at the new revaluation less accumulated depreciation and impairment losses (if any). Equipment is stated at cost less accumulated depreciation and impairment losses (if any).

The Company and subsidiary depreciate its building and equipment by the straight – line method over their estimated useful lives as follows:

Buildings and Building improvements	10 - 58 years
Public utility system	5 - 54 years
Machinery and equipment	5 - 20 years
Furniture and fixtures	5 - 20 years
Furniture and ornaments	5 - 10 years
Equipment for hotel and restaurants	5 - 20 years
Tools and office equipment	5 - 20 years
Vehicles	5 - 10 years

Costs of dismantlement, removal and restoration is charged as cost of assets and calculated depreciation for the year-end.

Depreciation is calculated separately for each significant parts of cost of property, plant and equipment when each of component parts has material cost compared to total cost of those assets.

Residual value of property, plant and equipment has to be measured by the amount expected to obtain from disposal of assets as if the assets had aging and expected condition at the end of its useful lives. In addition, residual value and useful lives is required to review at least at the year-end.

The revaluation of land, building and building improvement will be recorded at fair value, valued by an independent expert and depreciate according to the remaining term. The Company and subsidiaries will provide an independent expert to revalue such assets every 5 years. However, in case there is any factor which materially effects to the asset value, the Company and subsidiaries will provide an independent expert to revalue such assets in the occurring year. Revaluation surplus was adjusted to the book value of assets to be new value by recording only the net value of the surplus to new revaluation account couple with revaluation surplus account. Gain (Loss) on new revaluation will be recognized as other comprehensive income and the accumulated amount will be recognized as revaluation surplus of assets in the shareholders' equity. The revaluation surplus will be partly recorded in retained earnings and deprecation will charged in the statement of profit or loss. However, in calculating depreciation on the revaluation surplus on building and building improvement that the Company and subsidiaries acquired before January 1, 2011, the Company and subsidiaries continued to apply the alternative method per Notification No. 25/2006 issued by the Federation of Accounting Profession (FAP), with reference to the accounting method detailed in Notification No. 18/2011 issued by the FAP, which allows the Company and subsidiaries to continue using the method stipulated in Notification No. 25/2006 until the accounting period commencing on or after January 1, 2016. Notification No. 18/2011 was announced in the Royal Gazette on May 6, 2011. The Company and subsidiaries recognized repairs and maintenance as building improvement when their future economic benefits are in excess of one fiscal year.

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#### Amortization

Rentals are amortized by the straight-line method over the leased term.

#### **Borrowing cost**

Borrowing costs are recognized as expense in the period when incurred except the borrowing cost that are directly attributable to the acquisition, construction or production of asset as part of the cost of the asset. The capitalization of borrowing costs are ceased when substantially all the activities necessary to prepare the asset for its intended use or sale are complete. The Company shall suspend capitalization of borrowing cost during extended periods in which it suspends active development of asset.

#### **Intangible assets**

Computer software is considered as intangible assets and stated at cost less accumulated amortization and impairment (if any). Intangible assets are amortized by the straight-line method over 5 - 10 years.

#### Long-term lease - Financial lease contract

Leases which transferring a significant portion of the risks and rewards of ownership to the lessee are classified as financial leases. The Company records financial leases as assets and liabilities in the statements of financial position at the lower of the fair value of the leased assets as at the inception of the lease or the present value of the minimum lease payments. In calculating the present value of the minimum lease payments, the discount factor used is the interest rate implicit in the lease. Initial direct costs incurred are included as part of the asset. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to periods during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The depreciation policy for leased assets is consistent with that for depreciable assets that are owned.

#### Financial instruments

Financial instrument shown in statements of financial position consist of cash and cash equivalents, accounts receivable, loans to, accounts payable, bank overdrafts, loans from financial institutions, loans from related parties and liabilities under financial lease contract. Accounting policies regarding to recognition and measurement have been disclosed for each related transaction.

# Transactions in foreign currencies

The Company and subsidiaries recorded its transactions in foreign currencies converting into Thai Baht by using the exchange rates ruling on the transaction dates. The outstanding balances of accounts in foreign currencies as at the statement of financial position date are converted into Thai Baht by using the exchange rates ruling on the same day.

Gain or loss on exchange is taken into income or expense as incurred.

The financial statements of the subsidiary which were prepared in foreign currency were converted into Thai Baht. The currency translation in the statements of comprehensive income was made by using weighted average rate during the period and the currency translation in the statements of financial position was made by using the exchange rates ruling on the date of statements of financial position. Difference from currency translation will be presented under other component of equity. When the overseas company was taken over, the Company will record the difference from currency translation as income or expense from sale of such overseas company.

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#### **Employee benefits**

Short-term benefits

The Group recognizes salaries, wages, bonus and social security contribution as expenses on an accrual basis.

Post-employment benefits – defined benefit plan

The employee benefits liabilities in relation to the severance payment under the labor law are recognized as a charge to results of operations over the employee's service period. It is calculated by the estimation of the amount of future benefit to be earned by the employee in return for the service provided to the Group through the service period up to the retirement age and the amount is discounted to determine the present value. The reference discount rate is the yield rate of government bonds as at the reporting date. The calculation is based on the actuarial technique using the Projected Unit Credit Method.

When the actuarial assumptions are changed, the Group recognizes actuarial gains or losses in the other comprehensive income and loss in the period in which they arise.

#### Income tax

Income tax expense for the year comprises current and deferred tax. Current and deferred tax are recognised in profit or loss except to the extent that they relate to items recognised directly in shareholders' equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the end of reporting period date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, using tax rates enacted or substantively enacted at the end of reporting period date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change their judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reviewed at the end of reporting period date and reduced to the extent that it is no longer probable that the related tax benefit will be realised.



#### Basic earnings per share

Basic earnings per share are determined by dividing the net income for the year by the weighted average number of shares outstanding during the year.

#### Segment information

Segment information is presented in respect of the Company and subsidiaries businesses. The primary format and business segments is based on the Company's and subsidiaries' management and internal reporting structure.

#### 4. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTION AND JUDGMENT

The preparation of the financial statements in conformity with Thai Financial Reporting Standard requires management to make judgments and estimates. Judgments and estimations will affect the amounts in the financial statements and the information presented in the Notes to financial statements. Actual results may differ from these judgments and estimates. Significant judgments and estimates are as follows:

#### Impairment of receivables

The Company and subsidiaries which are involved in the hotel business provide a provision for doubtful accounts in the full amount for dissolved firm or during having sued cases and the overdue account over 1 year. In addition, the Company and the subsidiaries will consider based on analysis of payment histories and financial status of each customer.

A subsidiary, Zeer Property Plc. which is involved in shopping complex rental business provides a provision for doubtful accounts of accounts receivable - trade equal to the estimated uncollectible based on collection experience and review of the current status of the existing receivables. The overdue account over 180 days was provided a provision for doubtful accounts in full amount after deducting deposit.

### Allowance for obsolete, slow-moving and defective inventories

The Company and subsidiaries maintain an allowance for obsolete, slow-moving and defective inventories to reflect impairment of inventories. The allowance is based on consideration of inventory turnover and deterioration of each category.

#### Impairment of investment

Management reviews the impairment of investments in subsidiary companies by considering the operating result and the future business plan of the subsidiary companies. Such consideration is based on Management's judgment.

#### Impairment of assets

The Company and subsidiaries consider asset as impaired when there is an indication that an asset may be impaired. If any such indication exists when there has been a significant decline in the fair value, the Company and subsidiaries make an estimate of the asset recoverable amount. The determination of recoverable amount is requires judgment. An impairment loss is recognized as an expense in the statement of profit or loss.

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#### Building, equipment and computer software

Management determines the estimated useful lives and residual values for the Company's building, equipment and computer software. Management will revise the depreciation charge where useful lives and residual values previously estimated have changed or subject to be written down for their technical obsolescence or no longer in use.

#### Leases

In determining whether a lease is to be classified as an operating lease or finance lease, management is required to use judgment regarding whether significant risk and rewards of ownership of the leased asset has been transferred, taking into consideration terms and conditions of the arrangement.

#### **Provisions**

Provisions are recognized when the Company has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated financial statements		Separate financial statements	
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
Cash on hand	5,338	5,572	2,823	2,977
Non-clearing cheques	2,318	2,012	390	95
Cash at banks				
Current account	19,654	16,228	6,893	3,628
Saving account	76,688	107,471	735	785
Fixed deposit with maturity				
of less than 3 mounths	9	9		
Total	104,007	131,292	10,841	7,485

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# 6. TRADE AND OTHER RECEIVABLES - NET

Trade and other receivables - net as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated fin	ancial statements	Separate financial statements		
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014	
Ttade receivable					
The Company and its two subsidiaries,					
involved in the hotel business:					
Current accounts	14,425	22,550	9,294	13,974	
Overdue 1 - 30 days	12,760	5,971	3,818	2,068	
Overdue 31 - 60 days	958	471	351	119	
Overdue 61 - 90 days	204	733	183	698	
Overdue 91 - 365 days	298	1,855	55	1,606	
Overdue more than 1 year	622	478	400	336	
	29,267	32,058	14,101	18,801	
<u>Less</u> Provision for doubtful debt	(507)	(1,696)	(335)	(1,696)	
Total	28,760	30,362	13,766	17,105	

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Unit: Thousands Baht

	Consolidated financial statements		Separate financial statements		
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014	
Subsidiary company - Zeer Property P	lc. involved in				
rental shopping complex business:					
Current accounts	11,234	12,153	-	-	
Overdue 1 - 30 days	20,303	16,143	-	-	
Overdue 31 - 60 days	7,681	9,089	-	-	
Overdue 61 - 90 days	3,023	4,802	-	-	
Overdue 91 - 365 days	7,277	14,765	-	-	
Overdue more than 1 year	19,048	12,885	-	-	
	68,566	69,837	-	-	
<u>Less</u> Provision for doubtful debt	(18,164)	(16,318)	-	-	
	50,402	53,519	-	-	
Total	79,162	83,881	13,766	17,105	
Post dated cheques	7,624	4,687	-	-	
Trade accounts receivable - net	86,786	88,568	13,766	17,105	
Other receivable					
Other receivable	7,884	7,979	-	-	
Advance for construction	731	6,694	-	-	
Prepaid expenses	4,346	3,079	1,530	1,260	
Others	10,462	17,195	571	586	
Total other receivable	23,423	34,947	2,101	1,846	
<u>Less</u> Provision for doubtful debt	(7,830)	(7,979)	-	-	
Trade other receivable - net	15,593	26,968	2,101	1,846	
Total trade accounts receivable					
and other receivable - net	102,379	115,536	15,867	18,951	
Change in provision for doubtful debt					
Beginning balance	25,993	16,092	1,696	1,367	
Increase (Decrease) during the year	508	9,901	(1,361)	329	
Ending balance	26,501	25,993	335	1,696	

# 7. RELATED PARTIES TRANSACTIONS

Related parties are those parties linked to the Group and the Company as shareholders or by common shareholders or directors. Transactions with related parties are conducted at prices based on market prices or, where no market price exists, at contractually agreed prices.



Relationships with related parties that control the Company or are being controlled by the Company or have transactions with the Group were as follows:

# **Country of**

Name of entities	Incorporation/	Relationship	Related by
	<u>nationality</u>		
Asia Pattaya Hotel Co., Ltd.	Thailand	Subsidiary	Direct shareholder
Asia Airport Hotel Co., Ltd.	Thailand	Subsidiary	Direct shareholder
Zeer Property Plc.	Thailand	Subsidiary	Direct shareholder
Zeer Asset Co., Ltd.	Thailand	Subsidiary	Indirect shareholder
ZEER OVERSEA LLC.	USA	Subsidiary	Indirect shareholder
A.B.K. Enterprise Co., Ltd.	Thailand	Related company	Common major shareholder and director
Don Mueng Grand Plaza Co., Ltd	Thailand	Related company	Common shareholder and director
Nam Seng Insurance Plc.	Thailand	Related company	Common director

Balances with related parties as at December 31, 2015 and 2014 are summarized below:

I Init	Thousand	ŀc	Ra	ht
Om.	THOUSand	19	Dа	ш

	Consolidated fina	ancial statements	Separate finan	cial statements		
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014		
Accounts receivable						
Subsidiaries						
Asia Pattaya Hotel Co., Ltd.	-	-	24	61		
Asia Airport Hotel Co., Ltd.	-	-	369	258		
Zeer Property Plc.	-	-	14	61		
Other receivable						
Subsidiaries						
Asia Airport Hotel Co., Ltd.	-	-	123	230		
Prepaid insurance expense						
Related company						
Nam Seng Insurance Plc.	3,699	1,870	736	448		

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	Consolidated fin	ancial statements	Separate financial statements		
	December 31,	December 31,	December 31,	December 31,	
	2015	2014	2015	2014	
Long-term loans to related company					
and accrued interest income					
A.B.K. Enterprise Co., Ltd.					
- Loans	-	-	-	-	
- Accrued interest income		280,329	-	280,329	
Total	-	280,329	-	280,329	
Less Allowance for doubtful account		(209,741)	-	(209,741)	
Long - term loans to related company					
and accrued interest income-net	-	70,588	-	70,588	

The Company gave loans to A.B.K. Enterprise Co., Ltd. and they entered into a debt restructuring agreement with its major shareholder, A.B.K. Enterprise Co., Ltd. according to the minutes of the extra ordinary shareholders' meeting No. 1/2000 dated November 27, 2000 as follows:

The remaining accrued interest of Baht 471.84 million as follows:

- The repayment year cover 15 years from January 1, 2001 with the first 3 years grace year. The first repayment started on the last operating date of December 2004 as the following schedule:

Installment year	Installment amount per year (Baht)
2001 - 2003	Grace year
2004 - 2005	3,000,000.00
2006 - 2007	5,000,000.00
2008 - 2009	8,000,000.00
2010 - 2011	10,000,000.00
2012 - 2013	12,000,000.00
2014	15,000,000.00
2015 (last installment)	380,839,518.79

- There is no collateral for this part of the debt.
- There is no interest charged, unless A.B.K. Enterprise Co., Ltd., defaults on the repayment.
- If A.B.K. Enterprise Co., Ltd. can pay earlier than the repayment schedules, the discount will be granted according to the agreement.

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A.B.K. Enterprise Co., Ltd which is the Company's interest receivable submitted letter of guarantee issued by financial institution to be collateral of its outstanding debt.

As at December 31, 2014, the Company has reversed provision for doubtful debt on interest receivable in the amount of Baht 90 million which were based on the present value of the principal amount of bank guarantees of Baht 70.59 million.

During the year 2015, the Company has reversed provision for doubtful debt on interest receivable in the amount of Baht 209 million, due to the Company has received the entire amount from the debtor.

Movements of the long-term loans and accrued interest income - related parties, before allowance for doubtful account, consisted of:

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	Consolidated financial statements		Separate financial statements	
	December 31,	December 31,	December 31,	December 31,
	2015	2014	2015	2014
Long-term loans to related company				
and accrued interest income				
A.B.K Enterprise Co., Ltd.				
Beginning balance	280,330	381,640	280,330	381,640
Repayment during the year	(280,330)	(101,311)	(280,330)	(101,311)
Ending balance	-	280,329	-	280,329

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	Thousand	
CHIII.	THOUSAIR	is Daile

	Consolidate	ed financial	Policy to charge the Inter-			
	state	ments	Separate finan	icial statements	company borro	
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
Short-term loans and accrued interes	st					
expenses from related companies						
Subsidiaries						
Asia Pattaya Hotel Co.,Ltd.						
- Loans	-	-	73,055	135,455	7.25	7.25
- Accrued interest expenses	_	-	127,811	118,896		
Total	-	-	200,866	254,351		
Asia Airport Hotel Co.,Ltd.						
- Loans	-	-	30,021	24,621	7.25	7.25
- Accrued interest expenses	-	-	23,681	21,953		
Total	-	-	53,702	46,574		
Total short-term loans and accured in	terest					
expenses from related companies	-	-	254,568	300,925		

The

Company has loans from 2 subsidiaries, Asia Pattaya Hotel Co., Ltd. and Asia Airport Hotel Co., Ltd., in form of promissory notes, which are due at call and without collateral.

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Movements of the short-term loans and accrued interest expense - related parties, these accounts consisted of:

	Unit: Thousands Baht									
	Consolidated fir	nancial statements	Separate finan	cial statements						
	December 31,	December 31,	December 31,	December 31,						
	2015	2014	2015	2014						
Short-term loans										
Subsisiaries										
Asia Pattaya Hotel Co., Ltd.										
Beginning balance	-	-	135,455	139,455						
Increase during the year	-	-	12,400	31,500						
Repayment during the year	-		(74,800)	(35,500)						
Ending balance			73,055	135,455						
Asia Airport Hotel Co., Ltd.										
Beginning balance	-	-	24,621	21,621						
Increase during the year	-	-	15,400	13,000						
Repayment during the year	-	_	(10,000)	(10,000)						
Ending balance			30,021	24,621						
Accrued interest expenses										
Subsisiaries										
Asia Pattaya Hotel Co., Ltd.										
Beginning balance	-	-	118,897	108,271						
Increase during the year	-	-	8,914	10,626						
Repayment during the year				-						
Ending balance	-		127,811	118,897						
Asia Airport Hotel Co., Ltd.										
Beginning balance	-	-	21,952	19,999						
Increase during the year	-	-	1,729	1,953						
Repayment during the year	-	-	-	-						
Ending balance	-	-	23,681	21,952						
Rental prepayment										
Related company										
Don Mung Grand Plaza Co., Ltd.										
Rental prepayment	135,069	129,317								
Total	135,069	129,317	-	-						

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# Sales and purchases of goods and services

Transactions between the Company and related parties for the years ended December 31, 2015 and 2014 are summarized below:

	Unit: Thousands Baht									
	Consolidated	l financial	Separate f	inancial						
	statem	ents	statem	ents	Pricing Policy					
	2015	2014	2015	2014	-					
Rental income			·							
Subsidiary										
Asia Pattaya Hotel Co., Ltd.	-	-	1,200	1,200	As specified in agreement					
Other income										
Subsidiaries										
Asia Airport Hotel Co., Ltd.	-	-	1,805	3,284	Cost plus margin					
Asia Pattaya Hotel Co., Ltd.	-	-	525	599	Cost plus margin					
Zeer Property Plc.	-	-	183	125	Cost plus margin					
Land rental										
Related company										
Don Mung Grand Plaza Co., Ltd.	22,336	22,336	-	-	As specified in agreement					
Interest expenses										
Subsidiaries										
Asia Airport Hotel Co., Ltd.	-	-	1,729	1,953	7.25% per annum					
Asia Pattaya Hotel Co., Ltd.	-	-	8,914	10,625	7.25% per annum					
Insurance premiums expenses										
Related company										
Nam Seng Insurance Plc.	6,808	4,111	1,461	840	As specified in agreement					

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# 8. INVENTORIES - NET

Inventories - net as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated fina	ancial statements	Separate financial statements			
	December 31,	December 31,	December 31,	December 31,		
	2015	2014	2015	2014		
Restaurant						
- Food	3,404	3,651	1,586	1,667		
- Beverage	1,585	1,723	846	946		
- Supplies	4,688	3,561	59	257		
Hotel						
- Supplies	8,235	4,445	2,246	2,360		
- Operating equipment	12,737	15,437	2,461	2,116		
- Reserve of operating equipment	11,930	11,784	11,930	11,784		
Total	42,579	40,601	19,128	19,130		
Less Allowance for impairment						
of inventories	(136)	(139)	(136)	(139)		
Inventories - net	42,443	40,462	18,992	18,991		

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#### 9. INVESTMENTS IN SUBSIDIARY COMPANIES

Investments in subsidiary companies as at December 31, 2015 and 2014, and dividend income for years ended December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

		Paid-up capital		% of shar	ed holding	Cost 1	method	Dividend income	
	Type of business	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,
	Type of business	2015	2014	2015	2014	2015	2014	2015	2014
Asia Pattaya Hotel Co.,Ltd.	Hotel	120,000	120,000	99.42	99.42	119,300	119,300	17,895	-
Asia Airport Hotel Co.,Ltd.	Hotel	495,000	495,000	100.00	100.00	592,499	592,499	-	-
Zeer Property Plc.	Shopping Complex for rent	225,000	225,000	94.85	94.85	428,794	428,794	64,024	106,706
Total						1,140,593	1,140,593	81,919	106,706

At Board of Directors' Meeting No. 4/2015 held on August 13, 2015, the subsidiary, Zeer Property Plc., approved to pay an interim dividend from the operating results of six-months period (January – June 2015) at the rate of Baht 0.10 per share for 225 million shares, totaling Baht 22.50 million. The dividend was paid on September 4, 2015.

At Board of Directors' Meeting No. 5/2015 held on May 7, 2015, the subsidiary, Asia Pattaya Hotel Co., Ltd., approved to pay an interim dividend to shareholders from the operating results of 2014 at the rate of Baht 15,000 per share for 1,200 million shares, totaling Baht 18 million. The dividend was paid on May 15, 2015.

At Ordinary Shareholders' Meeting No. 1/2015 held on April 20, 2015, the subsidiary, Zeer Property Plc., passed a resolution to pay dividend to shareholders from the operating results of 2014 at the rate of Baht 0.40 per share for 225 million shares, totaling Baht 90 million. The Company paid an interim dividend at the rate Baht 0.20 per share, totaling Baht 45 million. The remaining dividend was paid on May 14, 2015 at the rate Baht 0.20 per share, totaling Baht 45 million.

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At Board of Directors' Meeting No. 3/2014 held on August 8, 2014, the subsidiary, Zeer Property Plc., approved to pay an interim dividend from the operating results of six-months period (January – June 2014) at the rate of Baht 0.20 per share for 225 million shares, totaling Baht 45 million. The dividend was paid on September 8, 2014.

At Ordinary Shareholders' Meeting No. 1/2014, held on April 21, 2014, the subsidiary, Zeer Property Plc., passed a resolution to pay dividend to shareholders from the operating results of 2013 at the rate of Baht 0.45 per share for 225 million shares, totaling Baht 101.25 million. The Company paid an interim dividend at the rate Baht 0.15 per share, totaling Baht 33.75 million. The remaining dividend was paid on May 14, 2014 at the rate Baht 0.30 per share, totaling Baht 67.50 million.

The following subsidiaries have material Non-controlling interests.

			Unit: Thous	Unit: Thousands Baht				
			December	31, 2015				
			Comprehensive income					
		Ownership interests	attributable to	Accumulated				
		held by NCI	Non-controlling	Non-controlling				
Name of subsidiary	Type of business	(percentage)	interest	interest				
Asia Pattaya Hotel Co., Ltd.	Hotel	0.58	3,782	8,878				
Zeer Property Plc.	Shopping Complex for rent	5.15	5,896	137,856				
Total			9,678	146,734				

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The following is summarized financial information of subsidiaries before inter-company elimination.

	Unit: Thousands Baht							
	Asia Pattaya Hotel Co., Ltd.	Zeer Property Plc.	Total					
As at December 31, 2015								
Current assets	214,280	165,419	379,699					
Non-current assets	1,785,513	4,484,753	6,270,266					
Current liabilities	(45,433)	(208,650)	(254,083)					
Non-current liabilities	(423,608)	(1,766,085)	(2,189,693)					
Net assets	1,530,752	2,675,437	4,206,189					
Net assets attributable to								
Non-controlling interests	8,878	137,856	146,734					
For the year ended December 31, 2015								
Revenues	139,741	669,867	809,608					
Net profit for the year Attributable to								
Non-controlling interests	48	7,072	7,120					
Total other comprehensive income (loss)								
attributable to non-controlling interests	3,734	(1,176)	2,558					
Total comprehensive income for the year								
attributable to non-controlling interests	3,782	5,896	9,678					
Dividends paid to								
Non-controlling interests	-	3,581	3,581					
Net cash provided by (used in)								
Operating activities	4,839	254,091	258,930					
Investing activities	59,339	(350,824)	(291,485)					
Financing activities	(63,851)	69,212	5,361					
Cash and cash equivalents								
increase (decrease) - net	327	(27,521)	(27,194)					

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## 10. LONG-TERM INVESTMENTS WITH OTHER COMPANIES - NET

Unit: Thousands Baht

		Paid-up shared capital		% of sha	reholding	Cost r	method	Dividend income		
	Type of Business	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,	
		2015	2014	2015	2014	2015	2014	2015	2014	
Jet Cat Tour Co.,Ltd.	Travelling	80,000	80,000	19.00	19.00	15,200	15,200	-	-	
<u>Less</u> Provision for declining										
in value of investment						(15,200)	(15,200)	_		
Long term investment with other company - net										

# 11. RESTRICTED DEPOSITS WITH BANKS

Fixed deposit of a subsidiary, Zeer Property Plc. in amount of Baht 4 million was pledged as guarantee for overdraft as stated in Note 17.

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## 12. PROPERTY, PLANT AND EQUIPMENT - NET

The Company and subsidiaries have following movements in the property, plant and equipment – net for the year ended December 31, 2015 as follows:

		Consolidated financial statements										Unit: Thousands Bah			
	T.	and		Building and build	ing improvement										
	L	and	. <u>-</u>	and public ut	ility system	Outside		Machinery	Furniture		Equipment for	Tool and		Work	
	Historical	Revaluation	Land	Historical	Revaluation	project	Leasehold	and	and	Furniture	hotel and	office		under	
	cost	surplus	improvement	cost	surplus	improvement	improvement	equipment	fixtures	ornaments	restaurants	equipment	Vehicles	construction	Total
Cost															
As at Januay 1, 2015	385,435	2,237,597	1,545	3,240,280	3,456,896	54,913	3,657	264,384	1,032,003	102,988	163,164	54,690	64,991	853,446	11,915,989
Purchase	-	750,844	-	1,394	62,795	271	-	7,514	2,876	583	4,994	7,840	2,836	247,082	1,089,029
Disposal	-	-	-	-	-	-	-	(2,990)	(2,798)	(350)	(2,090)	(99)	(1,297)	-	(9,624)
Transfer in (Transfer out)	-	-	-	961,255	-	-	-	1,976	134,638	-	-	665	-	(1,098,534)	-
Financial statement translation	12,995	3,145	-	6,686	1,537	-	_	-	-	-	-	_	-	-	24,363
As at December 31, 2015	398,430	2,991,586	1,545	4,209,615	3,521,228	55,184	3,657	270,884	1,166,719	103,221	166,068	63,096	66,530	1,994	13,019,757
Less Accumulated depreciation															
As at Januay 1, 2015	-	-	1,542	1,913,450	642,310	23,300	2,157	210,446	838,915	87,910	147,963	39,738	56,183	-	3,963,914
Depreciation for the year															
Cost	-	-	1	64,041	-	5,386	183	13,256	47,143	3,106	5,877	5,266	2,540	-	146,799
Revaluated	-	-	-	-	89,754	-	-	-	-	-	-	-	-	-	89,754
Disposed/Amortization	-	-	-	-	-	-	-	(2,986)	(2,798)	(349)	(1,752)	(97)	(1,297)	-	(9,279)
Financial statement translation	-	-		737	97	-	_		-	-	-		-	-	834
As at December 31, 2015	-	-	1,543	1,978,228	732,161	28,686	2,340	220,716	883,260	90,667	152,088	44,907	57,426		4,192,022
Net book value															
As at December 31, 2015	398,430	2,991,586	2	2,231,387	2,789,067	26,498	1,317	50,168	283,459	12,554	13,980	18,189	9,104	1,994	8,827,735
As at December 31, 2014	385,435	2,237,597	3	1,326,830	2,814,586	31,613	1,500	53,938	193,088	15,078	15,201	14,952	8,808	853,446	7,952,075

Depreciation for the years ended December 31, 2015 and 2014 are Baht 146.80 million and Baht 117.72 million, respectively.

Building and equipment as at December 31, 2015 and 2014 in the amount of Baht 1,171.38 million and Baht 1,141.93 million respectively have been fully depreciated but still in use.

During the years ended December 31, 2015, the subsidiary – Zeer Property Plc recorded financial cost of Baht 17.94 million as cost of the building and building improvement and public utility system.

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The Company and subsidiaries use land with its construction as collateral for loan from a banks as stated in Notes 17 and 19.

		Separated financial statements  Unit: The											ousands Baht
	La	nd	Building in	·	Public	Machinery	Furniture		Equipment for	Tool and		Work	
•	Historical	Revaluation	Historical	Revaluation	utility	and	and	Furniture	hotel and	office		under	
	cost	surplus	cost	surplus	system	equipment	fixtures	ornaments	restaurants	equipment	Vehicles	construction	Total
Cost													
As at January 1, 2015	159,120	1,341,840	498,879	351,191	98,277	147,419	440,586	89,324	96,426	18,020	7,137	12,518	3,260,737
Purchase	-	-	-	-	-	2,365	556	106	304	1,040	1,240	7,088	12,699
Disposed/Amortization	-	-	-	-	-	(967)	(798)	(350)	(1,451)	(96)	-	-	(3,662)
Transfer in (Transfer out)	-	-	1,394	-	3,728	1,976	12,357	-	-	-	-	(19,455)	-
As at December 31, 2015	159,120	1,341,840	500,273	351,191	102,005	150,793	452,701	89,080	95,279	18,964	8,377	151	3,269,774
Less Accumulated depreciation	_												
As at January 1, 2015	-	-	379,728	66,403	30,704	115,318	321,134	75,487	92,660	15,902	6,471	-	1,103,807
Depreciation for the year													
Cost	-	-	4,941	-	6,505	5,996	21,188	2,564	1,432	854	45	-	43,525
Revaluated	-	-	-	7,697	-	-	-	-	-	-	-	-	7,697
Disposed/Amortization	-				-	(963)	(798)	(349)	(1,449)	(95)	-	=	(3,654)
As at December 31, 2015	-	-	384,669	74,100	37,209	120,351	341,524	77,702	92,643	16,661	6,516	-	1,151,375
Net book value										-			
As at December 31, 2015	159,120	1,341,840	115,604	277,091	64,796	30,442	111,177	11,378	2,636	2,303	1,861	151	2,118,399
As at December 31, 2014	159,120	1,341,840	119,151	284,788	67,573	32,101	119,452	13,837	3,766	2,118	666	12,518	2,156,930

Depreciation for the years ended December 31, 2015 and 2014 are Baht 43.52 million and Baht 43.11 million, respectively.

Building and equipment as at December 31, 2015 and 2014 in amount of Baht 513.17 million and Baht 513.03 million, respectively have been fully depreciated but still in use.

The Company uses land with its construction as collateral for loan from a bank as stated in Notes 17 and 19.

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In calculating depreciation on the revaluation surplus of building and building improvement that the Company and subsidiaries acquired before January 1, 2011 for preparation of the financial statements for the years ended December 31, 2015, the Company and subsidiaries continue to apply the alternative method per Notification No. 25/2006 issued by the Federation of Accounting Profession (FAP), with reference to the accounting method detailed in Notification No. 18/2011 issued by the FAP announced in Royal Government Gazette on May 6, 2011, which allows the Company and subsidiaries to continue using the method stipulated in Notification No. 25/2006 until the accounting year commencing on or after January 1, 2016 allowing entities which carry their assets at revalued amounts to calculate depreciation to be charged to the statements of profit or loss based on the historical cost of the assets instead of on the revalued amounts. However, if the Company and subsidiaries calculated the depreciation charge based on the revalued amounts, net income and earnings per share would have changed to the following:

_	Unit: Thousands Baht									
_		For the year ended	d December 31,							
_	Consolidated finance	ial statements	Separated financial statement							
	2015	2014	2015	2014						
Decrease in net profit	72,991	66,410	6,158	6,158						
Decrease in basic earnings per share	2.28	2.08	0.19	0.19						

#### 13. Reappraisal

The Company and subsidiaries recorded excess over cost of the appraised value in "revaluation surplus of assets" under "shareholders' equity" in the statements of financial position.

The revaluation resulted in a surplus of the assets are as follows:

Unit: Thousands Baht

		Consolid	ated financial s	tatement	
	Balance as at January 1, 2015	Amortization during the year increase	Deferred tax liability decreased	Difference from foreign exchange rates	Balance as at December 31, 2015
Land	1,769,462	750,844	(150,169)	3,145	2,373,282
Building Construction and					
Public utility system	2,788,232	62,103	(12,421)	1,537	2,839,451
Building improvement and Construction	8,728	-	-	-	8,728
Total excess of revaluation surplus	4,566,422	812,947	(162,590)	4,682	5,221,461
<u>Less</u> Accumulated revaluation surplus - write off	(522,205)	(89,773)	16,879	(97)	(595,196)
Total revaluation surplus	4,044,217	723,174	(145,711)	4,585	4,626,265
<u>Less</u> Non-controlling interest - net	(107,265)	(1,853)	381		(108,737)
Total revaluation surplus-net	3,936,952	721,321	(145,330)	4,585	4,517,528

During 2015, the subsidiary – Asia Pattaya Plc., revalued its property according to the report of the independent appraiser. As a result, the surplus increased by Baht 813 million.

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Unit: Thousands Baht

Seperated financial statement					
Balance as at	Amortization	Deferred	Balance as at		
January 1,	during the	tax liability	December 31,		
2015	year	decreased	2015		
	(Increase)				
1,073,472	-	-	1,073,472		
280,951		-	280,951		
1,354,423	-	-	1,354,423		
(53,121)	(7,697)	1,539	(59,279)		
1,301,302	(7,697)	1,539	1,295,144		
	January 1, 2015 1,073,472 280,951 1,354,423 (53,121)	Balance as at Amortization  January 1, during the  2015 year (Increase)  1,073,472 - 280,951 - 1,354,423 -  (53,121) (7,697)	Balance as at Amortization Deferred  January 1, during the tax liability  2015 year decreased  (Increase)  1,073,472 280,951 1,354,423  (53,121) (7,697) 1,539		

## 14. INTANGIBLE ASSETS - NET

Intangible assets - net as at December 31, 2015 are as follows:

Unit: Thousands Baht

	Consolidated financial statement						
	Balance as at	Movement d	luring the year	Balance as at			
	January 1, 2015	Increased/Transfer	Decreased/Transfer	December 31, 2015			
Cost							
Computer Software	9,014	1,771	-	10,785			
Accumulated amortization							
Computer Software	(7,308)	(746)	-	(8,054)			
Intangible assets - net	1,706	•		2,731			
		Unit: The	ousands Baht				
		Consolidated f	inancial statement				
	Balance as at	Movement du	Movement during the year				
	January 1, 2015	Increased/Transfer	Decreased/Transfer	December 31, 2015			
Cost							
Computer Software	2,666	356	-	3,022			
Accumulated amortization							
Computer Software	(2,372)	(112)	-	(2,484)			
Intangible assets - net	294			538			

Amortization for the years ended December 31, 2015 and 2014 in the consolidated statement of comprehensive income are Baht 0.75 million and Baht 0.65 million, respectively and in the separate statements of comprehensive income are Baht 0.11 million and Baht 0.09 million, respectively.

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# 15. DEFERRED TAX

Deferred tax as at December 31, 2015 and 2014 are as follows:

•	т	TD1			D 1.
ı	nit.	Thou	เรลทด	S	Raht.

	Consolidated financial statements						
	Ass	sets	Liab	ilities	Net		
	December 31,	December 31,	December 31,	December 31, December 31,		December 31,	
	2015	2014	2015	2014	2015	2014	
Property, plant and							
equipment - revaluated	-	-	1,153,317	1,008,197	1,153,317	1,008,197	
Land rental	-	-	7,557	1,914	7,557	1,914	
Employee benefit obligation	(11,919)	(10,965)	-	-	(11,919)	(10,965)	
Deferred income - leasehold	l						
rights on area	(6,196)	(7,912)	-	-	(6,196)	(7,912)	
Future taxable loss	(13,081)	(13,081)	-	-	(13,081)	(13,081)	
Depreciation	-	-	10,769	-	10,769	-	
Others	(11,712)	(14,329)	-	-	(11,712)	(14,329)	
Total	(42,908)	(46,287)	1,171,643	1,010,111	1,128,735	963,824	
Income tax offsetting	24,605	26,892	(24,605)	(26,892)	-	-	
Deferred tax (assets)							
and liabilities - net	(18,303)	(19,395)	1,147,038	983,219	1,128,735	963,824	

## Unit: Thousands Baht

	Citi. Thousands Built						
		Separate financial statements					
	Ass	sets	Liabi	lities	Net		
	December 31,	December 31,	December 31,	December 31,	December 31,	December 31,	
	2015	2014	2015	2014	2015	2014	
Inventories	(27)	(28)	-	-	(27)	(28)	
Property, plant and							
equipment - revaluated	-	-	323,786	325,326	323,786	325,326	
Employee benefit obligation	(6,549)	(6,094)	-	-	(6,549)	(6,094)	
Future taxable loss	(13,081)	(13,081)	-	-	(13,081)	(13,081)	
Total	(19,657)	(19,203)	323,786	325,326	304,129	306,123	
Income tax offsetting	19,657	19,203	(19,657)	(19,203)	-	-	
Deferred tax and							
liabilities - net			304,129	306,123	304,129	306,123	

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Income tax expense for the years ended December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated finance	cial statements	Separate financial statements		
	2015	2014	2015	2014	
Income tax (expenses) for the years	(29,434)	(59,961)	-	-	
Deferred income taxes	(19,791)	(31,144)	454	(15,973)	
Corporate income tax	(49,225)	(91,105)	454	(15,973)	

Reconcile between income tax expenses and the accounting profit multiplied by the applicable tax rates are as follows:

Unit: Thounsands Baht

	Consolidated finance	cial statements	Separate financial statements		
	2015	2014	2015	2014	
Profit before income tax	417,413	302,991	300,577	132,933	
Income tax rate	20%	20%	20%	20%	
Current income tax expense as tax rate	83,483	60,598	60,115	26,587	
Non-deductible expenses by the Revenue Code	5,342	4,400	271	62	
Allowance by the Revenue Code	(206)	(228)	(196)	(172)	
Dividend income	-	-	(16,384)	(21,341)	
Non-taxable income	(42,220)	(21,466)	(42,220)	(18,142)	
Unused tax loss	-	21,118	-	-	
Benefit from taxable loss	(2,040)	-	(2,040)	-	
Net loss in current year					
are not recognized as deferred tax	-	16,421	-	12,376	
Inter-company transactions	(119)	(5,052)	-	-	
Reversal of deferred tax assets	4,985	24,968	-	16,604	
Reversal of deferred tax liabilities	-	(11,548)	-	-	
Difference from income tax rate	<u>-</u>	1,894		-	
Income tax expense	49,225	91,105	(454)	15,974	
The average effective tax rate	12%	30%	0%	12%	

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The Company and subsidiaries have tax losses carried forward. Due to the uncertainty of the utilization, the Management, therefore, considers not to recognize the deferred tax on this unutilized tax loss as follow:

Unit: Million Baht					
Expiry date	Consolidated	Separate			
Lxpiry date	financial statements	financial statements			
2016	140.46	79.13			
2017	60.32	39.03			
2018	13.58	-			
2019	48.61	26.65			
2020	11.56	-			
Total	274.53	144.81			

The Company and the subsidiaries used income tax rate of 20% for the calculation of corporate income tax for the year ended December 31, 2015 and 2014 attributable to the Royal Decree No. 530 B.E. 2554 dated December 14, 2011 grants a reduction in the corporate income tax rate from 30% to 20% on net profit for the accounting periods beginning on January 1, 2013 to December 31, 2014. According to the Royal Decree No. 577 B.E. 2557 dated November 10, 2014, the corporate income tax rate will be continue at 20 % on net profit for the accounting periods beginning on January 1, 2015 to December 31, 2015.

The subsidiary in oversea calculated income tax using the effective tax rate from the progressive tax rate.

145,808

## 16. PREPAID RENTAL - NET

Total

Prepaid rental - net

Prepaid rental – net as at December 31, 2015 and 2014 are as follows:

Consolidated financial statements Separate financial statements December 31, 2015 December 31, 2014 December 31, 2015 December 31, 2014 33,915 Beginning balance 325,165 297,816 33,915 Increase during year 28,088 27,350 33,915 353,253 325,166 33,915 Less Accumulated amortization (207,445)(183,897)(23,175)(21,963)

141,269

10,740

11,952

Unit: Thousands Baht

Amortization for the years ended December 31, 2015 and 2014 in amount of Baht 23.55 million in consolidated financial statements and Baht 1.21 million in separate financial statements.

The Company entered into rental agreement with the Bureau of Crown Property; term of agreement is 20 years with rental prepayment in the amount of Baht 4.91 million.

The subsidiary - Zeer Property Plc. entered into rental agreement with Don Mueng Grand Plaza Co., Ltd.; term of agreement is 55 years.

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### 17. BANK OVERDRAFT AND SHORT-TERM LOAN FROM FINANCIAL INSTITUTION

Bank overdraft and short-term loan from financial institution as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated fin	ancial statements	Separate financial statements		
	December 31,	December 31,	December 31,	December 31,	
	2015	2014	2015	2014	
Bank overdraft	25,991	18,070	7,649	11,022	
Trust receipt		15,000		15,000	
Total bank overdraft and short-term					
loan from financial institution	25,991	33,070	7,649	26,022	

As at December 31, 2015 and 2014, the Company and subsidiaries had the credit facilities for loans as follows:

The Company: Overdrafts of Baht 41 million and promissory notes of Baht 40 million with interest rate at MLR% per annum were guaranteed by directors of the Company and by mortgaging of the land with construction of the Company and of Asia Pattaya Hotel Co., Ltd. and leasehold right on Zeer Rangsit Complex of Asia Airport Hotel Co., Ltd.

A subsidiary-Asia Pattaya Hotel Co., Ltd.: Baht 25 million was guaranteed by directors of Asia Pattaya Hotel Co., Ltd. and by mortgaging of the land with construction of Asia Pattaya Hotel Co., Ltd. and of the Company and leasehold right on Zeer Rangsit Complex of Asia Airport Hotel Co., Ltd.

A subsidiary-Asia Airport Hotel Co., Ltd.: Baht 10 million was guaranteed by the directors of the Company, Asia Hotel Public Company Limited, and leasehold right on Zeer Rangsit Complex.

A subsidiary–Zeer Property Plc.: Overdrafts of Baht 54 million and promissory notes of Baht 50 million, with interest rate at MOR-1.00% per annum, were guaranteed by the directors of the Company and of Don Muang Grand Plaza Co., Ltd., by mortgaging of land with construction in Zeer Rangsit Complex and at Cha-am, leasehold right on area of Zeer Rungsit, and deposits at financial institution.

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### 18. OTHER PAYABLES

Other payables as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated fina	ancial statements	Separate financial statements		
	December 31, 2015 December 31, 2014		December 31, 2015	December 31, 2014	
Accrued expenses	52,908	47,906	16,571	13,713	
Guarantee and deposit	4,387	5,073	2,916	3,230	
Advance received	9,323	19,773	176	85	
VAT payable and output tax	5,877	6,592	2,018	2,614	
Retention	17,794	20,954	623	607	
Others	6,509	8,025	502	618	
Total other payables	96,798	108,323	22,806	20,867	

## 19. LONG-TERM LOANS FROM FINANCIAL INSTITUTION – NET

Long-term loans from financial institution - net as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated fina	incial statements	Separate financial statements		
	December 31,	December 31,	December 31,	December 31,	
	2015	2014	2015	2014	
Long-term loans from banks	2,041,581	2,172,220	747,500	974,000	
<u>Less</u> current portion of long-term					
loans from financial institutions	(229,182)	(160,192)	(90,000)	(76,500)	
Total long-term loans - net	1,812,399	2,012,028	657,500	897,500	

On April 28, 2008, the Company entered into the long-term loan agreement facilities of Baht 1,350 million with a bank to repay the existing balance of loan from 4 financial institutions of Baht 1,070 million and to improve building of Baht 280 million. The Company has the commitment to repay the new loan on a quarterly basis for 60 installments and pay interest monthly at the rate of MLR-1.50% to MLR-0.125% per annum commencing in April 2008, and the repayment of loan will be completed within January 2023.

On April 30, 2008, a subsidiary, Asia Pattaya Hotel Co., Ltd., had engaged in a new loan agreement from the same existing loan lender of the subsidiary in order to settle the existing loan in the amount of Baht 220 million. The subsidiary has the commitment to repay the new loan on a quarterly basis for 60 installments and pay the interest monthly at the rate of MLR-1.50% to MLR-0.125% per annum commencing in April 2008, and the repayment of loan will be completed within January 2023, causing the former loan agreement to be entirely revoked.

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On April 30, 2008, a subsidiary, Asia Airport Hotel Co., Ltd., had engaged in a new loan agreement from the same existing loan lender of the subsidiary in order to settle the existing loan in the amount of Baht 150 million. The subsidiary has the commitment to repay the new loan on a quarterly basis for 60 installments and pay the interest monthly at the rate of MLR-1.50% to MLR-0.125% per annum commencing in April 2008, and the repayment of loan will be completed within January 2023, causing the former loan agreements both short–term and long-term including the amendment to be entirely revoked.

A subsidiary, Zeer Property Plc., has loans from many banks as follows:

On August 11, 2011, the subsidiary made loan agreement with a bank in facilities of Baht 140 million in order to settle the existing loan with a bank. The subsidiary has the commitment to repay the new loan on a quarterly basis for 40 installments and pay the interest monthly at the rate of MLR-1.50% per annum for the 1st – 3rd year, at MLR – 1.00% per annum for the 4th – 7th year and at MLR -0.05% per annum for the 8th year onwards, commencing in November 2011 and will be completed in October 2021.

On May 25, 2012, the Company entered into the loan agreement with the financial institution in facility of Baht 950 million for supporting the construction Zeer II and for supporting Apartment Project in facility of Baht 50 million. The first three years bear interest rate at MLR - 1.50% per annum, the fourth - seventh years at MLR - 1.00% per annum and the eighth year onwards at MLR - 0.05% per annum. The principal is paid on quarterly basis. (44 periods) and its interest is paid on monthly basis. The repayment must be completed within September 2026.

Long-term loan was guaranteed by the partial of land leasehold right from a related company with its construction in Zeer Rangsit Building and guaranteed by a related company and some directors of the Company. Under the loan agreement term, the subsidiary has to maintain the D/E Ratio not exceed 2:1 and DSCR Ratio not lower than 1.1:1.

On January 11, 2011, the subsidiary entered into loan agreement with a financial institution in credit line of Baht 180 million in order to provide loan to subsidiary ZEER OVERSEA LLC. to purchase investment properties in USA. The principal is required to be paid through 120 installments and interest is required to be monthly paid with interest rate at MLR – 0.25% per annum for the 1st – 2nd year and at MLR per annum for the third year onwards, commencing in April 2011 and will be completed in March 2021.

Long-term loan is guaranteed by some of leasehold right on Zeer Rangsit Building which is hold by a domestic subsidiary, land with its construction of a related company, two related companies, a subsidiary in oversea and some directors of the Company.

Under the loan agreement term, the subsidiary has to maintain the D/E Ratio not exceed 2.7:1 and DSCR Ratio not lower than 1.25:1.

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On February 2, 2010, the subsidiary had loan from bank in facilities Baht 208 million in order to purchase land with construction (Cha-am Project) in amount of Baht 128 million and Baht 80 million has not been withdrawn yet with interest rate at MLR-0.25% per annum for the 1st – 2nd year and at MLR per annum for the 3rd year onwards, through 120 monthly installments. The loan is graced for principal payment for the first 18 installments. The loan is repaid in August 2011and will be completed in January 2020.

And on February 27, 2015, the subsidiary entered the long-term loan agreement with the financial institution amount of Baht 50 million for investing in the meeting room and swimming pool at Cha-am Project with the interest rate at MLR - 0.25% per annum. The repayments principal and its interest is made on monthly basis (72 periods with grace period on 1<sup>st</sup>- 6<sup>th</sup> installments) and the repayments must be completed within 6 years since the first loan drawdown date.

Long-term loan is guaranteed by some of land with its construction in Cha-am Project (Note 11) and guaranteed by two related companies, a domestic subsidiary and the directors of the Company.

Under the loan agreement term, the subsidiary must maintain of the financial ratio, D/E Ratio not over than 2.7:1 and DSCR Ratio not less than 1.25:1.

The Company and its two subsidiaries, Asia Pattaya Hotel Co., Ltd. and Asia Airport Hotel Co., Ltd., mortgaged land with its construction together with leasehold right on space in Zeer Rungsit Complex for 39,380 square meters which is the location of Asia Airport Hotel and the guarantee from related companies and some directors of the Company and of the subsidiaries as collateral for the loans from bank in facilities Baht 1,350 million, Asia Pattaya Hotel Co., Ltd. in facilities of Baht 220 million, Asia Airport Hotel Co., Ltd. in facilities of Baht 150 million and loan of Zeer Property Plc. in facilities of Baht 438 million.

A subsidiary, Zeer Property Plc., mortgaged investment properties, land with its construction (Cha-am Project), leasehold right (sub-contract) of Zeer Rungsit Complex, and the guarantee from related companies, related persons and some directors of Zeer Property Plc. as collateral for its loans from bank in facilities Baht 1,578 million.

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# 20. LIABILITIES UNDER FINANCIAL LEASE AGREEMENTS – NET

Liabilities under financial lease agreements as at December 31, 2015 and 2014 are as follows:

	Unit: Thousa	ands Baht
	Consolidated/Separate	financial statements
	December 31, 2015	December 31, 2014
Due not later than one year		
Minimum payments	281	-
Deferred interest	(51)	-
Liabilities under financial lease - net	230	-
Due later than one year but not later than five		
Minimum payments	859	-
Deferred interest	(71)	-
Liabilities under financial lease – net	788	
Net book value of equipment		
under finance leases agreements	1,862	-

The Company entered into financial lease agreements with a company with 48 monthly installments of 21,903 each, ending in October 2019.

Baht

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## 21. EMPLOYEE BENEFIT

The Group has defined benefit plan in accordance with severance payment under the labor law which entitled retired employee within work service period in various rates, such as more than 10 years to receive severance payment not less than 300 days or 10 months of the last salary.

Movements of the present value of employee benefits obligation for the years ended December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

		Post-employme	ent benefit plan					
	Consolidated fina	ancial statements	Separate finance	cial statements				
	December 31,	December 31,	December 31,	December 31,				
	2015	2014	2015	2014				
Employee benefit obligations at beginning								
as at January 1,	54,778	60,376	30,472	26,356				
Employee benefit expenses in the statements								
of profit or loss and other comprehensive	income:							
Service cost from hotel business	3,162	2,848	1,911	1,705				
Cost of rental and service	1,677	954	-	-				
Selling and administrative expense	5,171	5,123	3,465	2,766				
Acturial (gain) loss	-	(12,134)	-	1,400				
Employee benefits paid	(3,721)	(2,389)	(3,105)	(1,755)				
Employee benefit obligations at ending								
as at December 31,	61,067	54,778	32,743	30,472				

Actuarial gain and loss are recognized as other comprehensive income and loss.

Employee benefit obligations in the statement of financial position as at December 31, 2015 and 2014 consisted of:

Unit: Thousands Baht

		Post-employme	ent benefit plan		
	Consolidated fin	ancial statements	Separate finan	cial statements	
	December 31, December 31,		December 31,	December 31,	
	2015	2014	2015	2014	
Present value of obligation	61,067	54,778	32,743	30,472	
Fair value of plan assets	-	-	-	-	
Employee benefit obligations					
in the statements of financial position	61,067	54,778	32,743	30,472	

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Principal actuarial assumptions as at December 31, 2015 (expressed as weighted averages) as follows:

	(Percenta	age/Year)
	Consolidated	Separate
	financial statements	financial statements
Discount rate at December 31, 2015		
For monthly employees	3.44 - 3.59	3.44
For daily employees	3.52	3.44
Monthly salary increases in the future		
For monthly employees	4.00	4.00
For daily employees	4.00	4.00
Mortality rate	As Mortality Table 2008	As Mortality Table 2008

## 22. GUARANTEE FOR RENTAL

Guarantee for rental as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolidated fina	ancial statements	Separate financial statements		
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014	
Asia Hotel Plc.	11,371	11,451	11,371	11,451	
Asia Airport Hotel Co., Ltd.	799	832	-	-	
Asia Pattaya Hotel Co., Ltd.	212	212	-	-	
Zeer Property Plc.	168,247	159,332	-	-	
Total	180,629	171,827	11,371	11,451	

Guarantee for rent of the Company and subsidiaries will be returned to the lessees when the lease agreements are terminated.

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#### 23. DEFERRED INCOME - LEASEHOLD RIGHTS ON LEASED AREA

Deferred income – leasehold rights on leased area as at December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht Consolidated financial statement December 31, 2015 December 31, 2014 223,922 223,922 Deferred income-leasehold rights on lease area Less Accumulated amortization (174,114)(166,886)Deferred income-leasehold rights on lease area 49,808 57,036 Less Current portion (8,278)(8,278)Net 41,530 48,758 Deferred income is recognized as revenue as follow: Within 1 year 8,278 8,278 Over 1 year but not over 5 years 27,866 27,866 Over 5 years 13,664 20,892 Total 49,808 57,036

A subsidiary, Zeer Property Plc., entered into a lease agreement with the lessees to rent the area in Zeer Rangsit Complex, for a leasehold rights period of 21-28 years. Zeer Property Plc. recognized the deferred income - leasehold rights on leased area, as income using the straight-line method over 21-28 years as per lease agreement period.

#### 24. LEGAL RESERVE

Under the provisions of the Public Company Limited Act B.E. 2535, the Company is required to set aside as legal reserve at least 5% of its net income at each dividend declaration until the reserve reaches an amount not less than 10% of the authorized common share capital. The legal reserve is not available for dividend distribution.

### 25. DEVIDEND PAYMENTS

The Board of Director Meeting No. 8/2015 held on August 13, 2015 approved to pay an interim dividend for operating result from January 1, 2015 to June 30, 2015 at the rate of Baht 2.25 per share totaling Baht 72 million. The shareholders' names who have right to receive dividend will be determined on August 27, 2015 and the collection of name lists under Section 225 of Securities and Exchange Acts was based on register book closing on August 28, 2015. The dividend payment is dated on September 9, 2015.

Payment according to the Annual Shareholders' Meeting No. 53 held on April 20, 2015, the shareholders passed the resolution to pay dividend for operating result from January 1, 2014 to December 31, 2014 at the rate of Baht 3.25 per share of 32 million shares totaling Baht 104 million. The Company paid interim dividend at the rate of 2.00 Baht per share totaling Baht 64 million on September 12, 2014. Therefore, the remaining dividend to be paid at the rate of Baht 1.25 per share in the amount of Baht 40 million. The dividend payment is dated on May 19, 2015.

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The Board of Director Meeting No. 10/2014 held on August 14, 2014 approved to pay an interim dividend for operating result from January 1, 2014 to June 30, 2014 at the rate of Baht 2.00 per share totaling Baht 64 million. The shareholders' names who have right to receive dividend will be determined on September 1, 2014 and the collection of name lists under Section 225 of Securities and Exchange Acts was based on register book closing on September 2, 2014. The dividend payment is dated on September 12, 2014.

Payment according to the Annual Shareholders' Meeting No. 52 held on April 21, 2014, the shareholders passed the resolution to pay dividend for operating result from January 1, 2013 to December 31, 2013 at the rate of Baht 2.00 per share totaling Baht 64 million. The shareholders' names who have right to receive dividend will be determined on April 28, 2014 and the collection of name lists under Section 225 of Securities and Exchange Acts was based on register book closing on April 29, 2014. The dividend payment is dated on May 16, 2014.

### 26. COMMITMENTS AND CONTINGENT LIABILITIES

As at December 31, 2015, the Company and subsidiaries had the contingent liabilities, as follows:

- 26.1 Letters of guarantee issued by banks are as follows:
  - 25.1.1 The Company: in the amount of Baht 5.87 million.
  - 25.1.2 Subsidiary Asia Pattaya Hotel Co., Ltd.: in the amount of Baht 1.32 million.
  - 25.1.3 Subsidiary Zeer Property Plc.: in the amount of Baht 17.91 million.
  - 25.1.4 Subsidiary Asia Airport Hotel Co., Ltd.: in the amount of Baht 1.20 million.
- 26.2 The Company guarantees liabilities of its two subsidiaries in the amount of Baht 989.50 million.
- 26.3 The subsidiary Asia Pattaya Hotel Co., Ltd. guarantees liabilities of the Company and two subsidiaries in the amount of Baht 2,185 million.
- 26.4 The subsidiary Asia Airport Hotel Co., Ltd. guaranteed liabilities of the Company and two subsidiaries in the amount of Baht 1,645 million.
- 26.5 The subsidiary—Zeer Property Plc. has credit line for foreign exchange of Baht 180 million from a bank which has not been withdrawn yet. Such credit lines were guaranteed by leasehold land of a related company, partial leasehold land in Zeer Rungsit of the subsidiary, land with construction on Cha-am project, a related company and the director of the subsidiary.
- 26.6 The subsidiary– Zeer Property Plc. has obligation to pay for construction project in the future as at December 31, 2015 in the amount of Baht 23.95 million.

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## 27. INFORMATION BY SEGMENT

The Group segmental information is divided into the room service, operating restaurants, rental shopping complex business and real estate development as presented in the financial statements for the years ended December 31, 2015 and 2014 as follows:

		Unit: Thousands Baht								
	Domestic Overseas								Т-	ı_1
	Roo	om	Food and beverage		Rental and services		Rental and services		Total	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
Income from hotel business	433,077	377,261	319,955	251,462	-	-	-	-	753,032	628,723
Cost of hotel business	(270,805)	(246,539)	(201,635)	(191,052)	-	-	-	-	(472,440)	(437,591)
Income from rental and service	-	-	-	-	592,314	561,855	19,371	20,677	611,685	582,532
Cost of rental and service	-	-	-	-	(365,170)	(307,240)	(8,314)	(7,489)	(373,484)	(314,729)
Gross profit	162,272	130,722	118,320	60,410	227,144	254,615	11,057	13,188	518,793	458,935
Others income						,			88,693	114,867
Profit before expense									607,486	573,802
Selling expenses									(84,677)	(43,546)
Administrative expenses									(183,723)	(175,180)
Management benefit expenses									(14,524)	(13,783)
Directors' remuneration									(3,247)	(3,483)
Reversal provision for doubtful de	ebt - net fron	n provision f	or doubtful	debt					209,357	74,551
Loss on guarantee of other compa	ny								-	(3,600)
Financial cost									(113,259)	(105,770)
Profit before corporate income tax	į								417,413	302,991
Corporate income tax									(49,225)	(91,104)
Net profit for the year									368,188	211,887
Attributable to										
Equity holders of the parent									361,068	200,030
Non - controlling interests									7,120	11,857
									368,188	211,887
Net Assets										
Property, plant and equipment	- net								8,827,736	7,952,075
Other assets									432,584	531,263
Total assets									9,260,320	8,483,338

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Segment information on geographic of the Company and subsidiaries as at December 31, 2015 and 2014 were as follows:

Unit:Thousands Baht

•	Domestic		Overseas		Total	
	2015	2014	2015	2014	2015	2014
Property, plant and equipment	8,557,460	7,702,997	270,276	249,078	8,827,736	7,952,075
Total assets	8,967,630	8,219,126	292,690	264,212	9,260,320	8,483,338

## 28. PROVIDENT FUND

On January 28, 2011, the Company and employees jointly registered the provident fund according to the Provident Fund Act B.E. 2530 and the Provident Fund Act (No. 2) B.E. 2542 and appointed an authorized manager to administer the fund. The fund is accumulated by the Company and employees and will be paid to the employees when they resign according to the fund's regulations.

The Company and subsidiary paid for employee's provident funds for the year ended December 31, 2015 and 2014, in amount of Baht 7.56 million and Baht 6.51 million respectively in consolidated financial statements and Baht 3.35 million and Baht 3.32 million respectively in separate financial statements.

## 29. OTHER INCOME

Other income for the years ended December 31, 2015 and 2014 are as follows:

Unit: Thousands Baht

	Consolid	ated	Separa	ırate	
	financial sta	tements	financial statements		
	2015	2014	2015	2014	
Health club and car parking	5,255	4,025	3,336	2,406	
Rental, service and electricity	53,381	43,113	46,655	40,385	
Gain on exchange rate	6,804	970	681	619	
Gain from sale of assets	222	447	69	248	
Income on insurance compensation	3,952	46,655	-	-	
Others	19,079	19,657	5,632	6,627	
Total	88,693	114,867	56,373	50,285	

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### 30. EXPENSES BY NATURE

Significant expenses analyzed by nature for the years ended are as follows:

Unit: Thousands Baht

_					
	Consolic	lated	Separate		
_	financial statements		financial statements		
	2015	2014	2015	2014	
Salaries, wages and other benefits for employee	374,481	342,741	163,614	151,540	
Depreciation	146,799	117,717	43,525	43,106	
Change in inventories	1,981	(346)	1	(329)	
Electricity and water	229,756	222,071	38,487	38,444	
Cost of foods and beverage	101,427	94,103	51,917	48,819	
Repair and maintenance	59,922	36,587	12,077	6,895	
Advertising and sale promotion	47,410	14,033	7,504	5,443	

### 31. DIRECTORS' REMUNERATION

Directors' remuneration represents the benefits paid to the Company's directors in accordance with Section 90 of the Public Limited Companies Act, excluding salaries and related benefits payable to executive directors.

### 32. MANAGEMENT BENEFIT EXPENSES

Management benefit expenses focuses expenses relating to salaries, remunerations and other benefits to the directors and management, in accordance with the definitions of the Office of the Securities and Exchange Commission. Management under definition includes a chief executive officer, the next four executive levels immediately below that chief executive officer and all persons in positions comparable to these fourth executive levels.

### 33. CAPITAL MANAGEMENT

The Board's policy is to maintain a strong capital base so as to maintain assurance of shareholder, investor, creditor and market confidence and to sustain future development of the business. The Board monitors the return on capital which the Company defines as result from operating activities divided by total shareholders' equity, excluding Non-controlling interests and also monitors the level of dividends to ordinary shareholders.

### 34. FINANCIAL INSTRUMENT

## **Interest Rate Risk**

Interest rate risk arises from the potential change in interest rates that have an adverse effect on the earnings of the Company in the current reporting period and in future years, and the Company and its subsidiaries have a risk on the change of interest rates because of their huge liabilities.

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#### Credit risk

Credit risk refers to the risk if the other parties fail to perform their obligations, resulting in a financial loss to the Company. However, there is no significant concentration of credit risk for the Company and its subsidiaries. If the other parties fail to perform their contracts, the Company provides a provision for doubtful accounts in the full amount.

In the case of financial assets, the carrying amount of the assets recorded in the statement of financial position, net of provision for doubtful accounts, represents the Company's maximum exposure to credit risk.

#### Fair value of financial instruments

The following methods and assumptions are used to estimate a fair value of each class of the Company's financial instruments.

- Financial assets are shown at estimated fair value
- Financial liabilities are shown at the book value which is considered fair value because such liabilities will be matured in short-term and long-term loan bears the floating interest rate.

#### 35. IMPACT FROM FLOOD CRISIS AND FIRE

35.1 From the severe flood crisis in Thailand in 2011, the subsidiary, Zeer Property Plc., has been affected from the damaged assets with the carrying value in amount of Baht 13.91 million. The subsidiary has insurance coverage for loss or damage from flood. The subsidiary has received partial compensation in the amount of Baht 30 million. At present, the subsidiary has filed civil lawsuits against two insurance companies to claim for the compensation. On November 7, 2014, the subsidiary received the compensation from the damage of Baht 3.10 million from a litigation case. An another case (2 plaintiffs) is still pending in the court.

On February 9, 2016, the Court of Appeals ordered two insurance companies to pay: Baht 120.49 million to the subsidiary, plus interest rate of 7.5 percent per annum on such principal as from October 21, 2011; a penalty of Baht 4.00 million; and court fees and attorney fees of Baht 0.50 million incurred by the subsidiary within 30 days. The two insurance companies are expected to file an appeal with the Supreme Court.

35.2 On January 13, 2013, the subsidiary, Zeer Property Plc., had damaged properties in a small portion from fire. However, the subsidiary arranged the property insurance against loss from fire and the Company received the compensation from the damage of Baht 3.23 million in January 2015.

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### 36. THE CORRECTION OF ERROR

The Company has restated its financial statements regarding the account of property, plant and equipment and revaluation surplus of assets with no effect on the statements of profit or loss and other comprehensive income.

The effects to consolidated financial position as at December 31, 2014 and January 1, 2014 are as follows:

Unit:Thousands Baht

		Consolidated financial statements									
	1	December 31, 2014	ļ		January 1, 2014						
	As previously	As previously Adjustment and		As previously	Adjustment and	After					
	reported	reclassification	adjustment	reported	reclassification	adjustment					
STATEMENTS OF FINANCIAL PO	OSITION										
Property, plant and equipment - net	7,927,895	24,180	7,952,075	7,311,821	24,180	7,336,001					
Deferred tax liabilities	978,104	5,115	983,219	982,273	5,115	987,387					
Legal reserve	20,576	594	21,170	14,728	594	15,322					
Unappropriated retained earnings	202,675	(49,586)	153,089	126,836	(49,586)	77,250					
Other components of equity	3,889,073	63,093	3,952,166	3,916,370	63,093	3,979,463					
Non-controlling interests	135,674	4,964	140,638	129,861	4,964	134,825					

# 37. EVENTS AFTER THE REPORTING PERIOD

At Board of Directors' Meeting No. 1/2016 held on February 25, 2016 of the subsidiary, Zeer Property Plc., approved to pay dividend to shareholders from the operating results of 2015 at the rate of Baht 0.35 per share for 225 million shares, totaling Baht 78.75 million. The Company already paid an interim dividend at the rate of Baht 0.10 per share, totaling Baht 22.50 million. The remaining dividend at the rate of Baht 0.25 per share, totaling Baht 56.25 million will be paid on May 16, 2016.

### 38. APPROVAL OF FINANCIAL STATEMENTS

These financial statements have been approved by the Company's authorized directors on February 26, 2016.

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Details of Directors as of December 31, 2015

Attachment 1

Name	Educational Background	No. of Shares Held	Family Relationship		Experience for the past 5 years	Type of Business
Dr. Amorn Techaruvichit	An Honorary Doctorate of Art	70,000	Uncle of	Feb.2014 - Present	President of Asia Hotel Groups , ASIA Hotel PLC, Asia Pattaya, Asia Airport	Hotel & Rest.
Vice Chairman,	in Hotel Degree,	(0.22%)	Mr.Surapong	1990 - May 2011	Director,Zeer Property Public Co.,Ltd.	Area Subcontract
Age 69 years	Bangkok Thonburi University		Mrs.Pornpun	1988 - Present	Director, A.B.K. Enterprise Co.,Ltd.	Holding Company
As director 34 years ago	MBA.		Mrs.Oyetip	1981 - Feb.2014	Deputy Managing Director and Executive Director,	Hotel & Rest.
	WORDBARY COLLEGE,				Asia Hotel Public Company Limited	
	L.A. USA.			1992 - Present	Director , Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
	Certificate of Attendance			1972 - Present	Director , Asia Pattaya Hotel Co.,Ltd.	Hotel & Rest.
	DAP # 7/2004 from IOD.					
2. Mr.Surapong Techaruvichit	Bachelor Degree in Economics	226,666	Son of	Feb. 2014 - Present	Managing Director, Asia Hotel Public Company Limited	Hotel & Rest.
Managing Director	Chulalongkorn University	(0.71%)	Mrs. Suvimol,		Managing Director, Asia Pattaya Hotel Co.,Ltd.	Hotel & Rest.
Appointed on 18 February,2014	MBA, NIDA, Bangkok		Elder brother of		Managing Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
Age 57 years	Certificate of Attendance		Mrs.Pornpun	2012 - Present	Vice President Tourism Council of Thailand	
As director 31 years ago	DAP # 7/2004 and			2010 - Present	President Thai Hotels Association	
	DCP # 167/2012 from IOD.			2003 - Present	Vice President Hotel Standard Foundation	
				1992 - Feb.2014	Assistant Managing Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
				1990 - March.2012	Director, Zeer Property Public Co., Ltd.	Area Subcontract
				1989 - Present	Director, Pamatoy Co., Ltd.	Manufacture
				1988 - Present	Director, A.B.K. Enterprise Co.,Ltd.	Holding Company
				1984 - Feb.2014	Assistant Managing Director, Asia Hotel Public Company Limited	Hotel & Rest.
				1983 - Feb.2014	Assistant Managing Director, Asia Pattaya Hotel Co.,Ltd.	Hotel & Rest.
Mrs.Pornpun Tanariyakul	Bachelor Degree in Accounting	3,572,775	Dauther of	Feb.2014 - Present	Deputy Managing Director , ASIA Hotel Public Company Limited	Hotel & Rest.
Assistant Managing Director	and MBA,	(11.16%)	Mrs.Suvimol,		Deputy Managing Director , Asia Pattaya Hotel Co., Ltd.	Hotel & Rest.
Executive Director	Chulalongkorn University		younger sister of		Deputy Managing Director, Asia Airport Hotel Co., Ltd.	Hotel & Rest.
Age 56 years	Certificate of Attendance	Mrs.Pornpun =	Mr.Surapong	2003 - Present	Managing Director , Pamatoy Co., Ltd.	Manufacture
As director 15 years ago	DAP # 6/2003 from IOD.	3,472,375 shares		April.2000 - Present	Director and Executive Director, ASIA Hotel Public Company Limited	Hotel & Rest.
		Spouse=100,400		1992 -Feb.2014	Asst. Managing Director, Asia Airport Hotel Co., Ltd.	Hotel & Rest.
		shares		1988 - Feb.2014	Asst. Managing Director, Asia Pattaya Hotel Co., Ltd.	Hotel & Rest.

# Details of Directors as of December 31, 2015 (continued)

Name	Educational Background	No. of Shares Held	Family Relationship		Experience for the past 5 years	Type of Business
4. Mrs.Suvimol Techaruvichit	Certificate in Commerce	561,996	Mother of Mr.Surapong,	1992- Present	Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
Director	and Accountancy	(1.76%)	Mrs.Pornpun and	1990- Sep.2008	Director, Zeer Property Public Co.,Ltd.	Area Subcontract
Age 83 years	Certificate of Attendance	Mrs.Suvimol=	Mrs. Oyetip	1989 - Present	Chirman, Pamatoy Co.,Ltd.	Manufacture
As director 49 years ago	DAP # 7/2004 from IOD.	151,063 shares		1988 - Present	Director, A.B.K. Enterprise Co.,Ltd.	Holding Company
		Spouse=380,933		1972 - Present	Director, Asia Pattaya Hotel Co.,Ltd.	Hotel & Rest.
		shares		1966 - Present	Director, Asia Hotel Public Company Limited	Hotel & Rest.
5. Mr.Piyawudh Senapoopitaksa	Certificate of Life Insurance	26,666		Jan 2010 - Present	Nomination and Remuneration Committee Member, ASIA	Hotel & Rest.
Director (Independent Director)	Certificate of Attendance	(0.08%)	-none-	May 1999- Present	Audit Committee Member, Asia Hotel Public Company Limited.	Hotel & Rest.
Audit Committee Member	DAP # 6/2003 , FSD # 4/2009			1992 - Aug.2013	Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
Nomination and Remuneration	from IOD.			1988 - Present	Director, A.B.K. Enterprise Co.,Ltd	Holding Company
Committee Member				1972 - Aug.2013	Director, Asia Pattaya Hotel Co.,Ltd.	Hotel & Rest.
Age 87 years.				1968 - Present	Director, Asia Hotel Public Company Limited .	Hotel & Rest.
As director 47 years ago						
6. Mr.Sombut Pupipathirunkul	Bachelor Degree in Economics	52,999		Jan 2010 - Present	Nomination and Remuneration Committee Chairman, ASIA	Hotel & Rest.
Director (Independent Director)	Thammasart University	(0.16%)	-none-	May 1999- Present	Audit Committee Member, Asia Hotel Public Company Limited.	Hotel & Rest.
Audit Committee Member and	Certificate of Attendance			1996 - Present	Director, A.B.K. Enterprise Co.,Ltd.	Holding Company
Nomination and Remuneration	DAP # 6/2003 , FSD # 4/2009	Mr.Sombut =		1992 - Aug.2013	Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
Committee Chairman	from IOD.	49,799 shares		1989 - Present	Director, Asia Hotel Public Company Limited .	Hotel & Rest.
Age 77 years.		Spouse = 3,200				
As director 26 years ago		shares				
7. Mr.Suwat Dusitrojanawongse	Bachelor Degree in Economics	85,000		Jan 2010 - Present	Nomination and Remuneration Committee Member, ASIA	Hotel & Rest.
Director (Independent Director)	Kinki University, Japan	(0.27%)	-none-	Feb 2009 - Present	Director, A.B.K. Enterprise Co.,Ltd.	Hotel & Rest.
Audit Committee Member	Certificate of Attendance			May 2008 - Present	Audit Committee Chairman, Asia Hotel Public Company Limited.	Hotel & Rest.
Nomination and Remuneration	DAP # 7/2004 , FSD # 4/2009			1992 - Aug.2013	Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
Committee Member	from IOD.			1989 - Present	Director, Asia Hotel Public Company Limited .	Hotel & Rest.
Age 70 years.				1983 - Present	Managing Director, Thepdusit Co., Ltd.	Construction
As director 26 years ago.						

# Details of Directors as of February 1, 2015 (continued)

Name	Educational Background	No. of Shares Held	Family Relationship		Experience for the past 5 years	Type of Business
8. Dr. Chotima Puasiri	Master of Commerce, Marketing	16,666		May. 2011 - Present	Audit Committee Member, Asia Hotel Public Company Limited.	Hotel & Rest.
Independent Director	UNSW, Sydney, Aurtralia &	(0.05%)	-none-	May. 2010 - Present	Independent Director , Asia Hotel Public Company Limited.	Hotel & Rest.
and Audit Committee Member	Master of Art, Management.			Aug. 2008 - Present	Director, Asia Hotel Public Company Limited.	Hotel & Rest.
Age 37 years.	Phd. Business Administration			May 2009 - Present	Director, Nam Seng Insurance Public Company Limited.	Insurance
As director 7 years ago.	Ramkhamhaeng University			2009 - Present	Director, N.S.B. Co., Ltd.	Real Estate
	Nottingham University, UK.			2008 - Present	Manager, Office Admin Dep.Nam Seng Insurance Public Company Limited.	Insurance
	Certificate of Attendance DAP			2005 - 2008	Assistant Manager NON-MOTOR Insurance Department	Insurance
	# 78/2009, FSD# 16/2012				Nam Seng Insurance Public Company Limited.	
	ACP# 41 /2012 from IOD					
9. Miss Sudaratana	Bachelor Degree in Economics	131,260	-none-	May 2011- Present	Company Secretary, Asia Hotel Public Company Limited	Hotel & Rest.
Wisnuwatanakit	Chulalongkorn University	(0.41%)		2011 - Present	Secretary to the Board, Asia Pattaya Hotel Company Limited.	Hotel & Rest.
Company Secretary	MBA., Kasetsart University			2011 - Present	Secretary to the Board , Asia Airport Hotel Company Limited .	Hotel & Rest.
Age 57 years	CSDP no. 15/2550,			1989 - 2011	Asst. Secretary to the Board, Asia Hotel Public Hotel Company Limited.	Hotel & Rest.
	BRP 4/2010, EMT 18/2010			1985 - 2011	Executive Secretary , Asia Hotel Public Company Limited .	Hotel & Rest.

#### Trainning Course from Thai Institute of Directors.(IOD)

DAP = Directors Accreditation Program

CSDP= Corporate Secretary Development Program no.15/2550 by SET,/ Thai Secretary Club

DCP = Director Certification Program

BRP = Board Report Program from IOD

FSD = Financial Statement for Directors

EMT = Effective Minute Taking from IOD

ACP = Audit Committee Program

# Management Team as at December 31, 2015

Name	Educational Background	No. of Share Held	Family Relationships		Experience for the past 5 years	Type of Business
1. Mr.Surapong Techaruvichit	Bachelor Degree in Economics	226,666	Son of Mrs.Suvimol,	Feb. 2014 - Present	Managing Director, Asia Hotel Public Company Limited	Hotel & Rest.
Managing Director	Chulalongkorn University,	(0.71%)	Elder brother of		Managing Director, Asia Pattaya Hotel Co.,Ltd.	Hotel & Rest.
Executive Director	MBA, NIDA, Bangkok		Mrs.Pornpun and		Managing Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
Age 57 years	Certificate of Attendance		Mrs.Oyetip	2012 - Present	Vice President, Tourism Council of Thailand	Hotel Business
As director 31 years ago	DAP # 7/2004 and			2010 - Present	President ,Thai Hotels Association	Hotel Business
	DCP # 167/2012 from IOD.			2003 - Present	Vice President, Hotel Standard Foundation	Hotel Business
				1992 - Feb.2014	Assistant Managing Director, Asia Airport Hotel Co.,Ltd.	Hotel & Rest.
				1990 - March.2012	Director, Zeer Property Public Co., Ltd.	Area Subcontract
				1989 - Present	Director, Pamatoy Co., Ltd.	Manufacture
				1988 - Present	Director, A.B.K. Enterprise Co.,Ltd.	Holding Company
				1984 - Feb.2014	Assistant Managing Director, Asia Hotel Public Company Limited	Hotel & Rest.
				1983 - Feb.2014	Assistant Managing Director, Asia Pattaya Hotel Co.,Ltd.	Hotel & Rest.
2. Mrs.Pornpun Tanariyakul	Bachelor Degree in Accounting and	3,572,775	Dauther of Mrs.Suvimol	Feb.2014 - Present	Deputy Managing Director , ASIA Hotel Public Company Limited	Hotel & Rest.
Deputy Managing Director	MBA, Chulalongkorn University	(11.16%)	younger sister of		Deputy Managing Director, Asia Pattaya Hotel Co., Ltd.	Hotel & Rest.
Executive Director	Certificate of Attendance	Mrs.Pornpun=	Mr.Surapong		Deputy Managing Director, Asia Airport Hotel Co., Ltd.	Hotel & Rest.
Age 56 years	DAP # 6/2003 from IOD.	3,472,375 shares		2003 - Present	Managing Director, Pamatoy Co., Ltd.	Manufacture
As director 15 years ago		Spouse=100,400		April.2000 - Present	Asst. Director and Executive Director, ASIA Hotel Public Company Limited	Hotel & Rest.
		shares		1992 - Present	Asst. Managing Director, Asia Airport Hotel Co., Ltd.	Hotel & Rest.
				1988 - Present	Asst. Managing Director, Asia Pattaya Hotel Co., Ltd.	Hotel & Rest.
3. Mrs. Oyetip Hayrabut	Bachelor Degree in Accounting	204,066	Dauther of Mrs.Suvimol	Feb.2014 - Present	Deputy to Managing Director, Asia Hotel Public Company Limited	Hotel & Rest.
Asst. to Managing Director	Chulalongkorn University,	(0.64%)	Younger Sister of	1Feb.2009 - Dec.201	1 Acting General Manager , Asia Hotel Plc Co.,Ltd.	Hotel & Rest.
Age 53 years	MBA, Sul ross States		Mr.Surapong	June.2004 - Present	Asst.to Managing Director , Asia Hotel Public Company Limited	Hotel & Rest.
	University, U.S.A.		and Mrs.Pornpun	1989 - Present	Director , Pamatoy Co., Ltd.	Manufacture

# Management Team as at December 31, 2015 (continued)

Name	Educational Background	No. of Share Held	Family Relationships		Experience for the past 5 years	Type of Business
4. Mr. Theerarath Techaruvichit	Bachelor Degree in Business	-	Son of Mr. Amorn	March.2014 - Present	Asst.to Managing Director, Asia Hotel Public Company Limited	Hotel & Rest.
Asst.to Managing Director	Administration (BBA)			2011 - Feb.2014	Asst.Director of Sales , Asia Hotel Public Company Limited	Hotel & Rest.
Age 36 years	Mahidol University International					
	Colledge (MUIC)					
5. Mr.Kriengsak Jumaree	Bacheelor of Political Science	-	-none-		Hotel Manager, Asia Hotel Public Company Limited	Hotel & Rest.
Hotel Manager	Ramkhamhaeng University				General Manager, KOSA Hotel, Khon Kaen	Hotel & Rest.
Age 52 years				Oct. 2010- July 2011	General Manager, V-ONE Hotel, Nakornchasima	Hotel & Rest.
6. Nominating in Process						
Director of Sale (Room)						
7. Miss Ganlayanee Roungrayabchai	Bachelor Degree in	-	-none-	2014 - Present	Director of Sales , Asia Hotel Public Company Limited	Hotel & Rest.
Director of Sales (Banquet)	Marketing			2013	Senior Sales Manager , Mandarin Hotel	Hotel & Rest.
Age 44 years	Ramkhamhaeng University			2011 - 2013	Senior Sales Manager , Asia Hotel Public Company Limited	Hotel & Rest.
8. Miss Somsri	Bachelor Degree in	-	-none-	Jul 2005 - Present	Financial & Accounting Manager, Asia Hotel Public Company Limited	Hotel & Rest.
Tangtatpongsathorn	Accounting, Bangkok					
Financial & Accounting Manager  Age 47 years	University					
9. Mrs.Sudjai Topol	High school	6,666	-none-	Jan 2014 - Present	Acting Housekeeper Manager , Asia Hotel Public Co., Ltd.	Hotel & Rest.
Acting Housekeeper Manager Age 61 years	Wat Sawadiwareesimaram School	(0.02%)		2004 - Dec 2013	Senior Supervisor	
10. Mr. Athiwat Opaswatkul	High school	-	-none-	Dec. 2011 - Present	Front office Manager , Asia Hotel Public Co., Ltd.	Hotel & Rest.
Front office Manager	Bangbuathong School , Nonthaburi	i		Aug 2010 -Nov 2011	Asst. Front office Manager, Asia Hotel Public Co., Ltd.	Hotel & Rest.
Age 47 years				Jul 2008 - Jul 2010	Duty Manager, Asia Hotel Public Co., Ltd.	Hotel & Rest.

# Attachment 1

Name	Educational Background	No. of Share Held	Family Relationships		Experience for the past 5 years	Type of Business
11. Mr.Suporn Srisutanyawong F&B Manager Age 49 years	Bachelor Degree in Communication Arts Sukothai Thammathirat Open University	-	-none-	Feb.2014 - Present 2010 - 2013 2003 - 2010	Food and Beverage Manager, Asia Hotel Public Co., Ltd.  Director of Food and Beverage, Dusit Princess Korat Hotel Food and Beverage Manager, Asia Hotel Public Co., Ltd.	Hotel & Rest. Hotel & Rest. Hotel & Rest.
12. Miss Patcharanee Techaruvichit Asst. HR Manager Age 36 years	Master of Business Administration (HRM) Thammasat University	50,000 (0.16%)	Niece of Mr.Amorn	2007 - Present	Asst. HR Manager , Asia Hotel Public Co., Ltd.	Hotel & Rest.
13. Miss Natcha Techaruvichit Public Relation Manager Age 35 years	Bachelor Degree : International Business Mgt. Mahidol University Master Degree in Marketing (MIM Thammasart University	-	Daughter of Mr.Amorn	Aug 2004 - Present	Public Relation Manager, Asia Hotel Public Co., Ltd.	Hotel & Rest.
14. Mr. Vaiyavuth Samakkarn Chief Security Age 58 years	Higher Education Bansomdejchaopraya Teacher Colledge	-	-none-	2009 - Present 2004 - 2009	Chief Security , Asia Hotel Public Co., Ltd. Asst. Chief Security, Asia Hotel Public Co., Ltd.	Hotel & Rest. Hotel & Rest.
15. Mr. Chairat Thamvichit Chief Engineer Age 70 years	Patumwan Institute of Technology	-	-none-	1987 - Present	Chief Engineer , Asia Hotel Public Co., Ltd.	Hotel & Rest.

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# **Details of Directors and Management**

Name of Directors	Company Name	ASIA	Subsidiaries			
			AP	AA	ZP	
1. Mr. Amorn	Techaruvichit	/	/, //	/, //		
2. Mr. Surapong	Techaruvichit	/, //	/, //	/, //		
3. Mrs. Suvimol	Techaruvichit	/	/	/		
4. Mr. Piyawudh	Senapoopitaksa	/				
5. Mr. Sombut	Pupipathirunkul	/				
6. Mr. Suwat	Dusitrojanawongse	/				
7. Mrs. Pornpun	Tanariyakul	/,//	/, //	/, //		
8. Dr. Chotima	Puasiri	/				
9. Pol.Maj.Gen Supchan	Manutham				X	
10. Mr. Surapol	Techaruvichit				/, //	
11. Mr. Tosapol	Vachiradaecha				/,//	
12. AM Choomsak	Skulratana				/	
13. Mr. Anant	Gatepithaya				/	
14. Mr.Somboon	Fusriboon				/	
15. Mr. Surayuth	Panchavinin				/	
16. Mr.Ekachai	Pattaranutaporn				/	
17. Mr.Theerayuth	Ruengkititrutr				/	
18. Miss Aree	Sayasaevee				/	
19. Mrs. Oyetip	Hayrabut	//, ///				
20. Mr. Theerarath	Techaruvichit	//, ///				
21. Mr. Kriengsak	Jumaree	///				
22. Miss Ganlayanee	Roungrayabchai	///				
23. Mr.Suporn	Srisutanyawong	///				
24. Miss Patcharanee	Techaruvichit	///				
25. Miss Somsri	Tangtatpongsathorn	///				
26. Miss Natcha	Techaruvichit	///				
27. Mrs.Sudjai	Topol	///				
28. Mr.Athiwat	Opaswatkul	///				
29. Mr. Vaiyawuth	Samakkarn	///				
30. Mr.Chairat	Thamvichit	///				

<u>Remarks</u>: X = Chairman, / = Director, // = Executive Director, /// = Management Officer Recruiting for new Chairman of Hotel Groups in process.



<sup>&</sup>quot;Investors can study the information of the issuing company from the annual information form (56-1 form) of the company which is shown <a href="www.sec.or.th">www.sec.or.th</a> or the company's website <a href="www.asiahotel.co.th">www.asiahotel.co.th</a>"

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